

# Dear Shareholders,

It is our pleasure to invite you to the annual and special meeting of shareholders of Innergex Renewable Energy Inc. to be held at the Club St-James on May 15, 2018.

During the meeting you will hear about our most recent results, our 2017 performance and our future plans. You will also have the opportunity to meet and converse with the Board of Directors and Management.

This Circular contains important information on how and when to exercise your voting rights as shareholders, the matters to be discussed at the meeting as well as director compensation, director nominations, our approach to executive officer compensation and our governance practices. Please take some time to read this Circular.

We appreciate your confidence in Innergex Renewable Energy Inc. and look forward to welcoming you to the meeting.

### Sincerely,



Jean La Couture Chairman of the Board



Michel Letellier President and Chief Executive Officer

# TABLE OF CONTENTS

NOTIC	CE OF ANNUAL AND SPECIAL MEETING OF	
SHAR	EHOLDERS	4
MANA	AGEMENT INFORMATION CIRCULAR	5
VOTIN	NG BY REGISTERED SHAREHOLDERS	5
VOTIN	NG BY NON-REGISTERED SHAREHOLDERS	5
_	INTMENT OF AUTHORIZED REPRESENTATIVE BY PROX	_
	CATION OF PROXIES	
	CISE OF VOTING RIGHTS BY PROXIES	
VOTIN	NG OF SHARES AND PRINCIPAL HOLDERS THEREOF	7
MATT	ERS TO BE ACTED UPON AT THE MEETING	_
1.	Presentation of Financial Statements	
2.	ELECTION OF DIRECTORS	_
	MAJORITY VOTING POLICY	
	ADVANCE NOTICE	
3.	APPOINTMENT OF THE AUDITOR OF THE CORPORATION	_
4.	REDUCTION OF STATED CAPITAL ACCOUNT	
5.	Advisory Vote on Executive Compensation	_
	BOARD OF DIRECTORS	
	OMINEES	11
	RECTORS SERVING TOGETHER AND MAXIMUM NUMBER OF	
	ARDS	
	E CORPORATION'S DSU PLAN	
	LICY REGARDING MINIMUM SHAREHOLDING BY DIRECTORS	
	NKRUPTCY, INSOLVENCY AND CEASE-TRADE ORDER	
	MPENSATION OF DIRECTORS	
	EMENT OF CORPORATE GOVERNANCE PRACTICES	
	PENSATION OF NAMED EXECUTIVE OFFICERS	
	MPENSATION GOVERNANCE	
	SK OVERSIGHT	
	CCESSION PLANNING	
	DEPENDENT ADVISORS	_
Co	MPARISON GROUPS	25

