



INNERGEX RENEWABLE ENERGY INC. (TSX: INE)

TD SECURITIES' POWER & UTILITIES
CONFERENCE

JUNE 26, 2014



INNERGEX

NON-IFRS MEASURES

Adjusted EBITDA, Free Cash Flow and Payout Ratio are not measures recognized by International Financial Reporting Standards (IFRS) and have no meaning prescribed by it. References to “Adjusted EBITDA” are to revenues less operating expenses, general and administrative expenses and prospective project expenses. References to “Free Cash Flow” are to cash flows from operations before changes in non-cash operating working capital items, less maintenance capital expenditures net of proceeds from disposals, scheduled debt principal payments, preferred share dividends declared and the portion of Free Cash Flow attributed to non-controlling interests, plus cash receipts by the Harrison Hydro L.P. for the wheeling services to be provided to other facilities owned by the Corporation over the course of their power purchase agreement, plus or minus other elements such as transaction costs related to realized acquisitions (which are financed at the time of the acquisition) and realized losses or gains on derivative financial instruments used to hedge the interest rate on project-level debt. References to “Payout Ratio” are to dividends declared on common shares divided by Free Cash Flow. Readers are cautioned that Adjusted EBITDA should not be construed as an alternative to net earnings and Free Cash Flow should not be construed as an alternative to cash flows from operating activities, as determined in accordance with IFRS. Innergex believes that these indicators are important, as they provide management and the reader with additional information about the Corporation's production and cash generation capabilities, its ability to sustain current dividends and dividend increases and its ability to fund its growth.

FORWARD-LOOKING INFORMATION

This document contains forward-looking information within the meaning of securities legislations (“Forward-Looking Information”), which can generally be identified by the use of words such as “projected”, “potential”, “expected”, “estimated” or other comparable terminology that states that certain events will or will not occur. It represents the estimates and expectations of the Corporation relating to future results and developments as of the date of this document. It includes **future-oriented financial information**, such as projected Adjusted EBITDA, project costs, Free Cash Flow and Payout Ratio, to inform readers of the potential financial impact of commissioning existing development projects and of integrating the recently acquired SM-1 facility. This information may not be appropriate for other purposes.

The material **risks** and **uncertainties** that may cause actual results and developments to be materially different from Forward-Looking Information are referred to in the Corporation's *Annual Information Form* in the "Risk Factors" section and include, without limitation: the ability of the Corporation to execute its strategy; its ability to access sufficient capital resources; liquidity risks related to derivative financial instruments; changes in hydrology, wind regimes and solar irradiation; delays and cost overruns in the design and construction of projects, the ability to develop new facilities; variability of installation performance and related penalties; the ability to secure new power purchase agreements; and the ability to realize the benefits of the SM-1 acquisition.

Forward-Looking Information in this document is based on certain **principal assumptions** made by the Corporation. The following table outlines Forward-Looking Information contained in this document, the principal assumptions used to derive this information and the principal risks and uncertainties that could cause actual results to differ materially from this information.

Although the Corporation believes that the expectations and assumptions on which Forward-Looking Information is based are reasonable, readers of this document are cautioned not to rely unduly on this Forward-Looking Information since no assurance can be given that it will prove to be correct. The Corporation does not undertake any obligation to update or revise any Forward-Looking Information, whether as a result of events or circumstances occurring after the date of this document, unless required by legislation.

