



Renewable Energy.  
Sustainable Development.

# Investor Relations Presentation

Q4 2020



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Sustainable Development.

# 1. About Innergex

2. Business Updates

3. Q4 2020 Financial Highlights

4. Corporate Strategy

5. Appendix



# KEY FIGURES

**100%**  
RENEWABLE  
ENERGY

**Hydro, wind,  
solar** and  
**storage** facilities



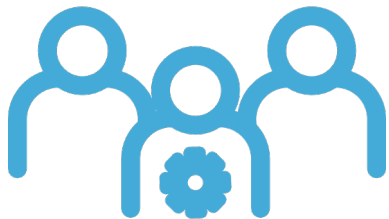
**75 operating  
facilities**  
and 10 projects under  
development



Gross installed  
capacity  
**3,694 MW**



Enough to supply  
**1,007,462  
households**  
with clean energy in  
2020



Over  
**400 employees**



Enterprise value<sup>1</sup>  
**\$9.8 billion**



Market  
Capitalization<sup>1</sup>  
**\$4.8 billion**

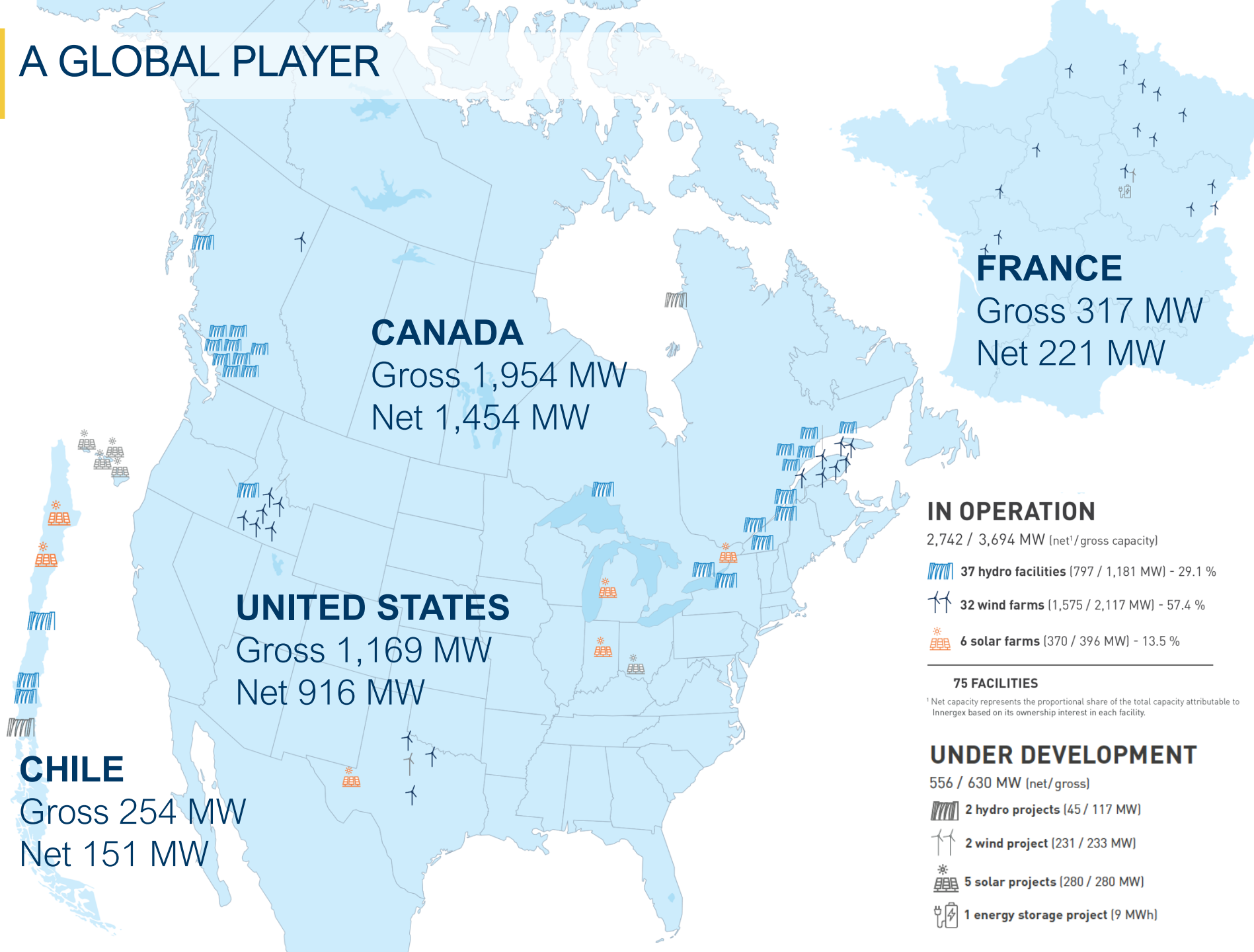


Dividend / Yield  
**\$0.72 / 2.6%**

(Yield is based on share price  
as of December 31, 2020)

<sup>1</sup> All financial data are as at December 31, 2020.

# A GLOBAL PLAYER



## CANADA

Gross 1,954 MW  
Net 1,454 MW

## FRANCE

Gross 317 MW  
Net 221 MW

## UNITED STATES

Gross 1,169 MW  
Net 916 MW

## CHILE

Gross 254 MW  
Net 151 MW

### IN OPERATION

2,742 / 3,694 MW (net<sup>1</sup>/gross capacity)

 37 hydro facilities (797 / 1,181 MW) - 29.1 %

 32 wind farms (1,575 / 2,117 MW) - 57.4 %

 6 solar farms (370 / 396 MW) - 13.5 %

### 75 FACILITIES

<sup>1</sup> Net capacity represents the proportional share of the total capacity attributable to Innergex based on its ownership interest in each facility.


### UNDER DEVELOPMENT

556 / 630 MW (net/gross)

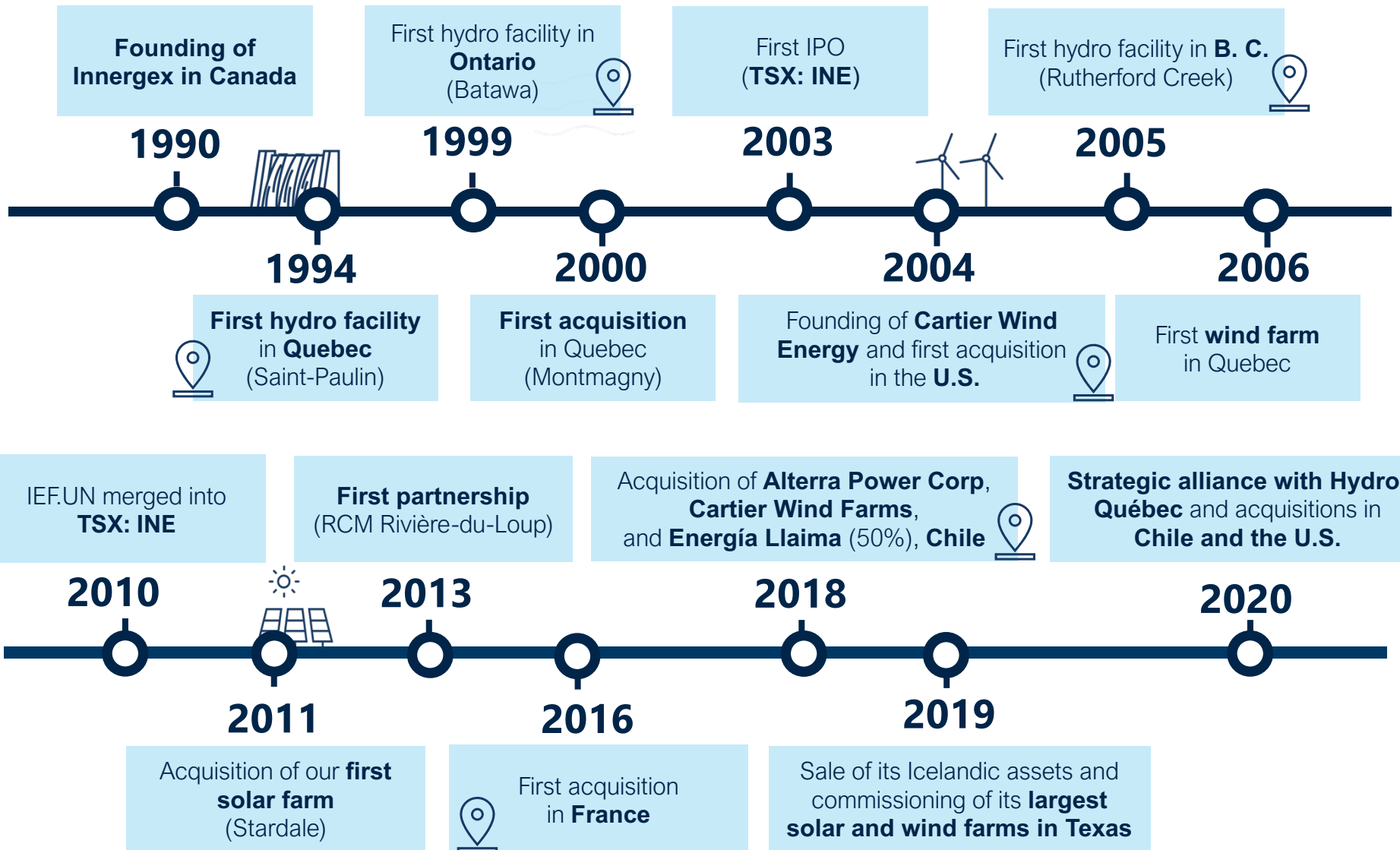
 2 hydro projects (45 / 117 MW)

 2 wind project (231 / 233 MW)

 5 solar projects (280 / 280 MW)

 1 energy storage project (9 MWh)

# OUR STORY



# BUILDING A BETTER WORLD WITH RENEWABLE ENERGY

With **a sustainable business model** that balances People, our Planet and Prosperity.



## People

We are a team of passionate individuals who build strong partnerships with local communities.



