# INTERGEX

Renewable Energy. Sustainable Development.





## **INVESTOR KIT Q2 2020**

'All financial data are in Canadian dollars and as at June 30, 2020

For 30 years, Innergex has believed in a world where abundant renewable energy promotes healthier communities and creates shared prosperity. As an independent renewable power producer which develops, acquires, owns and operates hydroelectric facilities, wind farms, solar farms and energy storage facilities, Innergex is convinced that generating power from renewable sources will lead the way to a better world.

Innergex conducts operations in Canada, the United States, France and Chile and manages a large portfolio of high-quality assets with an aggregate gross installed capacity of 3,694 MW and an energy storage capacity of 150 MWh. It also holds interests in eight projects under development and several prospective projects. Its approach to building shareholder value is to generate sustainable cash flows, provide an attractive risk-adjusted return on invested capital and to distribute a stable dividend.



## SUSTAINABLE BUSINESS MODEL



#### **PEOPLE**

We are passionate people building strong partnerships with local communities.



#### **PLANET**

We believe that renewable energy is part of the solution to climate change.



#### **PROSPERITY**

We generate value for our employees, shareholders, partners and host communities.

## **KEY FIGURES**

operating facilities

3,694 MW

gross installed capacity

2,186 GWh

generated during Q2 2020

\$6.8B

3.4B

market capitalization (including preferred shares)

enterprise value

\$19.10

closing share price

385,900

average daily volume traded during Q2 2020

3.8%

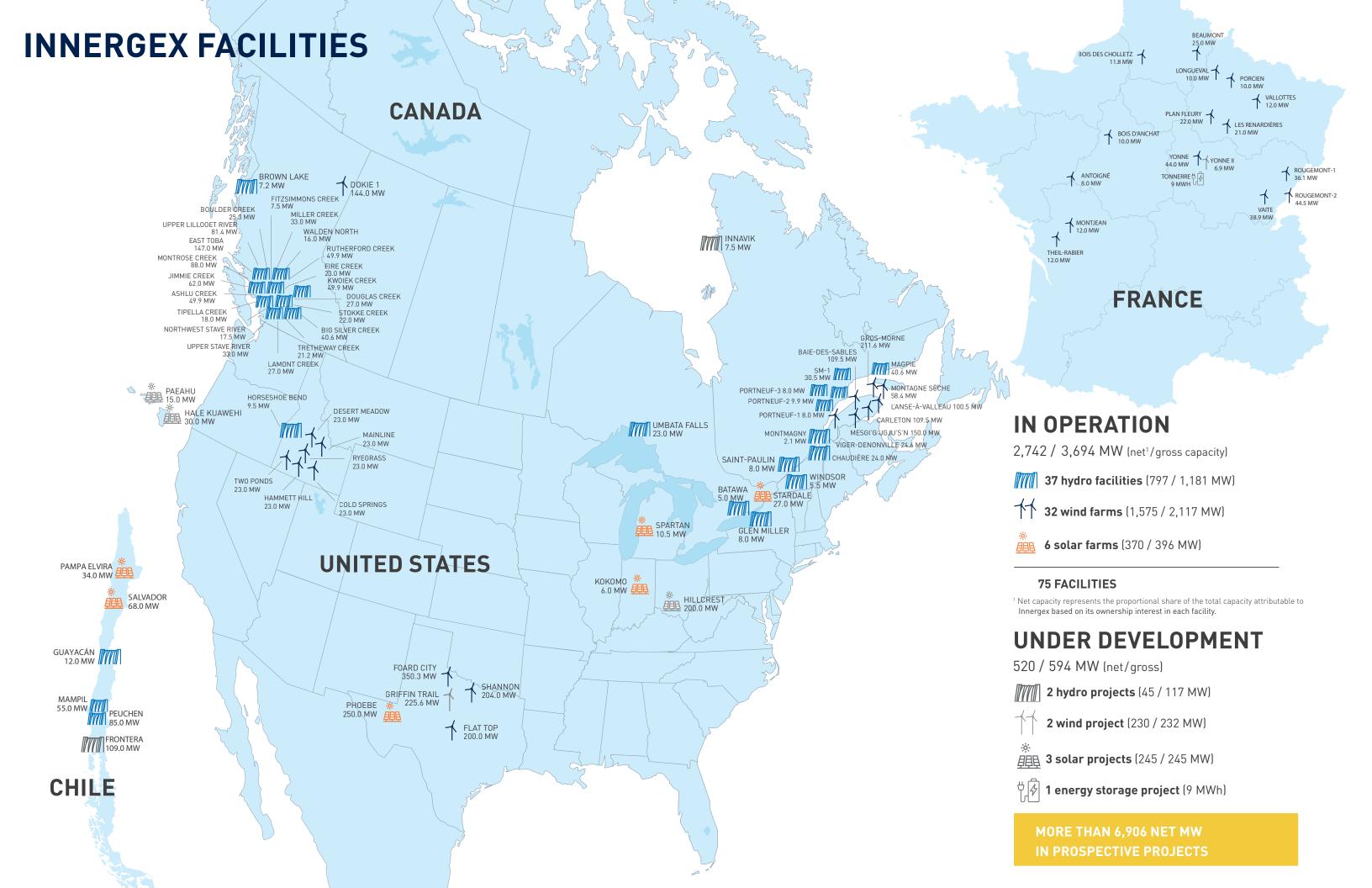
## **DIVIDEND GROWTH CAGR\*** (\$) 2.4% 0.72 0.70 0.70 0.68 0.66 0.64 0.60 0.50 2016 2017 2018 2019 \*Compound annual growth rate