PRINCIPAL ASSUMPTIONS

Projected Adjusted EBITDA

For each facility, the Corporation determines an annual long-term average level of electricity production (LTA) over the expected life of the facility, based on several factors that include, without limitations, historically observed water flows or wind or solar irradiation conditions, turbine or panel technology, installed capacity, energy losses, operational features and maintenance. Although production will fluctuate from year to year, over an extended period it should approach the estimated long-term average. The Corporation then estimates expected annual revenues for each facility by multiplying its LTA by a price for electricity stipulated in the power purchase agreement secured with a public utility or other creditworthy counterparty. These agreements stipulate a base price and, in some cases, a price adjustment depending on the month, day and hour of delivery. In most cases, power purchase agreements also contain an annual inflation adjustment based on a portion of the Consumer Price Index. The Corporation then estimates annual operating earnings by subtracting from the estimated revenues the budgeted annual operating costs, which consist primarily of operators' salaries, insurance premiums, operations and maintenance expenditures, property taxes, and royalties; these are predictable and relatively fixed, varying mainly with inflation except for maintenance expenditures. On a consolidated basis, the Corporation estimates annual Adjusted EBITDA by adding the projected operating earnings of all the facilities in operation that it consolidates*, from which it subtracts budgeted general and administrative expenses, comprised essentially of salaries and office expenses, and budgeted prospective project expenses, which are determined based on the number of prospective projects the Corporation chooses to develop and the resources required to do so. *Excludes Umbata Falls and Viger-Denonville accounted for using the equity method.

Projected Free Cash Flow and Payout Ratio

The Corporation estimates Free Cash Flow as projected cash flow from operations before changes in non-cash operating working capital items, less estimated maintenance capital expenditures net of proceeds from disposals, scheduled debt principal payments, preferred share dividends and the portion of Free Cash Flow attributed to non-controlling interests, plus estimated cash receipts by the Harrison Hydro L.P. for the wheeling services to be provided to other facilities owned by the Corporation over the course of their power purchase agreement.

The Corporation estimates the Payout Ratio by dividing the most recent declared annual common share dividend by the projected Free Cash Flow.

PRINCIPAL RISKS AND UNCERTAINTIES

Improper assessment of water, wind and sun resources and associated electricity production
Variability in hydrology, wind regimes and solar irradiation
Equipment failure or unexpected operations & maintenance activity
Unexpected seasonal variability in the production and delivery of electricity
Variability of facility performance and related penalties
Changes to water and land rental expenses
Unexpected maintenance expenditures
Lower inflation rate than expected

Adjusted EBITDA below expectations caused mainly by the risks and uncertainties mentioned above and by higher prospective project expenses
Projects costs above expectations caused mainly by the performance of counterparties and delays and cost overruns in the design and construction of projects
Regulatory and political risk
Interest rate fluctuations and availability of financing
Financial leverage and restrictive covenants governing current and future indebtedness
Unexpected maintenance capital expenditures
Declaration of dividends at the discretion of the Board

PRINCIPAL ASSUMPTIONS – CONT'D

Estimated project costs, expected obtainment of permits, start of construction, work conducted and start of commercial operation for development projects or prospective projects

For each development project, the Corporation provides an estimate of project costs based on its extensive experience as a developer, directly related incremental internal costs, site acquisition costs and financing costs, which are eventually adjusted for projected costs provided by the engineering, procurement and construction (EPC) contractor retained for the project.

The Corporation provides indications regarding scheduling and construction progress for its development projects and indications regarding its prospective projects, based on its extensive experience as a developer.

Intention to submit projects under requests for proposals

The Corporation provides indications of its intention to submit projects under future requests for proposals (RFP), based on the state of readiness of some of its prospective projects and their compatibility with the announced terms of the RFP.

PRINCIPAL RISKS AND UNCERTAINTIES – CONT'D

Performance of counterparties, such as EPC contractors
Delays and cost overruns in project design and construction
Obtainment of permits
Equipment supply
Relationships with stakeholders
Regulatory and political risks
Interest rate fluctuations and availability of financing
Higher inflation rate than expected

Regulatory and political risks
Ability of the Corporation to execute its strategy
Ability to secure new power purchase agreements