## Planet

We believe that renewable energy is part of the solution to climate change.



## Prosperity

We generate value for our employees, our shareholders, our partners and our host communities.

# COMMITTED TO THE HIGHEST ESG STANDARDS

## PEOPLE



In 2020, we launched a **more extensive and beneficial Employee and Family Assistance Program** for employees

Our employees receive fair and competitive compensation with

**\$48.6** million in employee wages and benefits paid out<sup>1</sup>

Our employee pulse survey had a

**81%** response rate

Promoting equal opportunities for a more balanced and diverse workplace, we are proud to have had

**28.5%** women officers and  
**34.8%** women in other management positions

All office employees have been working from home since March 2020 and



**comprehensive COVID-19 safety measures were put in place**

in all operating facilities to protect operators and other workers on-site

All data are as at December 31, 2020 and are updated on an annual basis.

1. Compared with \$46.0 million in 2019. Includes wages and benefits expenses capitalized to projects under construction or development, and wages and benefits expenses recharged to joint ventures and associates.



# COMMITTED TO THE HIGHEST ESG STANDARDS

## PLANET



Our facilities do not emit significant amounts of GHGs and produce green electricity that offsets GHG emissions.

The GHG emissions offset by Innergex's production of clean, renewable energy was approximately

**6,780,613** metric tonnes of CO<sub>2</sub>,  
equivalent to removing



**1,464,908**  
gasoline passenger vehicles  
from roads over the year<sup>1</sup>

We supplied the equivalent of

**1,007,462**  
households

with clean, renewable energy<sup>2</sup>

**\$612,000 disbursed to Long-Term Environmental Monitoring Programs** which study fish, wildlife, and their habitats in and around our facilities

Successfully initiated a program to manage vegetation growth at our Phoebe solar facility in Texas with



**a flock of 55-77 sheep**  
throughout  
**1,395 acres**  
of the facility

All data are as at December 31, 2020 and are updated on an annual basis.

1. Based on Innergex's 2020 Production Proportionate of 9,590,140 MWh and calculated through <https://www.epa.gov/energy/greenhouse-gas-equivalencies-calculator>.
2. Based on Innergex's 2020 Production Proportionate in each country in which we operate, divided by the local household average consumption, with data from the World Energy Council (2014).

# COMMITTED TO THE HIGHEST ESG STANDARDS

## PROSPERITY



Our sponsorships and donations program supported **134 organizations** that have shared over

**\$731,425** in funding

Innergex declared

**\$125,542,953**

in dividends on common shares

Our collective efforts resulted in Innergex donating

**more than \$227,000**

and our employees contributing a further **\$37,225 to COVID-19 relief efforts** in the countries where we conduct operations



**Hydro-Québec became the main shareholder** in the Corporation holding 19.9% of the issued and outstanding common shares on February 6 through a Private Placement

All data are as at December 31, 2020 and are updated on an annual basis.

# COMMITTED TO THE HIGHEST ESG STANDARDS

## GOVERNANCE



9 of 11, or  
**82%** of our board members  
were **independent**

The **combined attendance** at Board and  
committee meetings **was 100%**

**100%**

**of employees**

participated in a training and  
signed the **Code of Conduct** annual  
confirmation form reaffirming their commitment to  
uphold its standards



The **average age of the Board of Directors**  
at the end of 2020 **was 62**

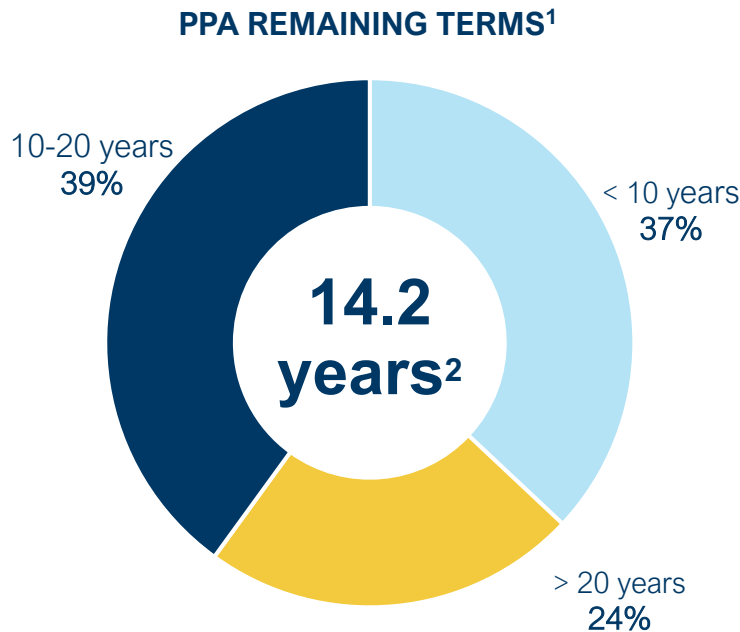
Several members of the Board of  
Directors are considered  
**experts in the field of**  
**Environmental, Social and**  
**Governance (ESG)**



All data are as at December 31, 2020 and are updated on an annual basis.

# OUR BUSINESS FORECAST IS STEADY

With long-term agreements and accretive acquisitions



One of the longest average contract duration in the renewable sector

Young assets with a weighted **average age of approximately 8.1 years**

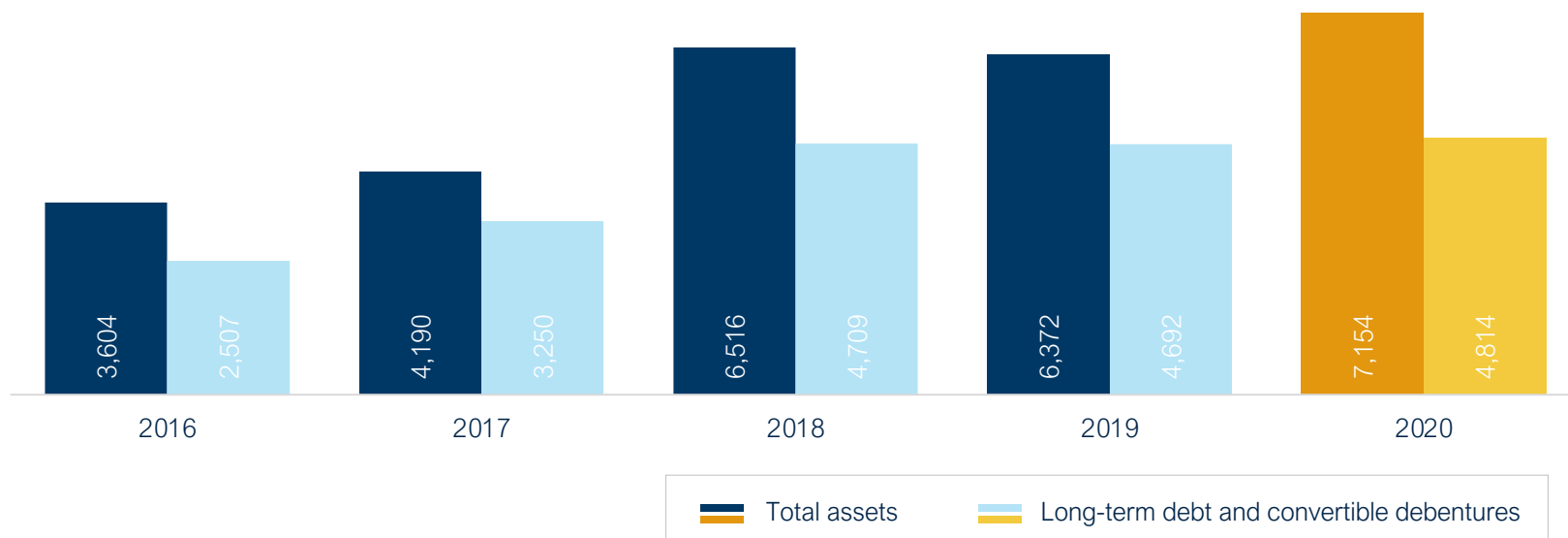
Construction projects to contribute **\$51.1M in Revenues** and **\$56.8M in Adj. EBITDA proportionate<sup>3</sup>** (first 5-year average)

1. Remaining weighted average life of PPAs, excluding projects under construction and in development, before consideration of renewal options.
2. Average based on Gross LT average production.
3. Adjusted EBITDA is not a recognized measure under IFRS and therefore may not be comparable to the one presented by other issuers. Please refer to the "Non-IFRS Measures" section of this presentation for more information.



# A STRONG BALANCE SHEET

## ASSETS AND DEBT (\$M)



Revolving credit facilities supported by

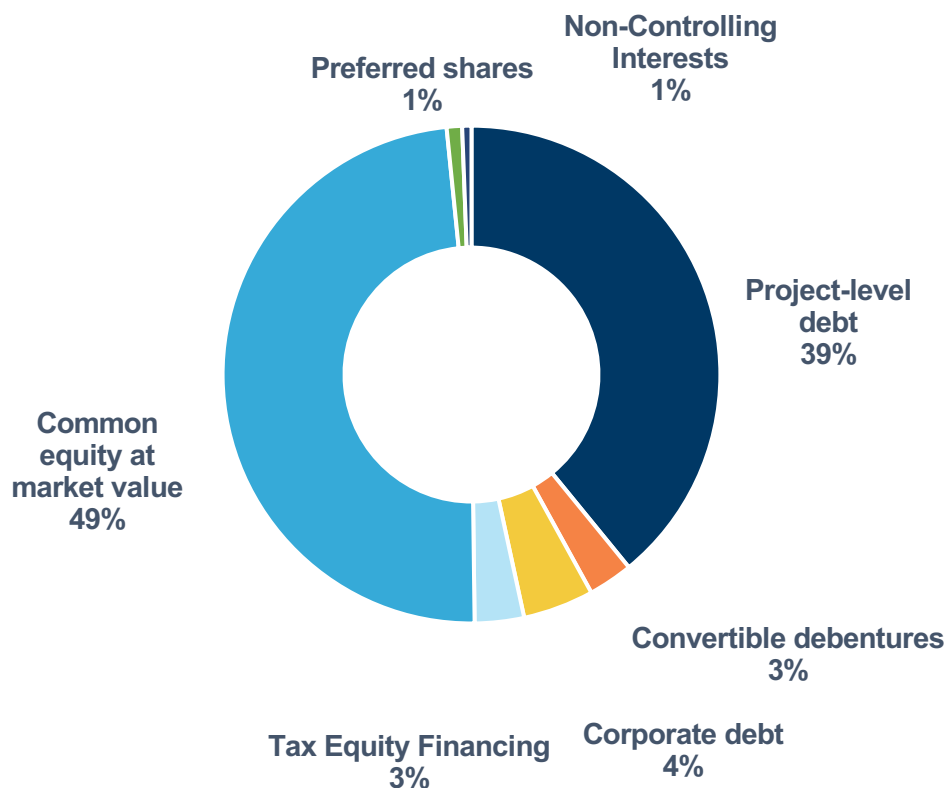
**12 unencumbered assets**

In millions of Canadian dollars

	DEC 31, 2020	DEC 31, 2019
Total Assets	7,154.2	6,372.1
Total Liabilities	6,083.3	5,756.8
Non-controlling interests	62.1	10.9
Equity attributable to owners	1,008.8	604.4