COMPENSATION PROGRAM FRAMEWORK AT A GLANCE	26
SUMMARY TABLE	28
COMPENSATION DISCUSSION AND ANALYSIS	29
Base Salary	29
Performance Bonus	
EQUITY-BASED INCENTIVE PLAN	
Stock Option Plan	33
Performance Share Plan	35
PERFORMANCE GRAPH	37
EMPLOYMENT AGREEMENTS	37
TERMINATION AND CHANGE OF CONTROL BENEFITS	37
EQUITY-BASED INCENTIVE PLAN AWARDS	39
INCENTIVE PLAN AWARDS – VALUE VESTED OR EARNED DURING THE	
YEAR	40
SECURITIES AUTHORIZED FOR ISSUANCE UNDER EQUITY	
COMPENSATION PLANS	40
COMPENSATION PLANS OTHER KEY COMPENSATION POLICIES OF THE CORPORATION	
	ON 41
OTHER KEY COMPENSATION POLICIES OF THE CORPORATION	ON 41 41
OTHER KEY COMPENSATION POLICIES OF THE CORPORATION INDEBTEDNESS OF DIRECTORS AND EXECUTIVE OFFICERS	ON 41 41 41
OTHER KEY COMPENSATION POLICIES OF THE CORPORATION INDEBTEDNESS OF DIRECTORS AND EXECUTIVE OFFICERS AUDIT COMMITTEE INFORMATION	ON 41 41 41
OTHER KEY COMPENSATION POLICIES OF THE CORPORATION INDEBTEDNESS OF DIRECTORS AND EXECUTIVE OFFICERS AUDIT COMMITTEE INFORMATION	ON 41 41 41 41
OTHER KEY COMPENSATION POLICIES OF THE CORPORATION INDEBTEDNESS OF DIRECTORS AND EXECUTIVE OFFICERS AUDIT COMMITTEE INFORMATION	ON 41 41 41 41
OTHER KEY COMPENSATION POLICIES OF THE CORPORATION INDEBTEDNESS OF DIRECTORS AND EXECUTIVE OFFICERS AUDIT COMMITTEE INFORMATION	ON 41 41 41 41 42
OTHER KEY COMPENSATION POLICIES OF THE CORPORATION INDEBTEDNESS OF DIRECTORS AND EXECUTIVE OFFICERS AUDIT COMMITTEE INFORMATION	ON 41 41 41 41 42 42
OTHER KEY COMPENSATION POLICIES OF THE CORPORATION INDEBTEDNESS OF DIRECTORS AND EXECUTIVE OFFICERS AUDIT COMMITTEE INFORMATION	ON 41 41 41 41 42 42 43
OTHER KEY COMPENSATION POLICIES OF THE CORPORATION INDEBTEDNESS OF DIRECTORS AND EXECUTIVE OFFICERS AUDIT COMMITTEE INFORMATION	ON 41 41 41 42 42 42 43 43
OTHER KEY COMPENSATION POLICIES OF THE CORPORATION INDEBTEDNESS OF DIRECTORS AND EXECUTIVE OFFICERS AUDIT COMMITTEE INFORMATION	ON 41 41 41 42 42 42 43 43
OTHER KEY COMPENSATION POLICIES OF THE CORPORATION INDEBTEDNESS OF DIRECTORS AND EXECUTIVE OFFICERS AUDIT COMMITTEE INFORMATION	ON 41 41 42 42 42 43 43 44
OTHER KEY COMPENSATION POLICIES OF THE CORPORATION INDEBTEDNESS OF DIRECTORS AND EXECUTIVE OFFICERS AUDIT COMMITTEE INFORMATION	ON 41 41 42 42 42 43 43 44 ts . A1
OTHER KEY COMPENSATION POLICIES OF THE CORPORATION INDEBTEDNESS OF DIRECTORS AND EXECUTIVE OFFICERS  AUDIT COMMITTEE INFORMATION	ON 41 41 42 42 42 43 43 44 ts . A1 B1

### INNERGEX RENEWABLE ENERGY INC.

# NOTICE OF ANNUAL AND SPECIAL MEETING OF SHAREHOLDERS

TO: Shareholders of Innergex Renewable Energy Inc.

You are invited to attend the annual and special meeting (the "**Meeting**") of the shareholders of Innergex Renewable Energy Inc. (the "**Corporation**") which will be held on May 15, 2018 at 4 p.m. at the Club St-James, 1145 Union Avenue, Montréal, Province of Québec.

During the meeting we will cover the following items:

- 1. Receiving the audited consolidated financial statements of the Corporation for the financial year ended December 31, 2017, together with the report of the auditor thereon;
- 2. Electing directors for the ensuing year;
- 3. Appointing the auditor of the Corporation for the ensuing year and authorizing the directors of the Corporation to fix its remuneration;
- 4. To consider and, if deemed appropriate, to adopt, with or without variation, a special resolution to reduce the stated capital account maintained in respect of the common shares of the Corporation to \$500,000, and to credit to the contributed surplus account of the Corporation an amount equal to the difference between the current stated capital account maintained in respect of the common shares and \$500,000;
- 5. To consider an advisory resolution on the Corporation's approach to executive compensation; and
- 6. Transacting such other business that may properly come before the Meeting or any adjournment thereof.

March 29, 2018 has been chosen as the record date for determining those shareholders of the Corporation entitled to receive notice of and to vote at the Meeting. The accompanying management information circular (the "Circular") provides additional information relating to the matters to be dealt with at the Meeting and forms part of this notice.