PURE PLAY IN CANADIAN RENEWABLE ENERGY

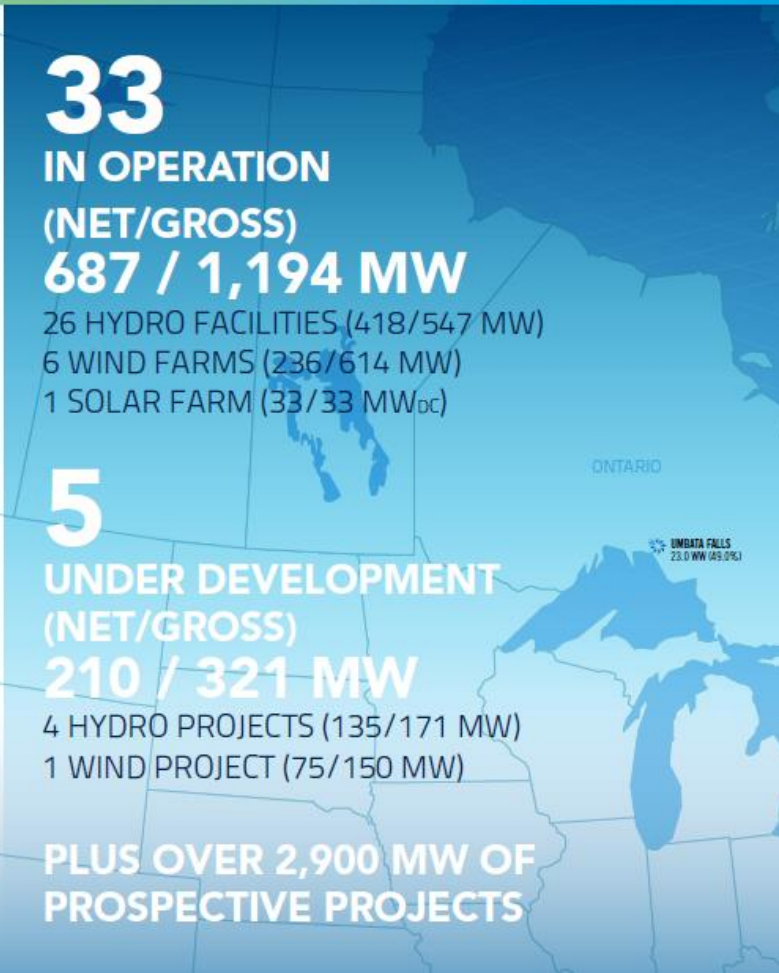
33
IN OPERATION
(NET/GROSS)
687 / 1,194 MW