# A WELL-BALANCED CAPITAL STRUCTURE

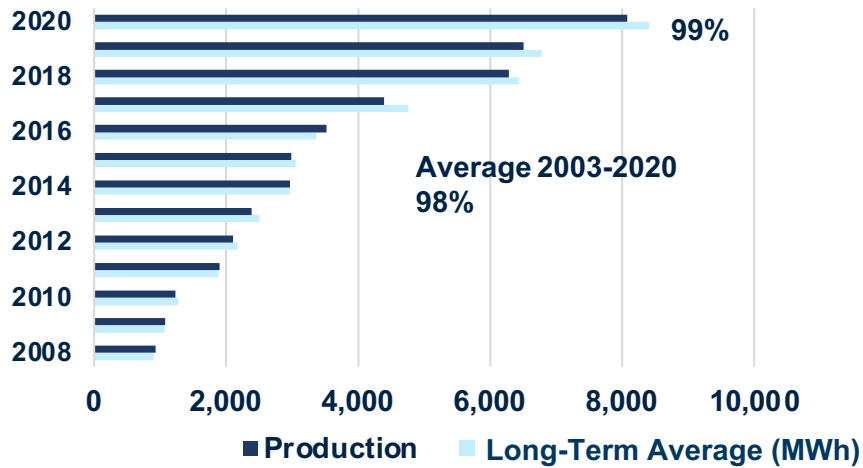
## CAPITAL STRUCTURE



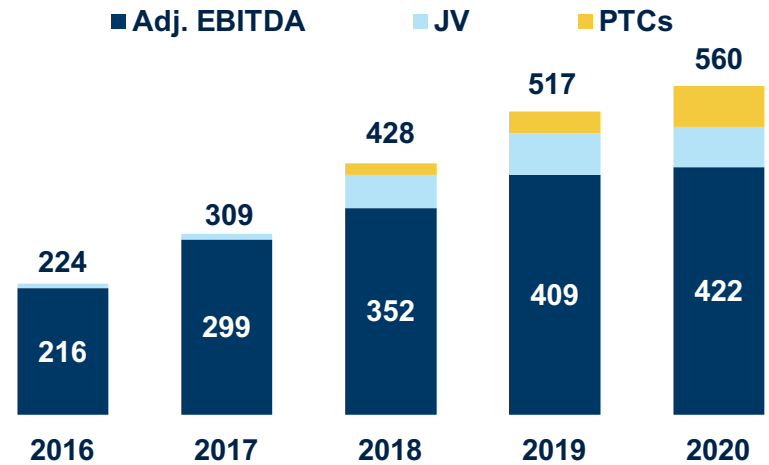
Long-term debt and borrowings	Amount ('000 CAD \$)	Maturity
Revolving credit facility	299,623	2023
Subordinated unsecured 5-year term loan	150,000	2025-2026
Project loans	3,839,799	2024-2064
Tax equity financing	315,958	-
Debentures	280,075	2025-2026
Other	(71,574)	-
<b>TOTAL</b>	<b>4,813,881</b>	<b>-</b>

# A PROVEN TRACK RECORD OF CONSISTENT GROWTH

POWER GENERATED (GWH) PRODUCTION AS A % OF LTA<sup>1</sup>



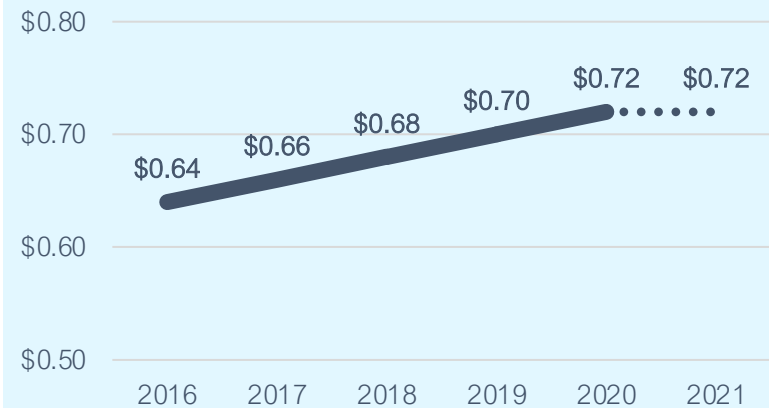
ADJUSTED EBITDA PROPORTIONATE<sup>2</sup> (\$M)



MARKET CAPITALIZATION<sup>3</sup>



DIVIDEND



<sup>1</sup> On a continued basis, Year 2020 excludes BC Hydro curtailment

<sup>2</sup> Adjusted EBITDA proportionate is not a recognized measure under IFRS and therefore may not be comparable to those presented by other issuers. Please refer to the Non-IRFS section of this presentation.

<sup>3</sup> Market capitalization includes preferred shares.



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# 2020 SIGNIFICANT EVENTS

## STRATEGIC ALLIANCE

**\$500M initial commitment** by Hydro-Québec to co-invest with Innergex

**Accretive use of proceeds** by Innergex

## PRIVATE PLACEMENT

**\$661M equity Private Placement** by Hydro-Québec in Innergex

Hydro-Québec becomes **Innergex's main shareholder with 19.9% ownership**

**Strengthened balance sheet and increased financial flexibility** for future growth



**INNERGEX**

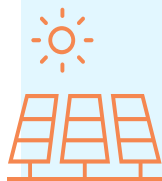
The strategic alliance was announced on February 6, 2020



# 2020 CORPORATE DEVELOPMENT

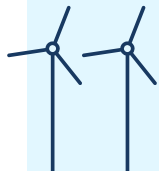
## Acquisition of a solar farm in Chile (Salvador)

- 68 MW Salvador solar farm, as well as 11-year demand-based PPAs covering a total electricity generation of 54,6 GWh/year.
- Net purchase price of US\$47.4 million and US\$18.7 million, respectively.
- Expected to **generate 182.2 GWh annually.**
- **Projected Adjusted EBITDA of US\$8.0 million** for 2021.
- Total net purchase price of US\$66.1 million financed entirely from Innergex revolving credit facilities.
- **The project and the PPAs acquired were free of project debt.**



## Acquisition of six wind farms in Idaho, United States (Mountain Air)

- 138 MW Mountain Air portfolio of wind farms for a purchase price of US\$56.8 million.
- All six wind farms have PPAs for a remaining period of approximately 12 years.
- Expected to **produce a gross estimated LTA of 331 GWh annually.**
- **Projected Adjusted EBITDA of US\$21.1 million** for 2021.
- **Cash distributions receivable by Innergex should be approximately US\$6.1 million.**





# RECENT ACHIEVEMENTS


## DIVESTMENT

**HS ORKA:** On May 23, 2019, Innergex **completed the sale of its wholly owned subsidiary Magma Sweden**, which owns an equity interest of approximately 53.9% in HS Orka for US\$297.9 M after adjustments to Jarðvarmi slhf, which exercised its right of first refusal.

## DEVELOPMENT


 **FRONTERA:** The financing process, the construction contract and permitting progressing slowly due to the COVID-19 pandemic. Project schedule under revision.

 **HALE KUAWEHI AND PAEAHU: PPAs signed and approved by the PUC.** 30% design engineering completed. EPC request for proposals and permitting applications are underway.

 **KAHANA AND BARBERS POINT: PPAs signed** (subject to approval by the PUC). Environmental studies and permitting-related activities are ongoing.


 **TONNERRE: Battery provider, EVLO, selected and exclusive negotiations in progress.** Building permit request filed in December 2020.

## CONSTRUCTION

 **HILLCREST:** All major work activities well underway and the project approximately 90% complete. Commissioning work started and full commercial operation is scheduled for Q2 2021.

 **INNAVIK: Construction and long-term credit agreement of \$92.8M.** Residential bi-energy conversion program engineering completed, and RFP preparation well underway.

