

# Investors Presentation

Q1 2023

Published on May 17, 2023



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# **Building a Better World With Renewable Energy**

With a sustainable business model that balances People, our Planet and Prosperity.



# People

We are a team of passionate individuals who build strong partnerships with local communities.





We believe that renewable energy is part of the solution to climate change.



# **Prosperity**

We generate value for our employees, our shareholders, our partners and our host communities.

# **A Global Player**

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**Canada** Gross 2,014 MW Net 1,513 MW 1777

MAL WAR

United States Gross 1,250 MW

Net 1,219 MW

\* BBB

**Chile** Gross 655 MW Net 636 MW

10 #BE

#### In operation

40 hydro facilities

35 wind farms

10 solar farms

1 solar and energy storage facility

1 energy storage facility

87 facilities 3,692 / 4 7- M

(919 / 1,259 MW) (2,083 / 2,278 MW)

(671 / 672 MW)

(9 MWh)

Innergex based on its ownership interest in each facili

(19 / 34 MW, 150 MWh)

Net capacity represents the proportional share of the total capacity attributable to

W	(net <sup>1</sup> /an	oss car	pacity)	

canacity	13 projects

ALY IVIV Inet/aross	749	849 MW (net/gross)

Under development

100% RENEWABLE

**ENERGY** 

3 hydro projects	(89 / 120 MW)	IMI				
5 wind projects	(426 / 484 MW)	11				
1 solar project	200 MW)	*				
2 solar and energy storage projects	(45 / 45 MW, 320 MWh)	****				
2 energy storage projects	(425 MWh)	1Ø				
More than 8,883 gross MW						

in prospective projects

# **Key Figures**





Hydro, wind, solar and storage facilities **87 operating facilities** and 13 projects in development

Gross installed capacity 4,243 MW

1,889,005 metric tonnes of CO<sub>2</sub> offset by Innergex's production in 2022