## **STOCK PERFORMANCE**

AVERAGE TOTAL RETURN	5-YEAR	3-YEAR
INE.CN (TSX)	19.4%	16.8%
S&P/TSX Composite Index	4.6%	4.0%
Source Bloomhers, including reinvestment of dividends. As at June 30, 2020		

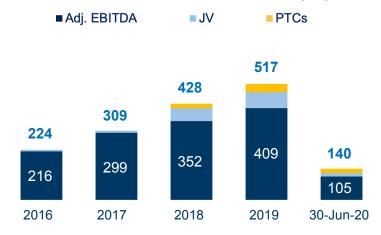
Source Bloomberg: including reinvestment of dividends. As at June 30, 2020





#### FINANCIAL PERFORMANCE

#### **ADJUSTED EBITDA PROPORTIONATE (\$M)**



## **ACCESS TO CAPITAL**

- \$661M equity Private Placement by Hydro-Québec in Innergex
- Innergex partners with tax equity investors for facilities eligible for renewable energy tax incentives in the U.S.
- Revolving credit facilities supported by 12 unencumbered assets
- \$450M still available via our revolving credit facilities
- 85% of our debt is project level
- Committed to maintaining a BBB- investment grade

### TRADING INFORMATION

SYMBOL (COMMON SHARE)	INE.CN (TSX)
Index inclusion	S&P/TSX
Outstanding shares	139.4M <sup>1</sup>
Transfer agent	AST Financial
Preferred shares INE.PR.A   INE.PR.C	3.6M
Convertible Debentures INE.DB.B	150,000
Convertible Debentures INE.DB.C	143,750

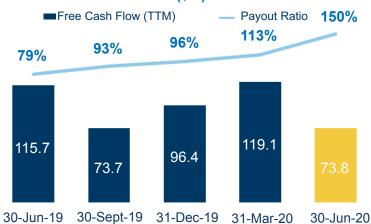
<sup>&</sup>lt;sup>1</sup> On February 6, 2020, issuance of 34.6M common shares to Hydro-Québec.

## **NEXT DIVIDEND PAYMENT**

(Common shares)

PERIOD	RECORD DATE	PAYMENT DATE	AMOUNT
Q3 2020	09/30/2020	10/15/2020	\$0.180

#### FREE CASH-FLOW (\$M) & PAYOUT RATIO



## **BALANCE SHEET**

- Power purchase agreements duration of 14.7 years on average, one of the longest in the renewable energy sector
- Young assets with a weighted average age of approximately 7.5 years
- Over 95% of our revenues are contracted with government-owned or -backed utilities and large investment grade rated corporations
- 96% of our debt is not exposed to rising interest rates

## **ANALYST COVERAGE**

BMO Capital Markets	Ben Pham
CIBC Capital Markets	Mark Jarvi
Desjardins Securities	Bill Cabel
IA Securities	Naji Baydoun
National Bank Financial	Rupert M. Merer
Raymond James	David Quezada
RBC Capital Market	Nelson Ng
Scotiabank GBM	Justin Strong
TD Securities	Sean Steuart

#### **INVESTOR SERVICES - TRANSFER AGENT**

AST TRUST COMPANY (CANADA)

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