 **YONNE II:** All authorizations received and a 20-year PPA is signed with EDF. **Three wind turbines fully installed and their commissioning ongoing. Full commercial operation targeted for March 2021.**

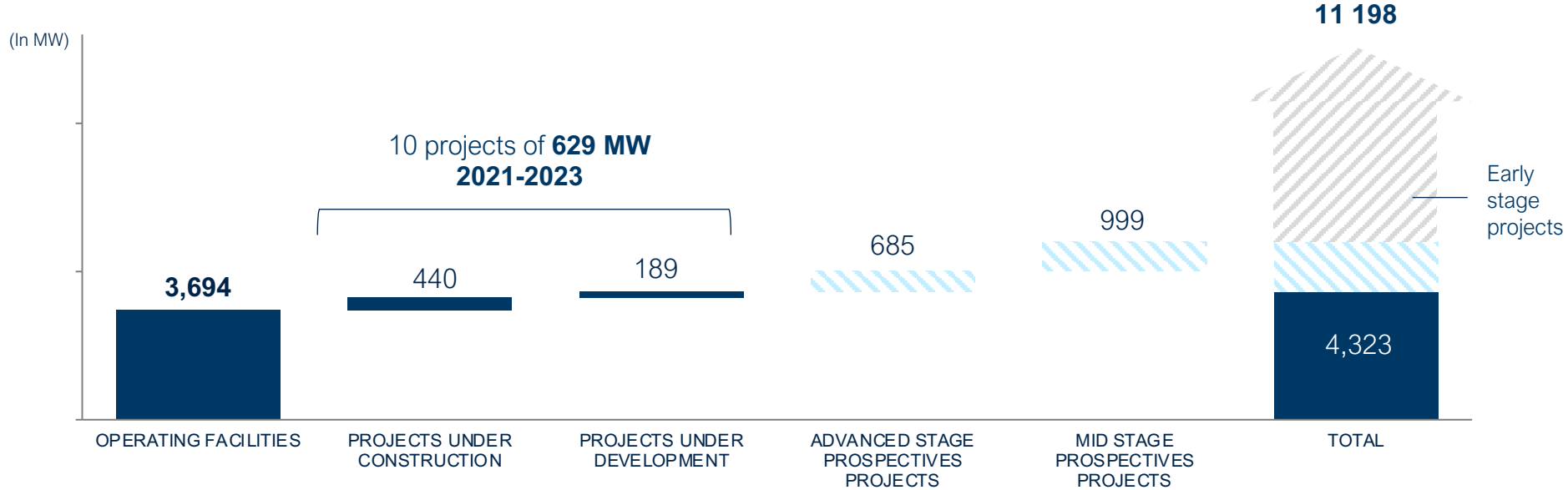
 **GRIFFIN TRAIL:** Construction progressed well on site with significant progress on roads, turbine foundations and the operations and maintenance building. **Project financing completed at the end of December 2020.** Commercial operation scheduled for Q3 2021.

## COMMISSIONING

 **PHOEBE:** Full commissioning of the **250 MW solar farm** reached on Nov. 19, 2019.

 **FOARD CITY:** Full commissioning of the **350.3 MW wind farm** reached on Sept. 27, 2019.

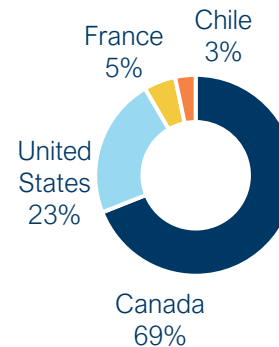
# STRONG DEVELOPMENT PIPELINE FOR LONG-TERM GROWTH



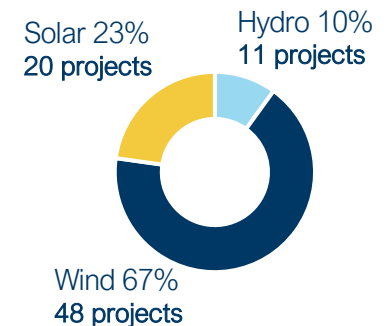
## PROSPECTIVE PROJECTS

	Stage of prospective projects (in MW)			Total
	Advanced Stage	Mid Stage	Early Stage	
Hydro	3	0	683	<b>686</b>
Wind	482	629	3,512	<b>4,623</b>
Solar	200	370	996	<b>1,566</b>
<b>Total</b>	<b>685</b>	<b>999</b>	<b>5,191</b>	<b>6,875</b>

### By region



### By energy





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- 
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# PRODUCTION PROPORTIONATE IS UP BY 20% COMPARED TO LAST YEAR

Production <sup>1</sup> (In GWh)	Three-Month Period Ended December 31			Twelve-Month Period Ended December 31		
	2020	2019	Change	2020	2019	Change
<b>HYDRO</b>						
Quebec	216.2	162.6	33%	717.8	664.5	8%
Ontario	22.0	21.9	0%	68.0	67.7	0%
British Columbia	457.7	235.5	94%	1,961.3	1,874.1	5%
United States	3.1	2.2	41%	42.5	37.7	13%
<b>TOTAL HYDRO</b>	<b>699.1</b>	<b>422.2</b>	<b>66%</b>	<b>2,789.6</b>	<b>2,644.0</b>	<b>6%</b>
<b>WIND</b>						
Quebec	663.6	658.2	1%	2,357.6	2,436.6	-3%
France	208.1	241.6	-14%	711.1	724.3	-2%
United States <sup>2</sup>	430.2	338.4	27%	1,424.1	381.7	273%
<b>TOTAL WIND</b>	<b>1,301.9</b>	<b>1,238.2</b>	<b>5%</b>	<b>4,492.8</b>	<b>3,542.6</b>	<b>27%</b>
<b>SOLAR</b>						
Ontario	5.3	5.2	3%	38.7	39.4	-2%
United States <sup>3</sup>	121.6	128.3	-5%	637.0	283.7	125%
Chile <sup>4</sup>	59.0	0.0		115.9	-	
<b>TOTAL SOLAR</b>	<b>186.0</b>	<b>133.4</b>	<b>39%</b>	<b>791.5</b>	<b>323.1</b>	<b>145%</b>
<b>PRODUCTION<sup>1</sup></b>	<b>2,187.0</b>	<b>1,793.8</b>	<b>22%</b>	<b>8,073.9</b>	<b>6,509.6</b>	<b>24%</b>
Innergex's share of production of joint venture and associates	386.4	352.0	10%	1,516.2	1,512.1	0%
<b>PRODUCTION PROPORTIONATE</b>	<b>2,573.4</b>	<b>2,145.8</b>	<b>20%</b>	<b>9,590.1</b>	<b>8,021.8</b>	<b>20%</b>

1. Some facilities are treated as joint ventures and associates and accounted for using the equity method; their revenues are not included in the Corporation's consolidated revenues and, for consistency, their electricity production figures have been excluded from the production table.

2. Foard City was commissioned on September 27, 2019 and the Mountain Air Acquisition was completed on July 15, 2020.

3. Phoebe was commissioned on November 19, 2019.

4. Production and LTA for the period from May 14, 2020 to June 30, 2020, following the Salvador Acquisition.

# ADJ. EBITDA IS UP BY 14% COMPARED TO LAST YEAR

In millions of Canadian dollars  
From continuing operations

<b>CONSOLIDATED</b>	<b>Three-Month Period Ended December 31</b>			<b>Twelve-Month Period Ended December 31</b>		
	<b>2020</b>	<b>2019</b>	<b>Change</b>	<b>2020</b>	<b>2019</b>	<b>Change</b>
Production (GWh)	2,187.0	1,793.8	22%	8,073.9	6,509.6	24%
Revenues	167.9	143.1	17%	613.2	557.0	10%
Adjusted EBITDA <sup>1</sup>	117.8	103.3	14%	422.1	409.2	3%
Adjusted EBITDA Margin <sup>1</sup>	70.2%	72.2%	-	68.8%	73.5%	-
<b>PROPORTIONATE</b>						
Production Proportionate <sup>1</sup> (GWh)	2,573.4	2,145.8	20%	9,590.1	8,021.8	20%
Revenues Proportionate <sup>1</sup>	211.4	187.9	13%	781.5	698.0	12%
Adjusted EBITDA Proportionate <sup>1</sup>	152.9	141.3	8%	560.3	516.8	8%

1. Adjusted EBITDA, Adjusted EBITDA Margin, Production Proportionate, Revenues Proportionate, Adjusted EBITDA Proportionate are not recognized measures under IFRS and therefore may not be comparable to those presented by other issuers. Please refer to the "Non-IFRS Measures" section of this presentation for more information.

# SEGMENTED RESULTS BY ENERGY FOR 2020

In millions of Canadian dollars  
From continuing operations

## CONSOLIDATED

	HYDRO		WIND		SOLAR	
	2020	Change	2020	Change	2020	Change
Production (GWh)	2,789.6	6%	4,492.8	27%	791.5	145%
Revenues	229.1	5%	333.8	10%	50.3	51%
Adjusted EBITDA <sup>1</sup>	173.9	2%	263.9	4%	39.2	26%
Adjusted EBITDA Margin <sup>1</sup>	75.9%	-	79.1%	-	77.9%	-

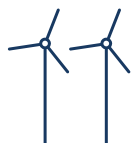
## In 2020, the Adjusted EBITDA has been mainly impacted by:



- Higher revenues from BC facilities



- Impact of BC Hydro curtailment on five facilities
- Higher operational expenses in BC



- Mountain Air Acquisition in Idaho
- Commissioning of Foard City in Texas
- Higher revenues from most facilities in France



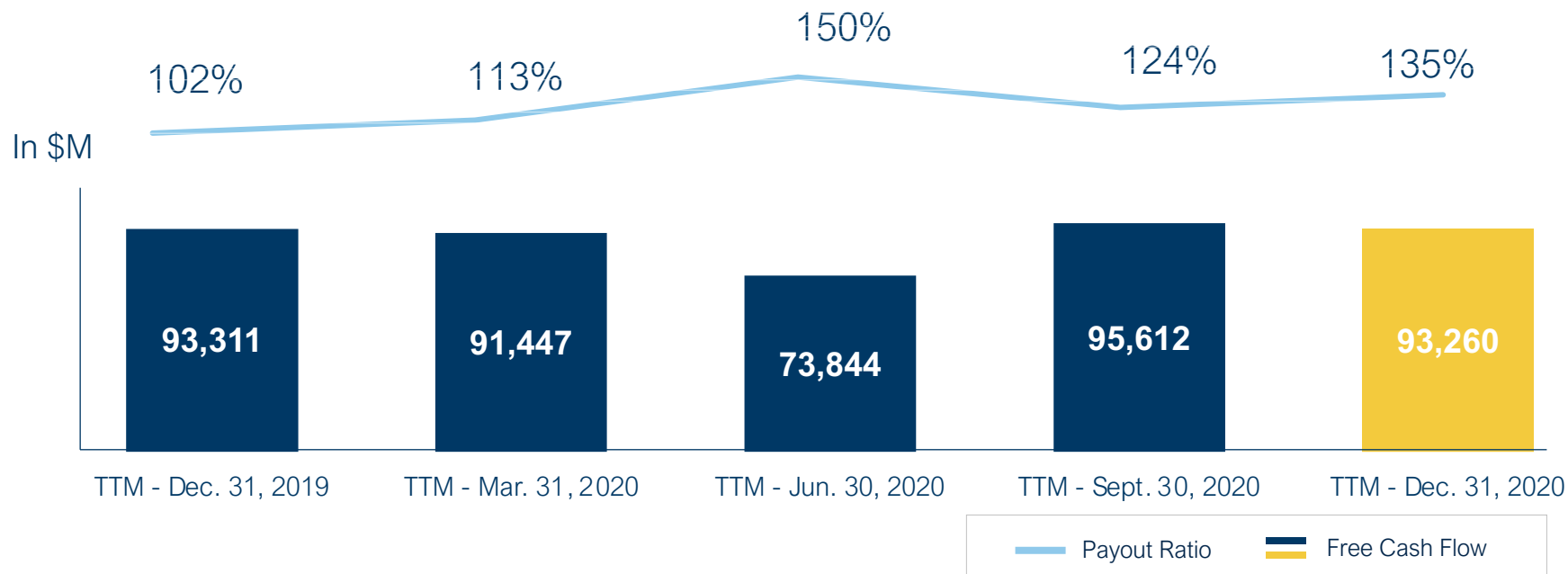
- Lower revenues over lower operational expenses from Quebec facilities
- Temporary shutdown and production restrictions at some facilities in France.