Over 560 employees



Enterprise value<sup>1</sup> **\$9.4 billion** 

Market Capitalization<sup>1</sup> \$3.1 billion

TIS

Dividend / Yield<sup>1</sup>

**\$0.72 / 4.9%** 

# A Proven Commitment to the Highest ESG Standards

ESG Rating Profile as at December 31, 2022



2<sup>nd</sup> place in the Corporate Knights



AA "Leader" (on a AAA to CCC scale) 2022 Awards and Recognition







19.1 Low Risk (0 negligible to 40+ high risk) ISS ESG B (on an A+ to D- scale) D (on a scale of A to F)

# **Creating Value in All Areas of Our Business**

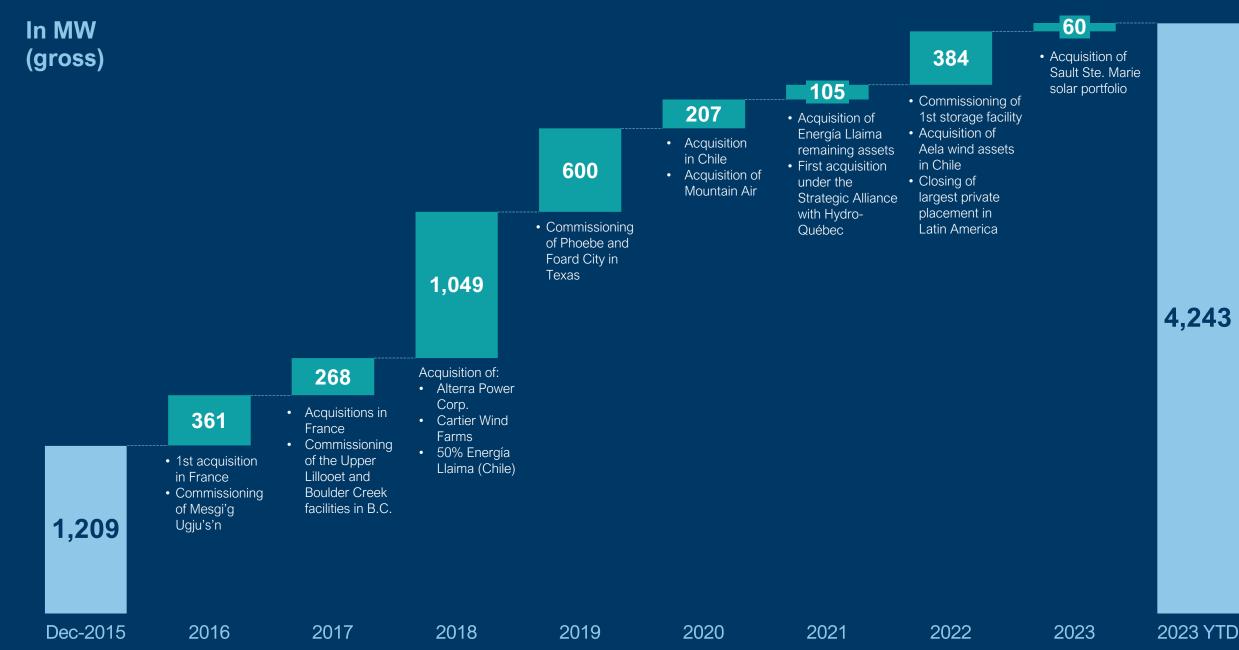




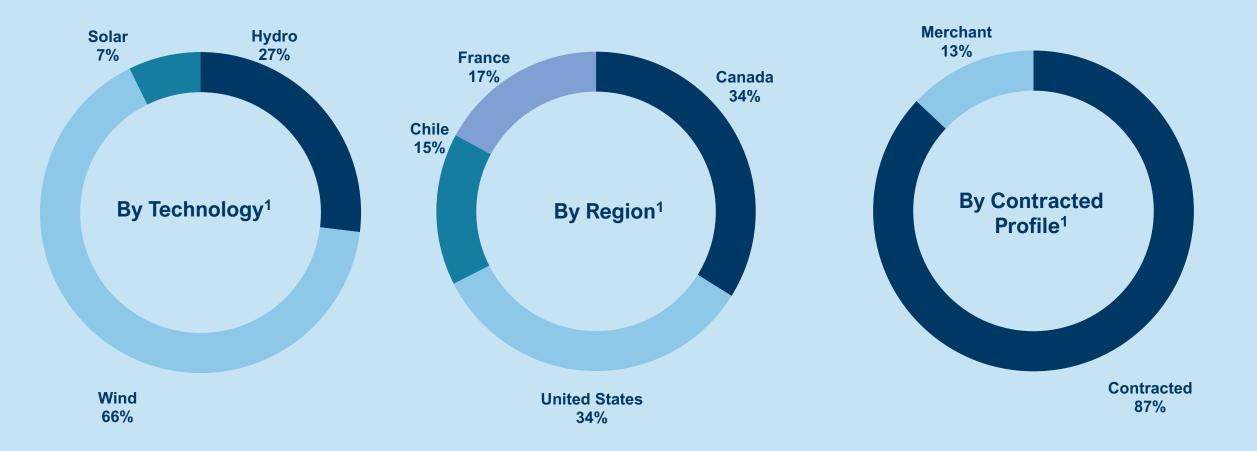


Greenfield Development to Create Long-Term Value Disciplined M&A to Balance Our Cash Flow Streams Asset Optimization and Production Management to Maximize Revenues

# A Growth Propelled by Greenfield Development and M&A



## **Diversification for Increased Stability and Maximum Profitability**



1. Measured as a % of total Consolidated Revenues and Production Tax Credits. This measure is not a recognized measure under IFRS and therefore may not be comparable to that presented by other issuers. Please refer to the "Non-IFRS Measures" section of the Management's Discussion & Analysis.

# **Our Business Forecast Is Predictable**



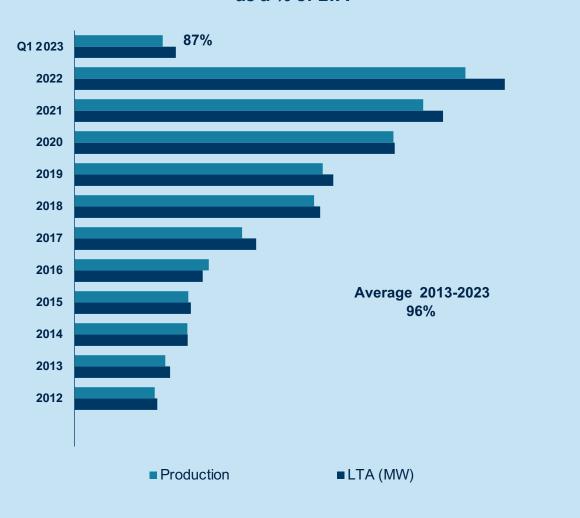
- Cash-flows generated by a diversified portfolio
- 13.0 years<sup>1</sup> of average contract duration, one of the longest in the renewable sector

2. Excluding merchant facilities.

<sup>1.</sup> Remaining weighted average life of Power Purchase Agreements, excluding projects under construction and in development, before consideration of renewal options.

# **Key Indicators**

Power Generated (GWh) Production as a % of LTA<sup>1</sup>



#### Revenues<sup>3</sup> and Revenues Proportionate<sup>2</sup> Adjusted EBITDA<sup>2,3</sup> and Adjusted EBITDA Proportionate<sup>2</sup> (\$M)





1 On a continued basis, year 2020 excludes BC Hydro curtailment and 2021-2022 figures exclude economic curtailment at Phoebe.

2 Revenues Proportionate, Adjusted EBITDA and Adjusted EBITDA Proportionate are not recognized measures under IFRS and therefore may not be comparable to those presented by other issuers. Please refer to the Non-IFRS section of this presentation

3 As of January 1, 2023, Production Tax Credits ("PTCs"), previously recognized in other net income (expenses), have been reclassified directly below Revenues. Proportionate measures include only Innergex's share of Revenues and Production Tax Credits, and Adjusted EBITDA, of the joint ventures and associates. The realized portion of the change in fair value of power hedges are included in Adjusted EBITDA.

# 2020-2025 Strategic Plan



## **Grow Responsibly**

Focus growth on current markets and target opportunities in neighbouring ones



## **Optimize Operations**

Leverage expertise and innovation to maximize returns from our high-quality assets



## **Build Expertise**

Become an expert in deploying energy storage technologies



## **Diversify Activities**

Increase diversification of the Corporation's activities and assets

# **2020-2025 Strategic Plan Targets**



In order to meet the Free Cash Flow per Share target of \$1.01 on a run rate basis in 2025:

- \$0.24 will come from recently announced M&A, base business growth and already identified projects under construction<sup>1</sup> and under development<sup>1</sup>
- \$0.05 expected to come from advanced greenfield and/or potential M&A activities

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# **Recent Corporate Development and Commissioning**