In order to ensure representation at the Meeting, registered shareholders must complete the enclosed form of proxy and submit it as soon as possible but not later than 5 p.m. (Eastern day time) on May 11, 2018 or 48 hours prior to the time of any adjournment or postponement of the Meeting (or such earlier time as required by your nominee) as set out in the accompanying Circular.

Non-registered shareholders or shareholders that hold their shares in the name of a "nominee", such as a bank, trust company, securities broker or other financial institution, must seek instructions from their nominee as to how to complete their form of proxy and vote their shares. Non-registered shareholders will have received the accompanying Circular in a mailing from their nominee, together with the appropriate form of proxy or voting instruction form. It is important that non-registered shareholders adhere to the voting instructions provided to them by their nominee.

Les actionnaires qui préfèrent recevoir la présente circulaire d'information de la direction en français n'ont qu'à en aviser le secrétaire de la Société.

Dated at Longueuil, Québec, this 6th day of April, 2018. By order of the Board of Directors

### INNERGEX RENEWABLE ENERGY INC.

(s) Nathalie Théberge

Nathalie Théberge Vice President – Corporate Legal Affairs and Secretary

# MANAGEMENT INFORMATION CIRCULAR

This management information circular (the "Circular") is provided in connection with the solicitation of proxies to be used at the annual and special meeting of shareholders of Innergex Renewable Energy Inc. (the "Corporation") to be held on May 15, 2018 at 4 p.m. at the Club St-James, 1145 Union Avenue, Montréal, Québec, or at any adjournment thereof (the "Meeting") for the purposes set forth in the Corporation's notice of Meeting (the "Notice of Meeting").

The enclosed proxy is being solicited by the management of the Corporation. The solicitation is being made primarily by mail, but proxies may also be solicited by telephone, by facsimile, by the internet, by advertisement or by other personal contact by directors, officers and other employees of the Corporation. The entire cost of the solicitation will be borne by the Corporation.

Unless otherwise indicated, the information contained in this Circular is given as at April 5, 2018.

# **VOTING BY REGISTERED SHAREHOLDERS**

A registered shareholder is a person whose shares are registered directly in its own name in the records of registered shareholders maintained for the Corporation by the transfer agent and register, Computershare Investors Services Inc.

### IF YOU ARE A REGISTERED SHAREHOLDER AND IN ORDER TO ENSURE REPRESENTATION AT THE MEETING YOU MUST:

Complete, date and sign the enclosed form of proxy, or other appropriate form of proxy, and, in either case:

#### Bv Mail:

Deliver the completed proxy to the Corporation's transfer agent, Computershare Investor Services Inc., 100 University Avenue, 8<sup>th</sup> Floor, Toronto, Ontario, Canada M5J 2Y1 in the enclosed addressed, prepaid envelope; or

#### By Facsimile

Submit the completed proxy to Computershare Investor Services Inc., facsimile number 416-263-9524 or 1-866-249-7775.

by no later than 5 p.m. (EDT) on May 11, 2018 or 48 hours prior to the time of any adjournment or postponement of the Meeting as set out in the accompanying Circular

Or you may:

### By Telephone

Call toll free 1-866-732-vote (8683) from a touch tone phone. Follow the instructions. You will need your control number, which appears on your proxy form. We need to receive your voting instructions before 5 p.m. (EDT) on May 11, 2018

#### On the Internet

➢ Go to <u>www.investorvote.com</u> and follow the instructions on screen. You will need your control number, which appears on your proxy form. We need to receive your voting instructions before 5 p.m. (EDT) on May 11, 2018

### In Person

Attend the Meeting and do not complete the proxy form. When you arrive at the meeting, please see a representative of Computershare. Your vote will be taken and counted at the meeting.

# VOTING BY NON-REGISTERED SHAREHOLDERS

Only proxies deposited by shareholders whose names appear on the records of the Corporation as the registered holders of common shares of the Corporation (the "Common Shares") can be recognized and acted upon at the Meeting. If Common Shares are listed in your account statement provided by your broker, then, in almost all cases, those Common Shares will not be registered in your name on the records of the Corporation. Such Common Shares will likely be registered under the name of your broker or an agent of your broker (each, an "Intermediary") and the beneficial owner of such shares is designated as a "non-registered shareholder". In Canada, the vast majority of such shares are registered under the name of CDS & Co., the registration name for CDS Clearing and Depository Services Inc., which acts as nominee for many Canadian brokerage firms.