- Commissioning of Phoebe in Texas
- Salvador Acquisition in Chile



# DISTRIBUTION PAYOUT RATIO<sup>1</sup>



## Free Cash Flow<sup>2</sup>

- +
- Contribution of recently acquired and commissioned projects
- Higher contribution from hydro facilities in BC
- Lower interest payment on the corporate revolving facilities following Hydro-Québec Private Placement

- 
- Impact of BC Hydro curtailment
- Decrease due to discontinued operations (HS Orka)
- Increase in scheduled debt principal repayments
- Lower contribution from the Quebec wind facilities
- Higher general and administrative expenses

## Payout Ratio<sup>2</sup>

- 
- Stable Free Cash Flow
- Increase in quarterly dividends following Hydro-Québec Private Placement



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# 2021 PROJECTED FINANCIAL PERFORMANCE<sup>1</sup>

	2020 Year-End Results	2021 Projections
Production (GWh)	8,074	<b>approx. +15%</b>
Revenues (in \$M)	613.2	<b>approx. +12%</b>
Adjusted EBITDA <sup>2</sup> (in \$M)	422.1	<b>approx. +12%</b>
Adjusted EBITDA Proportionate <sup>2</sup> (in \$M)	560.3	<b>approx. +12%</b>

1. Does not take into consideration the potential impact of the weather event in Texas nor the potential impact of future waves of COVID-19.

2. Adjusted EBITDA and Adjusted EBITDA Proportionate are not recognized measures under IFRS and therefore may not be comparable to those presented by other issuers. Please refer to the "Non-IFRS Measures" section of this presentation for more information.

# 2020-2025 STRATEGIC PLAN

Supported by a strong partnership with  Hydro Québec



## Grow responsibly

Focus growth on current markets and target opportunities in neighbouring ones



## Build expertise

Become an expert in deploying energy storage technologies



## Optimize operations

Leverage expertise and innovation to maximize returns from our high-quality assets

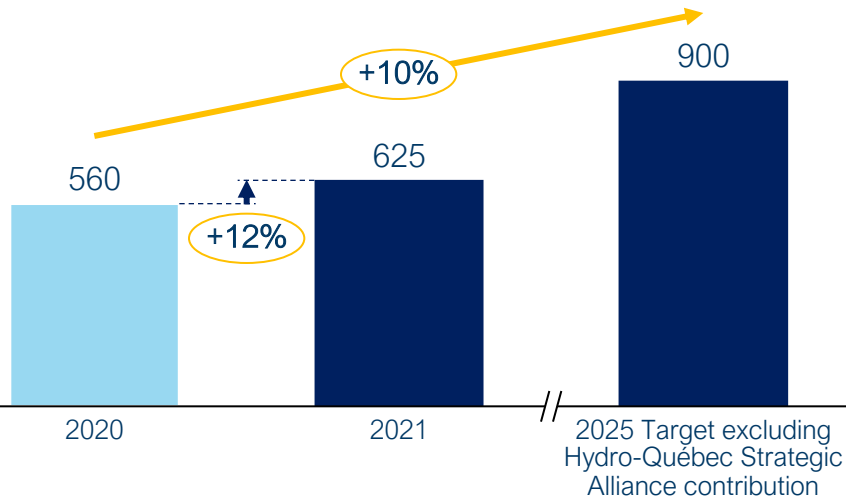


## Diversify activities

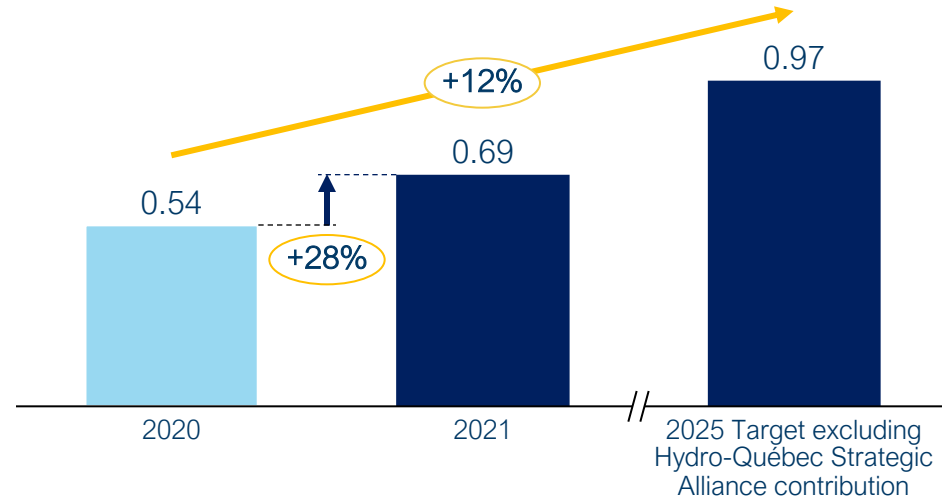
Increase diversification of the Corporation's activities and assets

# 2020-2025 STRATEGIC PLAN TARGETS

## Projected Adjusted EBITDA Proportionate



## Projected Free Cash Flow per Share



As part of its 2020-2025 Strategic Plan, Innergex aims to achieve:

**+ 10%**

compound annual growth rate of its **Adjusted EBITDA Proportionate** by 2025

**+ 12%**

compound annual growth rate of its **Free Cash Flow per share** by 2025



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# KEY METRICS

<b>Share Price (TSX: INE)</b>	<b>\$27.37</b>
Total Outstanding shares	174.6M
2021 Annual Dividend	\$0.72
2021 Adj. EBITDA proportionate guidance	approx. +12%
Convertible Debentures (INE.DB.B)	148,635
Convertible Debentures (INE.DB.C)	143,750
Preferred shares (INE.PR.A, INE.PR.C)	5.4M
Market capitalization (including preferred shares)	4.8B
Enterprise value	9.8B

All data are as of December 31, 2020 unless otherwise noted.



# OPERATING FACILITIES - HYDRO

INNERGEX RENEWABLE ENERGY INC PROJECT	Location	Gross capacity (MW)	Ownership (%)	Contract expiry
Magpie	QC	40.6	100%	2032
St-Paulin	QC	8	100%	2039
Windsor	QC	5.5	100%	2036
Chaudière	QC	24	100%	2039
Portneuf-1	QC	8	100%	2021
Portneuf-2	QC	9.9	100%	2021
Portneuf-3	QC	8	100%	2021
Montmagny	QC	2.1	100%	2021
Glen Miller	ON	8	100%	2025
Batawa	ON	5	100%	2029
Rutherford Creek	BC	49.9	100%	2024
Ashlu Creek	BC	49.9	100%	2039
Fitzsimmons Creek	BC	7.5	100%	2050
Northwest Stave River	BC	17.5	100%	2053
Miller Creek	BC	33	100%	2023
Brown Lake <sup>1</sup>	BC	7.2	100%	2022
Tretheway Creek	BC	21.2	100%	2055
Big Silver Creek	BC	40.6	100%	2056
Upper Lillooet	BC	81.4	100%	2057
Boulder Creek	BC	25.3	100%	2057
Horseshoe Bend	ID	9.5	100%	2030
<b>NON-WHOLLY OWNED</b>				
Cayoose (Walden North) <sup>1</sup>	BC	16	51.00%	2024
Sainte-Marguerite - (SM-1)	QC	8.5	50.00%	2043
Sainte-Marguerite - (SM-1A)	QC	22	50.00%	2027
Douglas Creek	BC	27	50.00%	2049
Fire Creek	BC	23	50.00%	2049
Lamont Creek	BC	27	50.00%	2049
Stokke Creek	BC	22	50.00%	2049
Tipella Creek	BC	18	50.00%	2049
Upper State River Creek	BC	33	50.00%	2049
Kwoiek Creek	BC	49.9	50.00%	2054
<b>JOINT VENTURE</b>				
East Toba	BC	147.7	40.00%	2045
Montrose Creek	BC	88	40.00%	2045
Jimmie Creek	BC	62	51.00%	2056
Umbata Falls	ON	23	49.00%	2028
Guayacan	CL	12	34.70%	2025
Mampil	CL	55	50.00%	- <sup>2</sup>
Peuchen	CL	85	50.00%	- <sup>2</sup>

All data are as at December 31, 2020 and are updated on an annual basis.

<sup>1</sup> PUC's PPA review process is ongoing.

<sup>2</sup> Duquenco has presently 5 different PPAs expiring in 2021, 2023, 2024 and 2025.