	Closing of the 60 MW Sault Ste. Marie solar portfolio acquisition in Ontario for a purchase price of \$51.3 million
March	Hydro-Québec selected the <b>102 MW Mesgi'g Ugju's'n 2 wind project</b> in its recent request for proposals, for which the power purchase agreement is expected to be structured as a 30-year "take-or-pay" contract indexed to 30% inflation
January	The 30-year power purchase agreement with PacifiCorp for the 330 MW Boswell Springs wind project became effective
December	Acquisition of the remaining 37.75% of the outstanding shares in its <b>Mountain Air wind portfolio</b> in Idaho for a total consideration of US\$47.5 million (\$64.4 million) from its tax equity partner.
October	Acquisition of the remaining 30.45% minority interest in <b>Innergex's wind portfolio in France</b> adding 98.7 MW of net installed capacity for a total consideration of \$96.4 million.
August	Signing of a 30-year, 320 MW power purchase agreement with PacifiCorp for the <b>Boswell Springs</b> wind project in Wyoming, U.S.
July	Full commissioning of the 9 MW/9 MWh <b>Tonnerre battery energy storage system</b> in France which has been awarded a 7-year contract for difference at a fixed-price contract for capacity certificate.
June	Acquisition of the 332 MW <b>Aela wind portfolio</b> in Chile for a cash consideration of US\$324.3 million (\$408.2 million), and the assumption of the existing non-recourse debt.
Мау	<ul> <li>Two utility-scale battery energy storage projects initiated in Chile for which battery systems were ordered from Mitsubishi Power:</li> <li>Salvador with 50 MW/250 MWh (5 hours) of energy storage,</li> <li>San Andrés with 35 MW/175 MWh (5 hours) of energy storage.</li> </ul>

# **Development and Construction Activities**

Ongoing requests for proposals in all our major markets

Salvador Battery Storage, Chile 50 MW/250 MWh storage<sup>1</sup>

San Andrés Battery Storage, Chile 35 MW/175 MWh storage<sup>1</sup>

Rucacura, Chile 3.0 MW

Frontera, Chile 109.0 MW

Battery storage capacity of 5 hours.
 Battery storage capacity of 4 hours.

Boswell Springs, WY (U.S.) 329.8 MW

**Palomino,** OH (U.S.) 200.0 MW

29.4 MW Montjean 2, France / / 13.5 MW

Auxy Bois Régnier, France

Lazenay, France  $\checkmark$  9.0 MW

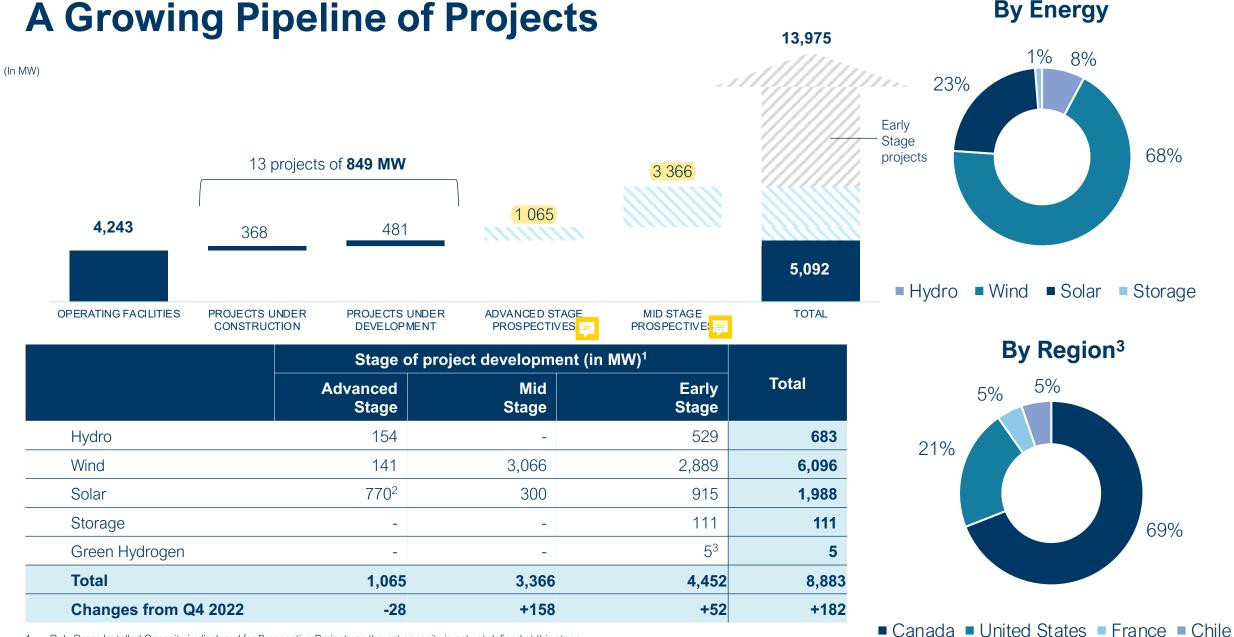
Mesgi'g Ugju's'n 2, QC (Canada) 102.0 MW

7.5 MW

Innavik, QC (Canada)

Paeahu, HI (U.S.) 15.0 MW – 15 MW/60 MWh storage<sup>2</sup>

Hale Kuawehi, HI (U.S.) 30.0 MW – 30 MW/120 MWh storage



1. Only Gross Installed Capacity is disclosed for Prospective Projects as the net capacity is not yet defined at this stage.

2. Barbers Point solar and storage project in Hawaii has been moved to prospective with the cancellation of its power purchase agreement.

3. In this table, the electrolyser was attributed to the United States until additional progress is achieved. The production is estimated at 800,000 kg per year, which corresponds to approximately 5 MW based on current assumptions.

# **Recent Financial Events**

#### Financing of the San Andrés Battery Energy Storage Project

• Closing of a \$66.7 million non-recourse construction financing for the San Andrés battery energy storage project, expected to be repaid with the proceeds from a future long-term non-recourse financing after the facility reaches commercial operation.