26 HYDRO FACILITIES (418/547 MW)
6 WIND FARMS (236/614 MW)
1 SOLAR FARM (33/33 MW_{DC})

5
UNDER DEVELOPMENT
(NET/GROSS)
210 / 321 MW

4 HYDRO PROJECTS (135/171 MW)
1 WIND PROJECT (75/150 MW)

**PLUS OVER 2,900 MW OF
PROSPECTIVE PROJECTS**



LEGEND

- Hydro
- Wind
- Solar

MW shown are net

QUICK FACTS

TOTAL ASSETS:
\$2.5 BILLION

MARKET CAP:
\$1.0 BILLION

2013 EBITDA:
\$149 MILLION

KEY DIFFERENTIATORS

1

PURE PLAY IN THE
CANADIAN RENEWABLE
ENERGY INDUSTRY

2

ABILITY TO DEVELOP
SUCCESSFUL LONG-TERM
PARTNERSHIPS
WITH FIRST NATIONS
AND LOCAL
MUNICIPALITIES

3

PREPONDERANCE
OF HYDRO ASSETS

PARTNER OF CHOICE

23 MW

UMBATA FALLS
ONTARIO

JOINT-VENTURE **49-51**
WITH THE **OJIBWAYS OF THE
PIC RIVER FIRST NATION**

50 MW

KWOIEK CREEK
BRITISH COLUMBIA

JOINT-VENTURE **50-50**
WITH THE **KANAKA BAR
INDIAN BAND**

25 MW

VIGER-DENONVILLE
QUÉBEC

JOINT-VENTURE **50-50**
WITH THE **RIVIERE-DU-LOUP
RCM**

150 MW

MESGI'G UGJU'S'N
QUÉBEC

JOINT-VENTURE **50-50**
WITH THE **MI'GMAQ
COMMUNITIES OF THE GASPÉ
PENINSULA**

AN ATTRACTIVE RISK-RETURN PROPOSITION



1

LOW-RISK
BUSINESS MODEL

2

SUSTAINABLE DIVIDEND

3

GROWTH

1

LOW-RISK BUSINESS MODEL

- Predictable revenues from fixed-price long-term PPAs
- Projects financed through non-recourse, fixed-rate, project-level debt
- Diversified portfolio of assets, heavily weighted in hydro

2 SUSTAINABLE DIVIDEND

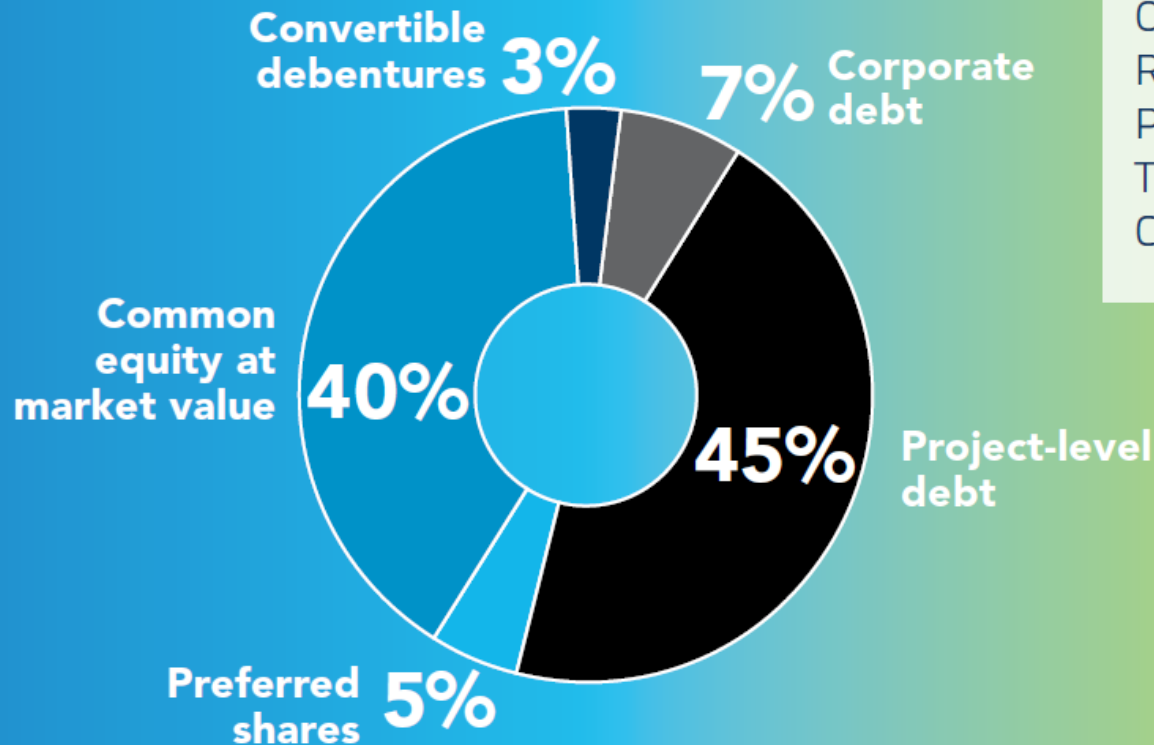
- Long-life assets
- Long-term contracted stream of cash flows
- Free Cash Flow generated net of debt amortization

3 GROWTH

- Five development projects with PPAs to be commissioned by the end of 2016 and recent acquisition of SM-1
- Intention to increase the dividend as cash flows grow
- Intention to leverage expertise in renewable energy development

SOUND CAPITAL STRUCTURE

AT DECEMBER 31, 2013







WE EXPECT TO FINANCE OUR PROJECTS WITH FIXED-RATE NON-RECOURSE PROJECT-LEVEL DEBT AND TO MAINTAIN A BALANCED CAPITAL STRUCTURE.