# OPERATING FACILITIES - WIND

INNERGEX RENEWABLE ENERGY INC PROJECT	Location	Gross capacity (MW)	Ownership (%)	Contract expiry
Carleton	QC	109.5	100%	2028
Baie-des-Sables	QC	109.5	100%	2026
Anse-à-Valleau	QC	100.5	100%	2027
Montagne Sèche	QC	58.5	100%	2031
Gros Morne I	QC	211.4	100%	2032
Foard City	TX	350	100%	2031
<b>NON-WHOLLY OWNED</b>				
Mesgi'g Ugiu's'n (MU)	QC	150	50.00%	2036
Porcien	FR	10	69.60%	2024
Longueval	FR	10	69.60%	2024
Antoigné	FR	8	69.60%	2025
Valottes	FR	12	69.60%	2025
Bois D'Anchat (Binas)	FR	10	69.60%	2029
Beaumont (Park P)	FR	25	69.60%	2030
Bois des Cholletz	FR	11.8	69.60%	2030
Montjean	FR	12	69.60%	2031
Theil Rabier	FR	12	69.60%	2031
Yonne	FR	44	69.60%	2032
Vaite	FR	38.9	69.60%	2032
Rougemont-1	FR	36.1	69.60%	2032
Rougemont-2	FR	44.5	69.60%	2032
Plan de Fleury	FR	22	69.60%	2032
Les Renardières	FR	21	69.60%	2032
Cold Springs	ID	23	62.25%	2032
Desert Meadow	ID	23	62.25%	2032
Hammett Hill	ID	23	62.25%	2032
Mainline	ID	23	62.25%	2032
Ryegrass	ID	23	62.25%	2032
Two Ponds	ID	23	62.25%	2032
<b>JOINT VENTURE</b>				
Viger-Denonville	QC	24.6	50.00%	2033
Dokie	BC	144	25.50%	2036
Shannon	TX	204	50.00%	2029
Flat Top	TX	200	51.00%	2031

All data are as at December 31, 2020 and are updated on an annual basis.

# OPERATING FACILITIES - SOLAR

INNERGEX RENEWABLE ENERGY INC PROJECT	Location	Gross capacity (MW)	Ownership (%)	Contract expiry
Phoebe	TX	250	100%	2031
Salvador	CL	68	100%	2030
Spartan	MI	10.5	100%	2042
Stardale	ON	27	100%	2032
<b>NON-WHOLLY OWNED</b>				
Kokomo	IN	6	90%	2036
<b>JOINT VENTURE</b>				
Pampa Elvira	CL	34	27.50%	2023

All data are as at December 31, 2020 and are updated on an annual basis.

# FORWARD-LOOKING INFORMATION

To inform readers of the Corporation's future prospects, this presentation contains forward-looking information within the meaning of applicable securities laws ("Forward-Looking Information"), including the Corporation's power production, prospective projects, successful development, construction and financing (including tax equity funding) of the projects under construction and the advanced-stage prospective projects, sources and impact of funding, project acquisitions, execution of non-recourse project-level financing (including the timing and amount thereof), and strategic, operational and financial benefits and accretion expected to result from such acquisitions, business strategy, future development and growth prospects (including expected growth opportunities under the Strategic Alliance with Hydro-Québec), business integration, governance, business outlook, objectives, plans and strategic priorities, and other statements that are not historical facts. Forward-Looking Information can generally be identified by the use of words such as "approximately", "may", "will", "could", "believes", "expects", "intends", "should", "would", "plans", "potential", "project", "anticipates", "estimates", "scheduled" or "forecasts", or other comparable terms that state that certain events will or will not occur. It represents the projections and expectations of the Corporation relating to future events or results as of the date of this presentation.

**Future-oriented financial information:** Forward-Looking Information includes future-oriented financial information or financial outlook within the meaning of securities laws, including information regarding the Corporation's expected production, the estimated project costs, projected revenues, projected Adjusted EBITDA and projected Adjusted EBITDA Proportionate, Projected Free Cash Flow, Projected Free Cash Flow per Share and intention to pay dividend quarterly, the estimated project size, costs and schedule, including obtaining of permits, start of construction, work conducted and start of commercial operation for Development Projects and Prospective Projects, the Corporation's intent to submit projects under Requests for Proposals, the qualification of U.S. projects for PTCs and ITCs and other statements that are not historical facts. Such information is intended to inform readers of the potential financial impact of expected results, of the expected commissioning of Development Projects, of the potential financial impact of completed and future acquisitions and of the Corporation's ability to sustain current dividends and to fund its growth. Such information may not be appropriate for other purposes.

**Assumptions:** Forward-Looking Information is based on certain key assumptions made by the Corporation, including, without restriction, those concerning hydrology, wind regimes and solar irradiation, performance of operating facilities, project performance, economic, financial and financial market conditions, the Corporation's success in developing and constructing new facilities, expectations and assumptions concerning availability of capital resources and timely performance by third parties of contractual obligations and receipt of regulatory approvals.

**Risks and Uncertainties:** Forward-Looking Information involves risks and uncertainties that may cause actual results or performance to be materially different from those expressed, implied or presented by the Forward-Looking Information. These are referred to in the "Risks and Uncertainties" section of the Annual Report and include, without limitation: the ability of the Corporation to execute its strategy for building shareholder value; its ability to raise additional capital and the state of the capital markets; liquidity risks related to derivative financial instruments; variability in hydrology, wind regimes and solar irradiation; delays and cost overruns in the design and construction of projects; the ability to secure new power purchase agreements or renew any power purchase agreement; fluctuations affecting prospective power prices; health, safety and environmental risks; uncertainties surrounding the development of new facilities; obtaining of permits; equipment failure or unexpected operations and maintenance activity; interest rate fluctuations and refinancing risk; financial leverage and restrictive covenants governing current and future indebtedness; the possibility that the Corporation may not declare or pay a dividend; failure to realize the anticipated benefits of acquisitions; integration of the completed and future acquisitions; changes in governmental support to increase electricity to be generated from renewable sources by independent power producers; variability of installation performance and related penalties; the ability to attract new talent or to retain officers or key employees; litigation; performance of major counterparties; social acceptance of renewable energy projects; relationships with stakeholders; equipment supply; exposure to many different forms of taxation in various jurisdictions; changes in general economic conditions; regulatory and political risks; ability to secure appropriate land; reliance on PPAs; availability and reliability of transmission systems (including due to reliance on third parties); foreign market growth and development risks; foreign exchange fluctuations; increases in water rental cost or changes to regulations applicable to water use; assessment of water, wind and solar resources and associated electricity production; global climate change; natural disasters and force majeure; cybersecurity; sufficiency of insurance coverage; a credit rating that may not reflect actual performance of the Corporation or a lowering (downgrade) of the credit rating; reliance on shared transmission and interconnection infrastructure; the fact that revenues from certain facilities will vary based on the market (or spot) price of electricity; risks related to U.S. production and investment tax credits; changes in U.S. corporate tax rates and availability of tax equity financing; host country economic, social and political conditions; risk inherent to rockslides, avalanches, tornadoes, hurricanes or other occurrences outside the Corporation's control; adverse claims to property title; unknown liabilities; reliance on intellectual property and confidential agreements to protect our rights and confidential information; and reputational risks arising from misconduct of representatives of the Corporation.

To combat the spread of the COVID-19, authorities in all regions where we operate have put in place restrictive measures for businesses. However, these measures have not impacted the Corporation in a material way to date as electricity production has been deemed essential service in every region where we operate. Only BC Hydro sent curtailment notices, which the Corporation disputes, for some hydro facilities. Our renewable power production is sold mainly through PPAs to solid counterparts. It is not excluded that current or future restrictive measures might have an adverse effect on the financial stability of the Corporation's suppliers and other partners, or on the Corporation's operating results and financial position. The issuance of permits and authorizations, negotiation and finalization of agreements with regard to development and acquisition projects, construction activities and procurement of equipment could be adversely impacted by the COVID-19 restrictive measures.

Although the Corporation believes that the expectations and assumptions on which Forward-Looking Information is based are reasonable under the current circumstances, readers are cautioned not to rely unduly on this Forward-Looking Information, as no assurance can be given that it will prove to be correct. Forward-Looking Information contained herein is provided as at the date of this presentation, and the Corporation does not undertake any obligation to update or revise any Forward-Looking Information, whether as a result of events or circumstances occurring after the date hereof, unless so required by law.

# FORWARD-LOOKING INFORMATION

The following table outlines the Forward-Looking Information contained in this presentation, which the Corporation considers important to better inform readers about its potential financial performance, together with the principal assumptions used to derive this information and the principal risks and uncertainties that could cause actual results to differ materially from this information.