#### **Completion of \$912.6 Million Green Bonds in Chile**

- Issuance of equivalent \$912.6 million non-recourse green bonds and equivalent \$119.7 million letter of credit facility for its Chilean portfolio of assets.
- Optimizes capital structure and returns for Innergex's Chilean operations by adding debt to previously unencumbered assets.
- Unlocks equivalent \$40.7 million of cash trapped in reserve accounts and benefits from a pre-hedging strategy providing an additional equivalent \$71.9 million of cash to Innergex.
- Enhances initial cash on cash yield by incorporating a 3-year interest-only period and extending debt maturity.
- Provides capital for the construction of Innergex's first battery energy storage project in Chile, where construction activities have recently commenced.
- Represents Latin America's largest private placement deal in recent history.
- Portfolio received an investment grade rating.

#### **Capital Structure**

- Completion of the acquisition of the remaining 30.45% minority interest in its wind portfolio of 16 assets in France and has repayment of the outstanding debentures for a total consideration of \$96.4 million.
- As part of the above financing, Innergex monetized its Euro/CAD foreign exchange forward contracts for a total gain of \$43.5 million.

#### Power Purchase Agreements ("PPA")

- Three new PPAs for Antoigné, Porcien and Vallottes wind facilities to take advantage of favourable energy pricing in France and increase contracted period of the facilities to December 31, 2025.
- Notification of Early termination to Longueval's PPA offtaker in order to take advantage of current favourable energy pricing environment in France.
- Two new PPAs for Bois d'Anchat and Beaumont facilities in France to effectively increase the contracted period of the facilities to December 31, 2032.

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# **Production Proportionate**

1	Three Months Ended March 31		
Production <sup>1</sup> (In GWh)	2023	<u>% LTA</u>	
Hydro			
Quebec	131.8	106%	
Ontario	23.6	97%	
British Columbia	105.5	49%	
United States	118.5	118%	
Chile	59.8	79%	
Total Hydro	439.3	82%	
Wind			
Quebec	519.7	75%	
France	239.0	103%	
United States	721.8	110%	
Chile <sup>4</sup>	157.3	74%	
Total Wind	1,637.9	<u>91%</u>	
Solar			
Ontario	12.5	94%	
United States	149.3	67%	
Chile <sup>3</sup>	73.7	73%	
Total Solar	235.5	70%	
Total Production <sup>1</sup>	2,312.7	87%	
Innergex's share of production of joint venture and associates	47.3	98%	
Production Proportionate <sup>1,2</sup>	2,360.0	87%	

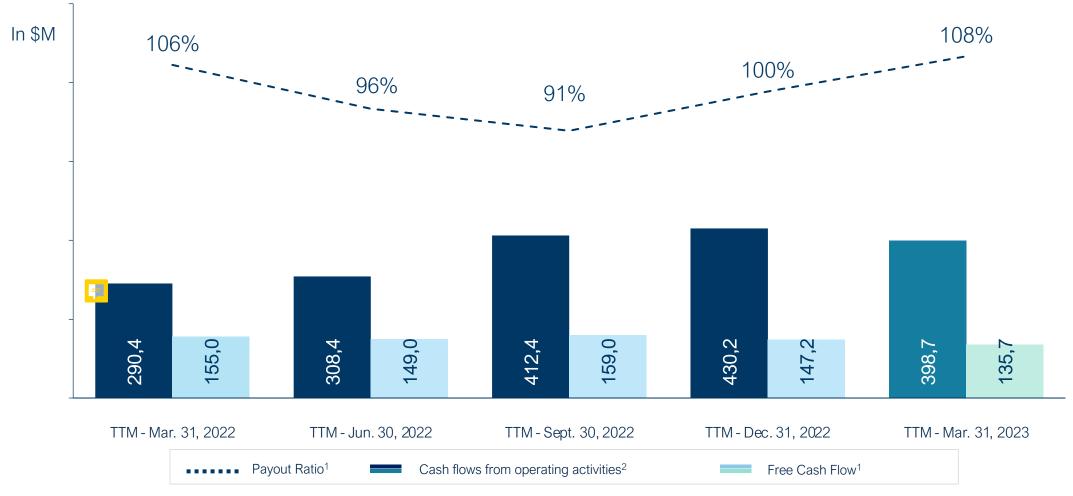
- Some facilities are treated as joint ventures and associates and accounted for using the equity method; their revenues are not included in the Corporation's consolidated revenues and, for consistency, their electricity production figures have been excluded from production and included in production proportionate.
- 2. The results from the Shannon joint venture facility from April 1, 2021, onward were excluded due to the project's assets and liabilities being classified as disposal group held for sale, until its sale on March 4, 2022.
- 3. The San Andrés Acquisition was completed on January 28, 2022.
- The Aela Acquisition was completed on June 9, 2022.

# **Financial Highlights**

In millions of Canadian dollars	Three Months Ended March 31				
CONSOLIDATED	2023	2022	Change		
Production (GWh)	2,312.7	2,304.6	—		
Revenues and Production Tax Credits	218.3	207.8	5%		
Operating Income	65.5	69.3			
Adjusted EBITDA <sup>1</sup>	145.1	149.8			
Net (Loss) Earnings	(13.0)	(34.9)	75.7%		
PROPORTIONATE					
Production Proportionate <sup>1</sup> (GWh)	2,360.0	2,358.0	—		
Revenues Proportionate <sup>1</sup>	224.5	216.1	4%		
Adjusted EBITDA Proportionate <sup>1</sup>	148.4	155.2			

1. These measures are not recognized measures under IFRS and therefore may not be comparable to those presented by other issuers. Please refer to the "Non-IFRS Measures" section of this presentation for more information.