Non-registered shareholders will receive either voting instruction forms or, less frequently, forms of proxy. The purpose of these forms is to permit such shareholders to direct the voting of the Common Shares they beneficially own.

# IF YOU ARE A NON-REGISTERED SHAREHOLDER AND HAVE RECEIVED, AS PART OF THE MATERIAL FOR THE MEETING:

### A Voting Instruction Form, then:

### A Form of Proxy, then:

- ➤ If you do not wish to attend and vote at the Meeting in person (or have another person attend and vote on your behalf), the voting instruction form must be completed in accordance with the directions on the form.
- ▶ If you do not wish to attend and vote at the Meeting in person (or have another person attend and vote on your behalf), you must complete a proxy using one of the methods described therein.
- ➤ If you wish to attend and vote at the Meeting in person (or have another person attend and vote on your behalf), you must complete the voting instruction form in accordance with the directions provided, and a proxy, giving the right to attend and vote, will be forwarded to you.
- ➤ If you wish to attend and vote at the Meeting in person (or have another person attend and vote on your behalf), you must strike out the names of the persons named in the proxy and insert your (or such other person's) name in the blank space provided and return the proxy in accordance with the instructions provided by the Intermediary.

There are two kinds of non-registered shareholders: (i) those who object to their name being made known to the Corporation (called "**OBOs**" for Objecting Beneficial Owners) and (ii) those who do not object to their name being made known to the Corporation (called "**NOBOs**" for Non-Objecting Beneficial Owners).

In accordance with the requirements of Regulation 54-101 Respecting Communication with Beneficial Owners of Securities of a Reporting Issuer (Québec), the Corporation will directly deliver proxy-related material to its NOBOs through the Corporation's transfer agent, Computershare Investors Services Inc. With respect to the OBOs, the Corporation has caused to be distributed, and intends to pay the fees to deliver, the Notice of Meeting and this Circular to CDS and the Intermediaries for onward distribution. Intermediaries are required to forward such materials to OBOs unless a non-registered shareholder has waived the right to receive them. Usually, Intermediaries will use service companies to forward such materials to OBOs.

These securityholder materials are being sent to both registered and nonregistered owners of the securities. If you are a non-registered owner, and the Corporation or its agent has sent these materials directly to you, your name and address and information about your holdings of securities, have been obtained in accordance with applicable securities regulatory requirements from the intermediary holding on your behalf. By choosing to send these materials to you directly, the Corporation (and not the intermediary holding on your behalf) has assumed responsibility for (i) delivering these materials to you, and (ii) executing your proper voting instructions. Please return your voting instructions as specified in the request for voting instructions.

Non-registered shareholders should follow the instructions on the forms they receive from the Corporation or their Intermediaries and contact the Corporation or their Intermediaries promptly if they need assistance.

## APPOINTMENT OF AUTHORIZED REPRESENTATIVE BY PROXY

The persons named in the accompanying form of proxy are directors of the Corporation. Each shareholder has the right to appoint a person, other than a person designated in the accompanying form of proxy or voting instruction form, who need not be a shareholder of the Corporation, to attend and act on behalf of the shareholder at the Meeting. To exercise this right, a shareholder may either insert such other person's name in the blank space provided in the accompanying form of proxy or voting instruction form and strike out the names of the nominees indicated therein or complete another proper form of proxy.