Principal Assumptions	Principal Risks and Uncertainties
<p><b>EXPECTED PRODUCTION</b></p> <p>For each facility, the Corporation determines a long-term average annual level of electricity production ("LTA") over the expected life of the facility, based on engineers' studies that take into consideration a number of important factors: for hydroelectricity, the historically observed flows of the river, the operating head, the technology employed and the reserved aesthetic and ecological flows; for wind energy, the historical wind and meteorological conditions and turbine technology; and for solar energy, the historical solar irradiation conditions, panel technology and expected solar panel degradation. Other factors considered include, without limitation, site topography, installed capacity, energy losses, operational features and maintenance. Although production will fluctuate from year to year, over an extended period it should approach the estimated LTA.</p> <p>On a consolidated basis, the Corporation estimates its LTA by adding together the expected LTAs of all the Operating Facilities that it consolidates. This consolidation excludes, however, the facilities that are accounted for using the equity method.</p>	<p>Improper assessment of water, wind and solar resources and associated electricity production            Variability in hydrology, wind regimes and solar irradiation resources            Equipment supply risk, including failure or unexpected operations and maintenance activity            Natural disasters and force majeure            Regulatory and political risks affecting production            Health, safety and environmental risks affecting production            Variability of installation performance and related penalties            Availability and reliability of transmission systems            Litigation</p>
<p><b>PROJECTED REVENUES</b></p> <p>For each facility, expected annual revenues are estimated by multiplying the LTA by a price for electricity stipulated in the PPA secured with a public utility or other creditworthy counterparty. In most cases, these PPAs stipulate a base price for electricity produced and, in some cases, a price adjustment depending on the month, day and hour of its delivery. This excludes facilities that receive revenues based on the market (or spot) price for electricity, including the Foard City, Shannon and Flat Top wind farms, the Phoebe and Salvador solar farms and the Miller Creek hydroelectric facility, which receives a price based on a formula using the Platts Mid-C pricing indices; and the Horseshoe Bend hydroelectric facility, for which 85% of the price is fixed and 15% is adjusted annually as determined by the Idaho Public Utility Commission. In most cases, PPAs also contain an annual inflation adjustment based on a portion of the Consumer Price Index.</p> <p>On a consolidated basis, the Corporation estimates annual revenues by adding together the projected revenues of the Operating Facilities that it consolidates. The consolidation excludes, however, the facilities that are accounted for using the equity method.</p>	<p>See principal assumptions, risks and uncertainties identified under "Expected Production"            Reliance on PPAs            Revenues from certain facilities will vary based on the market (or spot) price of electricity            Fluctuations affecting prospective power prices            Changes in general economic conditions            Ability to secure new PPAs or renew any PPA</p>
<p><b>PROJECTED ADJUSTED EBITDA</b></p> <p>For each facility, the Corporation estimates annual operating earnings by adding (deducting) to net earnings (loss) income tax expense (recovery), finance costs, depreciation and amortization, other net income, share of (earnings) loss of joint ventures and associates and change in fair value of financial instruments.</p>	<p>See principal assumptions, risks and uncertainties identified under "Expected Production" and "Projected Revenues"            Unexpected maintenance expenditures</p>
<p><b>PROJECTED ADJUSTED EBITDA PROPORTIONATE</b></p> <p>On a consolidated basis, the Corporation estimates annual Adjusted EBITDA Proportionate by adding to the projected Adjusted EBITDA Innergex's share of Adjusted EBITDA of the operating joint ventures and associates, other income related to PTCs, and Innergex's share of the other net income of the operating joint ventures and associates related to PTCs.</p>	<p>See principal assumptions, risks and uncertainties identified under "Expected Production", "Projected Revenues" and "Projected Adjusted EBITDA"</p>
<p><b>QUALIFICATION FOR PTCs AND ITC AND EXPECTED TAX EQUITY INVESTMENT FLIP POINT</b></p> <p>For certain Development Projects in the United States, the Corporation has conducted on- and off-site activities expected to qualify its Development Projects for PTCs or ITC at the full rate and to obtain tax equity financing on such a basis. To assess the potential qualification of a project, the Corporation takes into account the construction work performed and the timing of such work. The expected Tax Equity Flip Point for tax equity investment is determined according to the LTAs and revenues of each such project and is subject in addition to the related risks mentioned above.</p>	<p>Risks related to U.S. PTCs and ITC, changes in U.S. corporate tax rates and availability of tax equity financing            Regulatory and political risks            Delays and cost overruns in the design and construction of projects            Obtainment of permits</p>

# FORWARD-LOOKING INFORMATION

## Principal Assumptions

### PROJECTED FREE CASH FLOW, PROJECTED FREE CASH FLOW PER SHARE AND INTENTION TO PAY DIVIDEND

#### QUARTERLY

The Corporation estimates Projected Free Cash Flow as projected cash flows, from operating activities before changes in non-cash operating working capital items, less estimated maintenance capital expenditures net of proceeds from disposals, scheduled debt principal payments, preferred share dividends declared and the portion of Free Cash Flow attributed to non-controlling interests, plus or minus other elements that are not representative of the Corporation's long-term cash generating capacity, such as transaction costs related to realized acquisitions (which are financed at the time of the acquisition), realized losses or gains on derivative financial instruments used to hedge the interest rate on project-level debt or the exchange rate on equipment purchases. The Corporation estimates the annual dividend it intends to distribute based on the Corporation's operating results, cash flows, financial conditions, debt covenants, long-term growth prospects, solvency test imposed under corporate law for declaration of dividends and other relevant factors.

### ESTIMATED PROJECT COSTS, EXPECTED OBTAINMENT OF PERMITS, START OF CONSTRUCTION, WORK CONDUCTED AND START OF COMMERCIAL OPERATION FOR DEVELOPMENT PROJECTS OR PROSPECTIVE PROJECTS

For each Development Project and Prospective Project, the Corporation may provide (where available) an estimate of potential installed capacity, estimated storage capacity, estimated project costs, project financing terms and each project's development and construction schedule, based on its extensive experience as a developer, in addition to information directly related to incremental internal costs, site acquisition costs and financing costs, which are eventually adjusted for the projected costs and construction schedule provided by the engineering, procurement and construction ("EPC") contractor retained for the project.

The Corporation provides indications based on assumptions regarding its current strategic positioning and competitive outlook, as well as scheduling and construction progress, for its Development Projects and its Prospective Projects, which the Corporation evaluates based on its experience as a developer.

### INTENTION TO RESPOND TO REQUESTS FOR PROPOSALS

The Corporation provides indications of its intention to submit proposals in response to requests for proposals ("Request for Proposals" or "RFP") based on the state of readiness of some of its Prospective Projects and their compatibility with the announced terms of these RFPs.

## Principal Risks and Uncertainties

See principal assumptions, risks and uncertainties identified under "Expected Production", "Projected Revenues" and "Projected Adjusted EBITDA"

Possibility that the Corporation may not declare or pay a dividend

Uncertainties surrounding development of new facilities  
 Performance of major counterparties, such as suppliers or contractors  
 Delays and cost overruns in the design and construction of projects  
 Ability to secure appropriate land  
 Obtainment of permits  
 Health, safety and environmental risks  
 Ability to secure new PPAs or renew any PPA  
 Higher-than-expected inflation  
 Equipment supply  
 Interest rate fluctuations and financing risk  
 Risks related to U.S. PTCs and ITCs, changes in U.S. corporate tax rates and availability of tax equity financing  
 Regulatory and political risks  
 Natural disaster and force majeure  
 Relationships with stakeholders  
 Foreign market growth and development risks  
 Outcome of insurance claims  
 Social acceptance of renewable energy projects  
 Ability of the Corporation to execute its strategy for building shareholder value  
 Failure to realize the anticipated benefits of completed and future acquisitions  
 Changes in governmental support to increase electricity to be generated from renewable sources by independent power producers  
 COVID-19 restrictive measures

Regulatory and political risks  
 Ability of the Corporation to execute its strategy for building shareholder value  
 Ability to secure new PPAs  
 Changes in governmental support to increase electricity to be generated from renewable sources by independent power producers  
 Social acceptance of renewable energy projects  
 Relationships with stakeholders

# NON-IFRS MEASURES

This presentation has been prepared in accordance with IFRS. However, some measures referred to in this presentation are not recognized measures under IFRS and therefore may not be comparable to those presented by other issuers. Innergex believes these indicators are important, as they provide management and the reader with additional information about Innergex's production and cash generation capabilities, its ability to sustain current dividends and dividend increases and its ability to fund its growth. These indicators also facilitate the comparison of results over different periods. Innergex's share of Revenues of joint ventures and associates, Revenues Proportionate, Adjusted EBITDA, Adjusted EBITDA Margin, Innergex's share of Adjusted EBITDA of joint ventures and associates, Adjusted EBITDA Proportionate, Adjusted EBITDA Margin Proportionate, Adjusted Net Earnings (Loss) from Continuing Operations, Free Cash Flow, Adjusted Free Cash Flow, Payout Ratio and Adjusted Payout Ratio, are not measures recognized by IFRS and have no standardized meaning prescribed by IFRS.

## **Production, Revenues, Adjusted EBITDA, and corresponding Margin and Proportionate measures**

References in this document to "Innergex's share of Production of the joint ventures and associates" are to Innergex's equity interest in the joint ventures and associates' Production.

References in this document to "Innergex's share of Revenues of joint ventures and associates" are to Innergex's equity interest in the joint ventures and associates' Revenues. References in this document to "Revenues Proportionate" are to Revenues, plus Innergex's share of Revenues of the joint ventures and associates, other income related to PTCs, and Innergex's share of the operating joint ventures' and associates' other income related to PTCs.

References in this document to "Adjusted EBITDA" are to net earnings (loss) from continuing operations, to which are added (deducted) provision (recovery) for income tax expense, finance costs, depreciation and amortization, other net income, share of (earnings) loss of joint ventures and associates and unrealized net (gain) loss on financial instruments. References in this document to "Innergex's share of Adjusted EBITDA of joint ventures and associates" are to Innergex's equity interest in the joint ventures and associates' Adjusted EBITDA. References in this document to "Adjusted EBITDA Proportionate" are to Adjusted EBITDA, plus Innergex's share of Adjusted EBITDA of the joint ventures and associates, other income related to PTCs, and Innergex's share of other income related to PTCs of the joint ventures and associates.

References in this document to "Adjusted EBITDA Margin" are to Adjusted EBITDA divided by revenues. References in this document to "Adjusted EBITDA Margin Proportionate" are to Adjusted EBITDA Proportionate, divided by Revenues Proportionate.

Innergex believes that the presentation of these measures enhances the understanding of the Corporation's operating performance. Readers are cautioned that Innergex's share of Revenues of joint ventures and associates, and Revenues Proportionate, should not be construed as an alternative to Revenues, as determined in accordance with IFRS. Readers are also cautioned that Adjusted EBITDA, Innergex's share of Adjusted EBITDA of joint ventures and associates, Adjusted EBITDA Proportionate, Adjusted EBITDA Margin, and Adjusted EBITDA Margin Proportionate, should not be construed as an alternative to net earnings, as determined in accordance with IFRS. Please refer to the "Financial Performance and Operating Results" section for more information.