### Cash Flow from Operating Activities, Free Cash Flow & Payout Ratio



- 1. Free Cash Flow and Payout Ratio are not recognized measures under IFRS and therefore may not be comparable to those presented by other issuers. Please refer to the "Non-IFRS Measures" section of this presentation for more information.
- 2. Cash flows from operating activities for the trailing twelve months ended March 31, 2022, June 30, 2022, September 30, 2022, and December 31, 2022 include the one-time BC Hydro Curtailment Payment received during the first quarter of 2022.
- 3. On January 1, 2023, the Corporation revised the calculation of its Free Cash Flow and Payout Ratio measures to exclude the prospective project expenses. The comparative figures have been adjusted to conform with the revised measures.

# **Corporate Debt Structure**



# Maintaining a balanced financial structure

- Committed to maintain Fitch Investment Grade rating BBB-
- Corporate debt and Alterra loans supported by 19 assets free of project debt and with a weighted remaining average useful life<sup>1</sup> of 34.4 years
- 71% with interest rate fixed or under long-term hedging agreements

# **Project Loans**

In millions of Canadian dollars Marc				Weighted Average (in years)			
	Floating	Fixed	Total	R Remaining years to debt maturity <sup>1</sup>	emaining years to power I purchase agreement maturity <sup>2</sup>	Remaining useful life <sup>2</sup>	
Corporate Debt and Alterra loans	408.4	976.6	1,385.0	4.1	5.1	34.4	
Project Loans	62.1	4,662.7	4,724.9	16.4	14.1	40.9	
Aela Generación	-	960.8	960.8	13.2	10.3	35.6	
Hydro	4.4	1,644.4	1,648.8	26.4	22.6	64.9	
Wind	13.7	1,185.7	1,199.4	10.0	9.6	21.4	
Solar	44.1	438.8	482.9	4.4	8.4	27.8	
Tax Equity Financing	-	433.0	433.0	6.6	9.4	27.7	
Total Debt <sup>3</sup>	470.5	5,639.4	6,109.9	12.9	13.0	39.4	

• 92% of total debt bears fixed interest rates or is fixed under long-term hedging agreement

- Projects loans have no exposure to rising interest rates, with 99% fixed rate financing or under long-term hedging agreements and are non-recourse to the Corporation
- 100% of project loans is **amortized over a weighted average of 16.4 years** versus a remaining useful life of 40.9 years
- If the debt amortization is calculated over the remaining useful life, Free Cash Flow increases by \$28 million and payout ratio would be 90% on a TTM basis

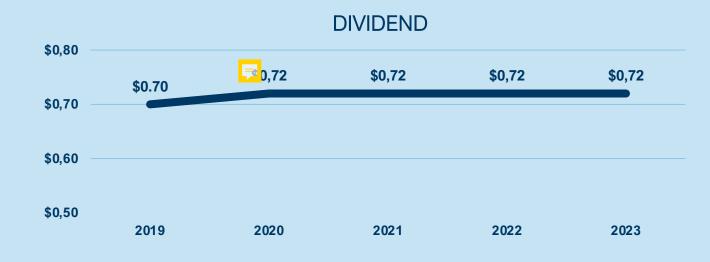
- 2. Weighted average based on long-term average production.
- 3. Excluding deferred financing costs.

<sup>1.</sup> Weighted average debt duration of project loans is based on project debt size, and for tax equity financing is based on the expected Flip Point date as estimated at the date of final funding from the tax equity investor. Actual Flip Point may differ, subject to the facilities' respective operating performance.

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# **Key Metrics**





Share Price (TSX: INE)	\$14.68
Total Outstanding Shares	204.2M
2023 Annual Dividend	\$0.72
Convertible Debentures (INE.DB.B) <sup>2</sup>	144.6M
Convertible Debentures (INE.DB.C) <sup>2</sup>	138.6M
Preferred Shares Outstanding (INE.PR.A, INE.PR.C)	5.4M
Market Capitalization (including Preferred Shares)	3.1B
Enterprise Value	9.4B

All data are as of March 31, 2023, unless otherwise noted.

1. Market capitalization includes preferred shares

2. Aggregate principal amount.

# **Forward-looking information**

To inform readers of the Corporation's future prospects, this document contains forward-looking information within the meaning of applicable securities laws ("Forward-Looking Information"), including the Corporation's growth targets, power production, prospective projects, successful development, construction and financing (including tax equity funding) of the projects under construction and the advanced-stage prospective projects, sources and impact of funding, project acquisitions, execution of non-recourse project-level financing (including the timing and amount thereof), and strategic, operational and financial benefits and accretion expected to result from such acquisitions, business strategy, future development and growth prospects (including expected growth opportunities under the Strategic Alliance with Hydro-Québec), business integration, governance, business outlook, objectives, plans and strategic priorities, and other statements that are not historical facts. Forward-Looking Information can generally be identified by the use of words such as "approximately", "may", "will", "could", "believes", "expects", "intends", "should", "plans", "potential", "project", "anticipates", "estimates", "estimates", "scheduled" or "forecasts", or other comparable terms that state that certain events will or will not occur. It represents the projections and expectations of the Corporation relating to future events or results as of the date of this document.