# REVOCATION OF PROXIES

A shareholder of the Corporation may revoke an instrument of proxy at any time prior to the exercise thereof. If a shareholder who has given a proxy personally attends the Meeting at which such proxy is to be voted, such shareholder may revoke the proxy and vote in person. In addition to revocation in any other manner permitted by law, a proxy may be revoked in writing by instrument executed by the shareholder or his authorized attorney, and deposited either (i) at the offices of the Corporation to the attention of the Vice President – Corporate Legal Affairs and Secretary, at 1225 Saint-Charles Street West, 10th floor, Longueuil, Québec, J4K 0B9, (ii) at the offices of Computershare Investor Services Inc. at the location specified above at any time up to and including 24 hours, excluding Saturdays, Sundays and Holidays, preceding

the day of the Meeting or any adjournment thereof, or (iii) with the consent of the Chairman of such Meeting, on the day of the Meeting or any adjournment thereof.

## EXERCISE OF VOTING RIGHTS BY PROXIES

The two directors named on the form of proxy or voting instruction form have agreed to serve as your proxyholder and will vote your Common Shares in respect of which they are appointed as proxy in accordance with your instructions given thereon. In the absence of such instructions, Common Shares will be voted IN FAVOUR of each item identified in the Notice of Meeting.

The enclosed form of proxy or voting instruction form confers discretionary authority with respect to amendments or variations to matters identified in the Notice of Meeting, and with respect to any other matter which may properly come before the Meeting. As at the date of this Circular, the Corporation is not aware of any amendments, variations or other matters proposed or likely to come before the Meeting, except those that are indicated in the Notice of Meeting. If any matters which are not known as of the date hereof should properly come at the Meeting, the persons named in the accompanying form of proxy or voting instruction form will vote on such matters in accordance with their best judgment.

# VOTING OF SHARES AND PRINCIPAL HOLDERS THEREOF

The authorized share capital of the Corporation consists of an unlimited number of Common Shares and an unlimited number of preferred shares issuable in series. There are currently 132,321,661 Common Shares issued and outstanding. Each Common Share entitles the holder thereof to vote at any meeting of shareholders. All holders of Common Shares of record at the close of business on March 29, 2018 will be entitled to receive notice of the Meeting and to vote at the Meeting.

The authorized share capital of the Corporation also includes: the Cumulative Rate Reset Preferred Shares, Series A (the "Series A Shares"), the Cumulative Floating Rate Preferred Shares, Series B (the "Series B Shares") and the Cumulative Redeemable Fixed Rate Preferred Shares, Series C (the "Series C Shares"). There are currently 3,400,000 Series A Shares and 2,000,000 Series C Shares issued and outstanding. No Series B Shares are currently issued and outstanding. The holders of Series A and Series C Shares are not, as such, entitled to receive notice of or to vote at the Meeting.

Unless otherwise indicated, the matters submitted to a vote at the Meeting must be approved by a majority of votes of the holders of Common Shares attending the Meeting in person or by proxy.

To the knowledge of the directors and executive officers of the Corporation, on April 5, 2018, no person or entity beneficially owned or controlled or directed, directly or indirectly, Common Shares carrying 10% or more of the voting rights attached to all Common Shares, other than the following persons or entities:

Person/Entity	APPROXIMATE NUMBER OF COMMON SHARES BENEFICIALLY OWNED OR CONTROLLED OR DIRECTED	APPROXIMATE PERCENTAGE OF ISSUED AND OUTSTANDING COMMON SHARES BENEFICIALLY OWNED OR CONTROLLED OR DIRECTED
1832 Asset Management L.P.(1)	15,661,082	11.84%

<sup>(1) 1832</sup> Asset Management L.P. is a wealth management firm and a subsidiary of a schedule I Canadian bank.

# MATTERS TO BE ACTED UPON AT THE MEETING

As of the date hereof, to the knowledge of the directors of the Corporation, the only matters to be dealt with at the Meeting are the following:

### 1. Presentation of Financial Statements

The Corporation's audited consolidated financial statements for the financial year ended December 31, 2017 ("Fiscal 2017"), together with the report of the auditor thereon will be placed before the Meeting. The annual audited consolidated financial statements of the Corporation are available on SEDAR at sedar.com. No vote with respect thereto is required nor will be taken.

#### 2. Election of Directors

Pursuant to the Articles of the Corporation, the board of directors (the "Board") is composed of a minimum of three and a maximum of ten directors.