# NON-IFRS MEASURES

	Three months ended December 31						Year ended December 31					
	2020			2019			2020			2019		
	Production (MWh)	Revenues	Adjusted EBITDA	Production (MWh)	Revenues	Adjusted EBITDA	Production (MWh)	Revenues	Adjusted EBITDA	Production (MWh)	Revenues	Adjusted EBITDA
Consolidated	2,186,961	167,927	117,830	1,793,803	143,116	103,333	8,073,914	613,207	422,109	6,509,622	557,042	409,175
Innergex's share of joint ventures and associates:												
Hydro	129,076	14,413	10,354	107,020	10,866	7,372	582,738	64,395	49,826	599,527	64,761	48,011
Wind	253,890	8,915	4,861	241,674	15,517	12,454	920,773	31,512	16,840	899,509	37,020	21,619
Solar	3,431	455	240	3,302	612	289	12,715	1,875	1,076	13,100	2,118	954
	386,397	23,783	15,455	351,996	26,995	20,115	1,516,226	97,782	67,742	1,512,136	103,899	70,584
PTCs and Innergex's share of PTCs generated:												
Foard City		12,569	12,569		11,238	11,238		43,850	43,850		11,238	11,238
Shannon (50%)		3,130	3,130		3,017	3,017		11,616	11,616		11,323	11,323
Flat Top (51%)		3,946	3,946		3,581	3,581		15,011	15,011		14,499	14,499
		19,645	19,645		17,836	17,836		70,477	70,477		37,060	37,060
Proportionate	2,573,358	211,355	152,930	2,145,799	187,947	141,284	9,590,140	781,466	560,328	8,021,758	698,001	516,819
Adjusted EBITDA Margin			70.2%			72.2%			68.8%			73.5%
Adjusted EBITDA Margin Proportionate			72.4%			75.2%			71.7%			74.0%

# NON-IFRS MEASURES

Below is a reconciliation of the non-IFRS measures to their closest IFRS measures:

	Three months ended December 31		Year ended December 31	
	2020	2019	2020	2019
Revenues	167,927	143,116	613,207	557,042
Innergex's share of Revenues of joint ventures and associates	23,783	26,995	97,782	103,899
PTCs and Innergex's share of PTCs generated	19,645	17,836	70,477	37,060
Revenues Proportionate	211,355	187,947	781,466	698,001
Net earnings (loss) from continuing operations	11,894	(48,049)	(29,111)	(53,026)
Income tax expense	7,357	117,687	18,897	118,851
Finance costs	57,443	61,062	233,143	231,766
Depreciation and amortization	58,465	53,021	228,526	194,579
Impairment of equity accounted investment	26,659	—	26,659	—
Impairment of project development costs	—	8,184	—	8,184
EBITDA	161,818	191,905	478,114	500,354
Other net income	(7,304)	(102,004)	(65,554)	(104,643)
Share of (earnings) loss of joint ventures and associates	(13,874)	(27,276)	7,524	(36,469)
Change in fair value of financial instruments	(22,810)	40,708	2,025	49,933
Adjusted EBITDA	117,830	103,333	422,109	409,175
Innergex's share of Adjusted EBITDA of joint ventures and associates	15,455	20,115	67,742	70,584
PTCs and Innergex's share of PTCs generated	19,645	17,836	70,477	37,060
Adjusted EBITDA Proportionate	152,930	141,284	560,328	516,819
Adjusted EBITDA Margin	70.2%	72.2%	68.8%	73.5%
Adjusted EBITDA Margin Proportionate	72.4%	75.2%	71.7%	74.0%



# NON-IFRS MEASURES

## Adjusted Net Earnings (Loss) from Continuing Operations

References to "Adjusted Net Earnings (Loss) from Continuing Operations" are to net earnings or losses from continuing operations of the Corporation, to which the following elements are added (subtracted): unrealized portion of the change in fair value of financial instruments; realized portion of the change in fair value of the Phoebe basis hedge, realized loss on the termination of interest rate swaps, realized gain on foreign exchange forward contracts, impairment charges, income tax expense (recovery) related to these items, and the share of change in fair value of financial instruments of joint ventures and associates, net of related tax.

The Adjusted Net Earnings (Loss) from Continuing Operations seeks to provide a measure that eliminates the earnings impacts of certain derivative financial instruments and non-recurring events, which do not represent the Corporation's operating performance. Innergex uses derivative financial instruments to hedge its exposure to various risks. Accounting for derivatives requires that all derivatives are marked-to-market. When hedge accounting is not applied, changes in the fair value of the derivatives is recognized directly in net earnings (loss). Such unrealized changes have no immediate cash effect, may or may not reverse by the time the actual settlements occur and do not reflect the Corporation's business model toward derivatives, which are held for their long-term cash flows, over the whole life of a project. In addition, the Corporation uses foreign exchange forward contracts to hedge its net investment in its French subsidiaries. Management therefore believes realized gains (losses) on such contracts does not reflect the operations of Innergex.

Innergex believes that presentation of this measure enhances the understanding of the Corporation's operating performance. Readers are cautioned that Adjusted Net Earnings (Loss) from Continuing Operations should not be construed as an alternative to net earnings, as determined in accordance with IFRS. Please refer to the "Operating Results" section for reconciliation of the Adjusted Net Earnings (Loss) from Continuing Operations.

Below is a reconciliation of Adjusted Net Earnings (Loss) from Continuing Operations to its closest IFRS measure:

Adjusted Net Earnings (Loss) from Continuing Operations	Three months ended December 31		Year ended December 31	
	2020	2019	2020	2019
Net earnings (loss) from continuing operations	11,894	(48,049)	(29,111)	(53,026)
Add (Subtract):				
Unrealized portion of the change in fair value of financial instruments	(21,125)	24,658	(8,329)	33,883
Realized portion of the change in fair value of the Phoebe basis hedge	133	11,697	19,586	11,697
Realized loss on termination of interest rate swaps	—	4,145	—	4,145
Realized gain on foreign exchange forward contracts	(150)	(241)	(1,730)	(2,662)
Impairment of project development costs	—	8,184	—	8,184
Impairment of equity accounted investment	26,659	—	26,659	—
Income tax expense (recovery of) related to above items	3,514	(9,427)	(486)	(10,117)
Share of unrealized portion of the change in fair value of financial instruments of joint ventures and associates, net of related income tax	(7,935)	(16,549)	15,722	(18,129)
Adjusted net Earnings (Loss) from continuing operations	12,990	(25,582)	22,311	(26,025)

# NON-IFRS MEASURES

Below is a reconciliation of the non-IFRS measures to their closest IFRS measures:

	Three months ended December 31						Year ended December 31					
	2020			2019			2020			2019		
	IFRS	Adj.	Non-IFRS	IFRS	Adj.	Non-IFRS	IFRS	Adj.	Non-IFRS	IFRS	Adj.	Non-IFRS
Revenues	167,927	—	167,927	143,116	—	143,116	613,207	—	613,207	557,042	—	557,042
Operating expenses	36,510	—	36,510	26,308	—	26,308	131,442	—	131,442	98,455	—	98,455
General and administrative expenses	9,979	—	9,979	11,235	—	11,235	42,948	—	42,948	36,507	—	36,507
Prospective project expenses	3,608	—	3,608	2,240	—	2,240	16,708	—	16,708	12,905	—	12,905
Adjusted EBITDA	117,830	—	117,830	103,333	—	103,333	422,109	—	422,109	409,175	—	409,175
Finance costs	57,443	—	57,443	61,062	—	61,062	233,143	—	233,143	231,766	—	231,766
Other net income	(7,304)	150	(7,154)	(102,004)	241	(101,763)	(65,554)	1,730	(63,824)	(104,643)	2,662	(101,981)
Depreciation and amortization	58,465	—	58,465	53,021	—	53,021	228,526	—	228,526	194,579	—	194,579
Impairment of equity accounted investment	26,659	(26,659)	—	—	—	—	26,659	(26,659)	—	—	—	—
Impairment of project development costs	—	—	—	8,184	(8,184)	—	—	—	—	8,184	(8,184)	—
Share of (earnings) losses of joint ventures and associates	(13,874)	10,228	(3,646)	(27,276)	21,546	(5,730)	7,524	(19,989)	(12,465)	(36,469)	22,997	(13,472)
Change in fair value of financial instruments	(22,810)	20,992	(1,818)	40,708	(40,500)	208	2,025	(11,257)	(9,232)	49,933	(49,725)	208
Income tax expense	7,357	(5,807)	1,550	117,687	4,430	122,117	18,897	4,753	23,650	118,851	5,249	124,100
Net earnings (loss) from continuing operations	11,894	1,096	12,990	(48,049)	22,467	(25,582)	(29,111)	51,422	22,311	(53,026)	27,001	(26,025)

# NON-IFRS MEASURES

## **Free Cash Flow and Payout Ratio**

References to "Free Cash Flow" are to cash flows from operating activities before changes in non-cash operating working capital items, less maintenance capital expenditures net of proceeds from disposals, scheduled debt principal payments, the portion of Free Cash Flow attributed to non-controlling interests, and preferred share dividends declared, plus or minus other elements that are not representative of the Corporation's long-term cash-generating capacity, such as gains and losses on the Phoebe basis hedge due to their limited occurrence over the next 12 months, realized gains and losses on contingent considerations related to past business acquisitions, transaction costs related to realized acquisitions, realized losses or gains on derivative financial instruments used to hedge the interest rate on project-level debt or the exchange rate on equipment purchases.

The Payout Ratio is a measure of the Corporation's ability to sustain current dividends as well as its ability to fund its growth. The Payout Ratio level reflects the Corporation's decision to invest yearly in advancing the development of its Prospective Projects, for which investments must be expensed as incurred. The Corporation considers such investments essential to its long-term growth and success, as it believes that the greenfield development of renewable energy projects offers the greatest potential internal rates of return and represents the most efficient use of management's expertise and value-added skills. Innergex believes that presentation of this measure enhances the understanding of the Corporation's cash generation capabilities, its ability to sustain current dividends and dividend increases and its ability to fund its growth. Readers are cautioned that Free Cash Flow should not be construed as an alternative to cash flows from operating activities, as determined in accordance with IFRS. Please refer to the "Free Cash Flow and Payout Ratio" section for the reconciliation of Free Cash Flow.

References to "Adjusted Free Cash Flow" are to Free Cash Flow excluding prospective project expenses.

References to "Payout Ratio" are to dividends declared on common shares divided by Free Cash Flow. Innergex believes that this is a measure of its ability to sustain current dividends and dividend increases as well as its ability to fund its growth.

References to "Adjusted Payout Ratio" are to dividends declared on common shares divided by Adjusted Free Cash Flow after the impact of the DRIP.



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