**Future-oriented financial information**: Forward-Looking Information includes future-oriented financial information or financial outlook within the meaning of securities laws, including information regarding the Corporation's targeted production, the estimated targeted Revenues and Production Tax Credits, targeted Revenues and Production Tax Credits Proportionate, targeted Adjusted EBITDA and targeted Adjusted EBITDA Proportionate, targeted Free Cash Flow, targeted Free Cash Flow per Share and intention to pay dividend quarterly, the estimated project size, costs and schedule, including obtainment of permits, start of construction, work conducted and start of commercial operation for Development Projects and Prospective Projects, the Corporation's intent to submit projects under Requests for Proposals, the qualification of U.S. projects for PTCs and ITCs and other statements that are not historical facts. Such information is intended to inform readers of the potential financial impact of expected results, of the expected commissioning of Development Projects, of the potential financial impact of completed and future acquisitions and of the Corporation's ability to sustain current dividends and to fund its growth. Such information may not be appropriate for other purposes.

Assumptions: Forward-Looking Information is based on certain key assumptions made by the Corporation, including, without restriction, those concerning hydrology, wind regimes and solar irradiation; performance of operating facilities, acquisitions and commissioned projects; project performance; availability of capital resources and timely performance by third parties of contractual obligations; favourable market conditions for share issuance to support growth financing; favourable economic and financial market conditions; the Corporation's success in developing and constructing new facilities; successful renewal of PPAs; sufficient human resources to deliver service and execute the capital plan; no significant event occurring outside the ordinary course of business such as a natural disaster, pandemic or other calamity; continued maintenance of information technology infrastructure and no material breach of cybersecurity.

**Risks and Uncertainties**: Forward-Looking Information involves risks and uncertainties that may cause actual results or performance to be materially different from those expressed, implied or presented by the Forward-Looking Information. These are referred to in the "Risks and Uncertainties" section of the Annual Report and include, without limitation: performance on major counterparties; equipment supply; delays and cost overruns in the design and construction of projects; health, safety and environmental risks; equipment failure or unexpected operations and maintenance activity; variability of installation performance and related penaltics; increase in water rental cost or changes to regulations applicable to water use; availability of transmission systems; assessment of water, wind and solar resources and associated electricity production; global climate change; variability in hydrology, wind regimes and solar irradiation; preparedness to facing natural disasters and force majeure; pandemics, epidemics or other public health emergencies; cybersecurity; reliance on shared transmission and interconnection infrastructure; inability of supply and demand in the energy market; fluctuations affecting prospective power prices; uncertainties surrounding development of new facilities; obtainment of permits; inability to realize the anticipated benefits of completed and future acquisitions; changes in U.S. corporate tax rates and availability of tax equity financing; exposure to many different forms of taxation in various jurisdictions; social acceptance of renewable energy and related performance of renewable energy in various first of tax redits, changes in U.S. corporate tax rates and availability of tax equity financing; exposure to many different forms of taxation in various jurisdictions; social acceptance of renewable energy projects; health tax redits, changes in U.S. corporate tax rates and availability of tax equity financing; exposure to many different forms of taxation in various jurisdictions; social acce

Although the Corporation believes that the expectations and assumptions on which Forward-Looking Information is based are reasonable under the current circumstances, readers are cautioned not to rely unduly on this Forward-Looking Information, as no assurance can be given that it will prove to be correct. Forward-Looking Information contained herein is provided as at the date of this document, and the Corporation does not undertake any obligation to update or revise any Forward-Looking Information, whether as a result of events or circumstances occurring after the date hereof, unless so required by law.

This document has been prepared in accordance with IFRS. However, some measures referred to in this document are not recognized measures under IFRS and therefore may not be comparable to those presented by other issuers. Innergex believes these indicators are important, as they provide management and the reader with additional information about Innergex's production and cash generation capabilities, its ability to sustain current dividends and its ability to fund its growth. These indicators also facilitate the comparison of results over different periods. Revenues and Production Tax Credits Proportionate, Adjusted EBITDA, Adjusted EBITDA Proportionate, Adjusted Net Loss, Free Cash Flow and Payout Ratio are not measures recognized by IFRS and have no standardized meaning prescribed by IFRS.

#### Revenues and Production Tax Credits Proportionate, Adjusted EBITDA and Adjusted EBITDA Proportionate

#### Changes in the Non-IFRS measures effective January 1, 2023

On January 1, 2023, the Corporation amended the presentation of its consolidated statements of earnings to enhance relevance of the financial statements. As a result, production tax credits ("PTCs"), previously recognized in other net income (expenses), have been reclassified directly below revenues to better represent the nature of PTCs as income arising in the course of the Corporation's ordinary activities through generation of electricity. In addition, certain subtotals have been removed from the consolidated statements of earnings, which now includes an operating income subtotal.

As a result of these changes to the consolidated statements of earnings, certain Non-IFRS measures have been amended as follows:

- PTCs are presented directly in Revenues and Production Tax Credits (a subtotal presented in the primary financial statements of the Corporation, thus excluded from the Non-IFRS Measures);
- PTCs are presented directly in Adjusted EBITDA, along with the realized portion of the change in fair value of power hedges;
- Other income related to PTCs has been retreated from the Revenues Proportionate and Adjusted EBITDA Proportionate measures; and
- Proportionate measures include only Innergex's share of Revenues and Production Tax Credits, and Adjusted EBITDA, of the joint ventures and associates.

The comparative figures have also been adjusted to conform with the revised measures. The above amendments seek to improve the clarity of the measures, and to enhances comparability with current industry practices. In addition, the inclusion of the realized portion of the change in fair value of power hedges to the Adjusted EBITDA measure enhances comparability of the Corporation's performance over time.