The Board is currently comprised of eight directors, consisting of Jean La Couture (Chairman of the Board), Ross J. Beaty, Nathalie Francisci, Richard Gagnon, Daniel Lafrance, Michel Letellier, Dalton McGuinty and Monique Mercier. Michel Letellier, the President and Chief Executive Officer ("CEO") of the Corporation, is the only non-independent director on the Board.

The following are the nominees proposed for election as directors at the 2018 Meeting, namely, Jean La Couture, Ross J. Beaty, Nathalie Francisci, Richard Gagnon, Daniel Lafrance, Michel Letellier, Dalton McGuinty and Monique Mercier. All are currently directors of the Corporation.

Except where the authority to vote in favour of the directors is withheld, the persons whose names are printed on the form of proxy intend to vote IN FAVOUR of the election of each of the eight proposed nominees whose names and biographies are set forth on pages 11 to 14 under the heading "Nominees" as directors of the Corporation.

Management of the Corporation has no reason to believe that any of such nominees will be unable or unwilling to serve as a director but if either of those circumstances should occur prior to the Meeting, the persons named in the enclosed form of proxy reserve the right to vote for another nominee at their discretion, unless the shareholder has specified in the form of proxy that his or her Common Shares are to be withheld from voting on the election of directors. Each director elected will hold office until the next annual meeting or until the election of his successor, unless he or she resigns or his or her office is vacated earlier in accordance with applicable law.

# **Majority Voting Policy**

The Board has adopted a written Majority Voting Policy providing that, in an election of directors, any nominee who receives a greater number of votes withheld than votes in favour of his election must tender his resignation to the Board immediately following the shareholders' meeting. Under this policy, the Board shall accept the resignation absent exceptional circumstances. It will make its final decision of whether or not to accept the resignation and announce such decision in a press release within ninety (90) days following the shareholders' meeting. A copy of the press release shall be provided to the Toronto Stock Exchange ("TSX"). If the Board declines to accept the resignation, the press release will fully state the reasons for that decision. A director who tenders his resignation pursuant to this policy will not participate in any meeting of the Board at which the resignation is considered. The policy does not apply in circumstances involving contested director elections.

### **Advance Notice**

Our By-laws contain an advance notice requirement for director nominations. Shareholders who wish to nominate candidates for election as directors must provide a notice to the Secretary of not less than 30 days or more than 65 days prior to the date of the Meeting and such notice shall include the information set forth in our By-laws. See the complete By-laws on SEDAR at sedar.com or on our website at www.innergex.com.

# 3. Appointment of the Auditor of the Corporation

On November 9, 2017, the Audit Committee recommended to the Board that it would be good practice to proceed with a competitive process in order to select the auditor for the fiscal year ending on December 31, 2018. On April 4, 2018, the competitive process was completed and after careful review of the proposals received and due considerations of all relevant factors, the Audit Committee recommended to the Board the appointment of KMPG LLP as auditor for the 2018 fiscal year. On April 5, 2018, the Board passed a resolution to nominate, for appointment by shareholders, KPMG LLP as auditor of the Corporation for the fiscal year ending December 31, 2018.

Shareholders are invited to approve the appointment of KPMG LLP, as auditor of the Corporation, for the fiscal year ending December 31, 2018 and to authorize the Board of Directors to fix its remuneration.

Attached as Schedule "A" to this Circular are copies of documents required by the securities regulatory authorities relating to the change of auditor, including a copy of the Notice of Change of Auditor. As indicated in the Notice of Change of Auditor, there have been no reportable events (as such term is defined in National Instrument 51-102 - Continuous Disclosure Obligations), including disagreements, unresolved issues and consultations, in connection with the audits of the Corporation's financial statements by Deloitte LLP for the two most recent financial years ended December 31, 2017 and December 31, 2016.

The persons named in the accompanying form of proxy intend to vote IN FAVOUR of the resolution appointing KPMG LLP as auditor of the Corporation to hold office until the next annual meeting of shareholders or until its successor is appointed, and authorizing the Board to fix its remuneration, unless the shareholder who has given the proxy has directed that the Common Shares represented thereby be withheld from voting in respect of the appointment of the auditor.