Note: may not add up to 100% due to rounding.

SUBSTANTIAL DEVELOPMENT PIPELINE

THESE PROJECTS REPRESENT A 27% INCREASE FROM OUR CURRENT GROSS INSTALLED CAPACITY OF 1,194 MW.

PROJECT NAME		LOCATION	GROSS CAPACITY (MW)	INE'S OWNERSHIP	ESTIMATED CONSTRUCTION COSTS (\$M)	EXPECTED IN-SERVICE
TRETHEWAY CREEK		BC	23.2	100.0%	111.5	2015
BOULDER CREEK		BC	25.3	66.7%	119.2	2016
UPPER LILLOOET RIVER		BC	81.4	66.7%	315.0	2016
BIG SILVER CREEK		BC	40.6	100.0%	216.0	2016
MESGI'G UGJU'S'N (MU)		QC	150.0	50.0%	365.0	2016
			320.5		1,126.7	

SM-1 ACQUISITION

LONG-TERM
HYDRO ASSET
INSTALLED CAPACITY

30.5  MW

AFTER-TAX INTERNAL
RATE OF RETURN
APPROX.

10%

IMMEDIATELY ACCRETIVE

FREE CASH FLOW (\$) 
APPROX.

5.0 million
per
year

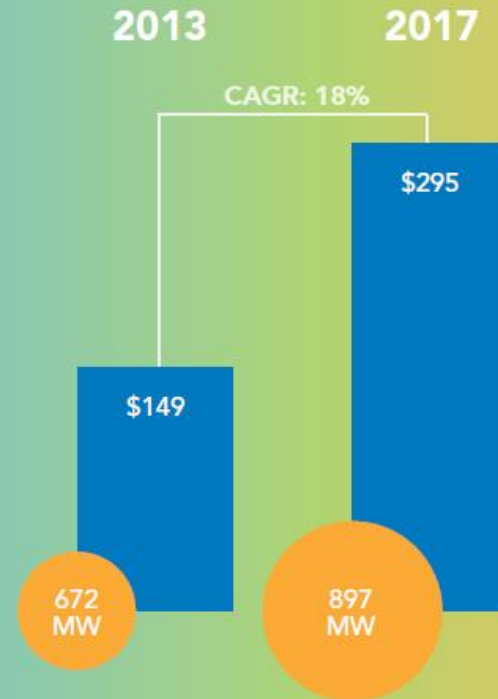
PAYOUT RATIO 
APPROX.

3%

MEASURABLE GROWTH

A KEY PERFORMANCE INDICATOR FOR US IS THE ADJUSTED EBITDA GENERATED BY THE FACILITIES WE CONSOLIDATE¹.

Adjusted EBITDA (\$M)²



¹Excludes the Umbata Falls and Viger-Denonville joint ventures, accounted for using the equity method. The annual Adjusted EBITDA for these facilities combined attributable to the Corporation is approximately \$8.0M.

²Adjusted EBITDA represents revenues less operating expenses, general and administrative expenses, and prospective project expenses. It has no standardized meaning prescribed by IFRS and should not be construed as an alternative to net earnings.

ADDITIONAL SOURCES OF GROWTH

1

RESPOND
TO REQUESTS
FOR PROPOSALS

2

ADVANCE PROSPECTIVE
PROJECTS IN PARTNERSHIP
WITH FIRST NATIONS
AND LOCAL COMMUNITIES

3

PURSUE M&A AND NEW
MARKET OPPORTUNITIES



INNERGEX

**FOR MORE INFORMATION,
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