#### Description of the measures

References in this document to "Revenues and Production Tax Credits Proportionate" are to Revenues and Production Tax Credits, plus Innergex's share of Revenues and Production Tax Credits of the joint ventures and associates.

References in this document to "Adjusted EBITDA" are to operating income, to which are added (deducted) depreciation and amortization, impairment charges, and the realized portion of the change in fair value of power hedges. References in this document to "Adjusted EBITDA Proportionate" are to Adjusted EBITDA, plus Innergex's share of Adjusted EBITDA of the joint ventures and associates.

Innergex believes that the presentation of these measures enhances the understanding of the Corporation's operating performance. Adjusted EBITDA is used by investors to evaluate the operating performance and cash generating operations, and to derive financial forecasts and valuations. Revenues and Production Tax Credits Proportionate and Adjusted EBITDA Proportionate measures are used by investors to evaluate the contribution of the joint ventures and associates to the Corporation's operating performance and cash generating operations, and the contribution of such for financial forecasts and valuations purposes. Readers are cautioned that Revenues and Production Tax Credits Proportionate, should not be construed as an alternative to Revenues and Production Tax Credits, as determined in accordance with IFRS. Readers are also cautioned that Adjusted EBITDA and Adjusted EBITDA Proportionate, should not be construed as an alternative to operating income, as determined in accordance with IFRS. Please refer to the "Financial Performance and Operating Results" section for more information.

#### Below is a reconciliation of the non-IFRS measures to their closest IFRS measures:

	Three	e months ended March 31, 2	2023	Three	Three months ended March 31, 2022			
	Consolidation	Share of joint ventures	Proportionate	Consolidation	Share of joint ventures	Proportionate		
Revenues	197,399	6,127	203,526	188,723	8,346	197,069		
Production tax credits	20,929		20,929	19,047		19,047		
Revenues and Production Tax Credits	218,328	6,127	224,455	207,770	8,346	216,116		
Operating income	65,538	(774)	64,764	69,342	1,143	70,485		
Depreciation and amortization	77,337	4,117	81,454	80,231	4,195	84,426		
Realized gain on power hedges	2,225	j <u> </u>	2,225	270	)	270		
Adjusted EBITDA	145,100	3,343	148,443	149,843	5,338	155,181		

#### Adjusted Net Loss

References to "Adjusted Net Loss" are to net earnings or losses of the Corporation, to which the following elements are added (subtracted): unrealized portion of the change in fair value of derivative financial instruments; realized loss on the termination of interest rate swaps, realized gain on foreign exchange forward contracts, impairment charges, items that are outside of the normal course of the Corporation's cash generating operations, the net income tax expense (recovery) related to these items, and the share of loss (earnings) of joint ventures and associates related to the above items, net of related income tax.

The Adjusted Net Loss seeks to provide a measure that eliminates the earnings impacts of certain derivative financial instruments and other items that are outside of the normal course of the Corporation's cash generating operations, which do not represent the Corporation's operating performance. Innergex uses derivative financial instruments to hedge its exposure to various risks. Accounting for derivatives requires that all derivatives are marked-to-market. When hedge accounting is not applied, changes in the fair value of the derivatives is recognized directly in net earnings (loss). Such unrealized changes have no immediate cash effect, may or may not reverse by the time the actual settlements occur and do not reflect the Corporation's business model toward derivatives, which are held for their long-term cash flows, over the life of a project. In addition, the Corporation uses foreign exchange forward contracts to hedge its net investment in its French subsidiaries. Management therefore believes realized gains (losses) on such contracts does not reflect the operations of lnnergex.

Innergex believes that the presentation of this measure enhances the understanding of the Corporation's operating performance. Adjusted Net Loss is used by investors to evaluate and compare Innergex's profitability before the impacts of the unrealized portion of the change in fair value of derivative financial instruments and other items that are outside of the normal course of the Corporation's cash generating operations. Readers are cautioned that Adjusted Net Loss should not be construed as an alternative to net earnings, as determined in accordance with IFRS. Please refer to the "Operating Results" section for reconciliation of the Adjusted Net Loss.

	Three months ended March 31	
	2023	2022
Net earnings (loss)	(13,036)	(34,930)
Add (Subtract):		
Share of unrealized portion of the change in fair value of financial instruments of joint ventures and associates, net of related income tax	(124)	(660)
Unrealized portion of the change in fair value of financial instruments	344	40,785
Realized gain on foreign exchange forward contracts	(33)	(487)
Income tax recovery related to above items	(1,065)	(7,044)
Adjusted Net loss	(13,914)	(2,336)

Below is a reconciliation of Adjusted Net Loss to its closest IFRS measure:

Below is a reconciliation of Adjusted Net Loss adjustments to each line item of the consolidated statements of earnings:

	Three months ended March 31, 2023			Three months ended March 31, 2022			
	IFRS	Adj.	Non-IFRS	IFRS	Adj.	Non-IFRS	
Revenues	197,399	_	197,399	188,723	_	188,723	
Production Tax Credits	20,929		20,929	19,047		19,047	
Operating expenses	51,246		51,246	40,038		40,038	
General and administrative expenses	19,709		19,709	14,139		14,139	
Prospective projects expenses	4,498		4,498	4,020		4,020	
Depreciation and amortization	77,337		77,337	80,231		80,231	
Operating Income	65,538		65,538	69,342		69,342	
Finance costs	84,802		84,802	66,401		66,401	
Other net (income) expenses	2,129	33	2,162	(1,082)	487	(595)	
Share of (earnings) losses of joint ventures and associates	4,673	77	4,750	2,208	422	2,630	
Change in fair value of financial instruments	(1,881)	(344)	(2,225)	40,515	(40,785)	(270)	
Income tax (recovery) expense	(11,149)	1,112	(10,037)	(3,770)	7,282	3,512	
Net earnings (loss)	(13,036)	(878)	(13,914)	(34,930)	32,594	(2,336)	

#### Free Cash Flow and Payout Ratio

#### Changes in the Non-IFRS measures effective January 1, 2023

On January 1, 2023, the Corporation revised the calculation of its Free Cash Flow and Payout Ratio measures to exclude the prospective project expenses. The comparative figures have been adjusted to conform with the revised measures.

The amendments are aimed at increasing relevance of the measure, allowing investors to understand how the operations contribute to funding the Corporation's growth and its dividend, while the legacy measure focussed exclusively on demonstrating how the operations contributed to funding the Corporation's dividend, after the decision to invest in its growth through advancing the development of its prospective projects. The revised measure also enhances comparability with current industry practices.

#### Description of the measures

References to "Free Cash Flow" are to cash flows from operating activities before changes in non-cash operating working capital items, less prospective projects expenses, maintenance capital expenditures net of proceeds from disposals, scheduled debt principal payments, the portion of Free Cash Flow attributed to non-controlling interests, and preferred share dividends declared, plus or minus other elements that are not representative of the Corporation's long-term cash-generating capacity, such as gains and losses on the Phoebe basis hedge due to their limited occurrence, realized gains and losses on contingent considerations related to past business acquisitions, transaction costs related to realized acquisitions, expenses related to the implementation of a cloud-based Enterprise Resource Planning solution, realized losses or gains on refinancing of certain borrowings or derivative financial instruments used to hedge the interest rate on certain borrowings or the exchange rate on equipment purchases, and tax payments related to fiscal strategies for the purpose of improving the long-term cash generating capacity of Innergex.

Free Cash Flow is a measure of the Corporation's ability to sustain current dividends as well as its ability to fund its growth from its cash generating operations, in the normal course of business.

Innergex believes that the presentation of this measure enhances the understanding of the Corporation's cash generation capabilities, its ability to sustain current dividends and its ability to fund its growth. Free Cash Flow is used by investors in this regard. Readers are cautioned that Free Cash Flow should not be construed as an alternative to cash flows from operating activities, as determined in accordance with IFRS. Please refer to the "Free Cash Flow and Payout Ratio" section for the reconciliation of Free Cash Flow.

References to "Payout Ratio" are to dividends declared on common shares divided by Free Cash Flow. Innergex believes that this is a measure of its ability to sustain current dividends as well as its ability to fund its growth. Payout Ratio is used by investors in this regard.

Free Cash Flow and Payout Ratio calculation <sup>1</sup>	Trailing twelve months ended March 31	
	2023	2022
Cash flows from operating activities <sup>2</sup>	398,690	290,386
Add (Subtract) the following items:		
Changes in non-cash operating working capital items	6,807	47,411
Prospective projects expenses	25,218	25,598
Maintenance capital expenditures, net of proceeds from disposals	(15,688)	(7,719)
Scheduled debt principal payments	(158,412)	(163,323)
Free Cash Flow attributed to non-controlling interests <sup>3</sup>	(26,489)	(34,297)
Dividends declared on Preferred shares	(5,632)	(5,632)
Chile portfolio refinancing - hedging impact <sup>4</sup>	3,660	
Add (subtract) the following specific items <sup>5</sup> :		
Realized (gain) loss on termination of interest rate swaps <sup>4</sup>	(71,735)	(377)
Realized (gain) loss on termination of foreign exchange forwards <sup>6</sup>	(43,458)	
Principal and interest paid related to pre-acquisition period	1,312	_
Acquisition, integration and restructuring costs	21,413	6,744
Realized gain on the Phoebe basis hedge		(3,745)
Free Cash Flow <sup>1</sup>	135,686	155,046
Dividends declared on common shares	146,973	137,517
Payout Ratio <sup>1</sup>	108 %	89 %

- 1. Cash flows from operating activities for the trailing twelve months ended March 31, 2022 include the one-time BC Hydro Curtailment Payment received during the first quarter of 2022.
- The portion of Free Cash Flow attributed to non-controlling interests is subtracted, regardless of whether an actual distribution to non-controlling interests is made, in order to reflect the fact that such distributions may not occur in the period they are generated.
- 3. The Free Cash Flow for the trailing twelve months ended March 31, 2023 excludes the \$71.7 million realized gain on settlement of the interest rate hedges entered into to manage the Corporation's exposure to the risk of increasing interest rates during the negotiations surrounding the refinancing of the nonrecourse debt assumed in the Aela Acquisition and at Innergex's existing Chilean projects. Instead, the gain is amortized in the Free Cash Flow using the effective interest rate method over the period covered by the unwound hedging instruments.
- 4. These items are excluded from the Free Cash Flow and Payout Ratio calculations as they are deemed not representative of the Corporation's long-term cash-generating capacity, and include items such as gains and losses on the Phoebe basis hedge due to their limited occurrence (maturity attained on December 31, 2021), realized gains and losses on contingent considerations related to past business acquisitions, transaction costs related to realized acquisitions, realized losses or gains on refinancing of certain borrowings or derivative financial instruments used to hedge the interest rate on certain borrowings or the exchange rate on equipment purchases, and tax payments related to fiscal strategies for the purpose of improving the long-term cash generating capacity of Innergex.
- 5. The Free Cash Flow for the trailing twelve months ended March 31, 2023 excludes the \$43.5 million realized gain on settlement of the foreign exchange forward contracts concurrent with the closing of the French Acquisition.

#### TO CONTACT US

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