# 4. Reduction of Stated Capital Account

At the Meeting, the shareholders will be asked to consider and, if deemed advisable, adopt, with or without amendments, a special resolution to reduce the stated capital account maintained in respect of the Common Shares to \$500,000, without any payment or distribution to the shareholders of the Corporation, and to credit to the contributed surplus account maintained in respect of the Common Shares an amount equal to the difference between the current stated capital of the Common Shares and \$500,000.

# Background and Reasons for the Reduction of Stated Capital Account Maintained in respect of the Common Shares

Under the Canada Business Corporations Act, a corporation is prohibited from taking certain actions, including purchasing its own shares and declaring or paying dividends on its shares, if, among other things, there are reasonable grounds for believing that the realizable value of the corporation's assets would thereby be less than the aggregate of its liabilities and stated capital of all classes of shares.

The Corporation's stated capital account maintained in respect of the Common Shares has increased (i) following the issuance of Common Shares to the shareholders of Alterra Power Corp. ("Alterra") upon the completion of the acquisition of all the issued and outstanding common shares of Alterra by the Corporation on February 6, 2018 (the "Alterra Acquisition"), all pursuant to the Arrangement Agreement dated October 30, 2017, (ii) further to the exercise of options by some option holders and (ii) by way of dividend re-investments pursuant to the Dividend Re-Investment Plan of the Corporation.

In order to give the Board flexibility in declaring dividends in accordance with its stated policy and managing the Corporation's capital structure going forward, the Board has decided to submit a special resolution to its shareholders for their approval of the reduction of the stated capital account maintained in respect of the Common Shares to \$500,000, without any payment or distribution to the shareholders of the Corporation.

### **Certain Canadian Federal Income Tax Considerations**

This summary is of a general nature only. It is based on the current provisions of the *Income Tax Act* (Canada) (the "**Tax Act**") and its Regulations, all amendments thereto proposed by the Minister of Finance (Canada) prior to the date hereof, and the Corporation's counsel's understanding of the current published administrative and assessing practices of the Canada Revenue Agency ("**CRA**"). This summary assumes that any proposed amendments will be enacted as intended, and that legislative, judicial or administrative actions will not modify or change the statements expressed herein. It does not otherwise take into account or anticipate any changes in laws whether by judicial, governmental or legislative decision or action or any changes in administrative practices of the CRA nor does it take into account provincial or foreign income

tax legislation or considerations. All references to the Tax Act in this summary are restricted to the scope defined in this paragraph.

The reduction of stated capital account maintained in respect of the Common Shares, without any payment or distribution to the shareholders of the Corporation, will not result in a deemed dividend or in a reduction of the adjusted cost base of the Common Shares for shareholders of the Corporation. Furthermore, the reduction in the stated capital account of the Common Shares will not give rise to immediate tax consequences under the Tax Act for shareholders of the Corporation. Shareholders of the Corporation may wish to consult their own tax advisors with respect to the proposed stated capital account reduction. This summary is not intended to be, nor should it be construed as, legal or tax advice to shareholders of the Corporation.

#### **Stated Capital Reduction Special Resolution**

At the Meeting, you will be asked to consider voting in favour of or against, the adoption of a special resolution on reducing the stated capital account as follows:

BE IT RESOLVED, AS A SPECIAL RESOLUTION, as follows:

- 1. The stated capital account maintained in respect of the common shares of the Corporation is reduced to \$500,000, without any payment or distribution to the shareholders of the Corporation.
- 2. An amount equal to the difference between the current stated capital account maintained in respect of the common shares of the Corporation and \$500,000 is credited to the contributed surplus account maintained in respect of the Common Shares of the Corporation.
- 3. Notwithstanding that this special resolution has been duly passed by the shareholders of the Corporation, the Board of Directors of the Corporation may, in its sole discretion and without further approval of the shareholders of the Corporation, revoke this special resolution at any time until the next annual meeting of shareholders prior to effecting such reduction in stated capital and elect not to act on or carry out this special resolution.
- 4. Any director or officer of the Corporation is hereby authorized, for and on behalf of the Corporation, to execute and deliver all documents and do all other things as in the opinion of such director or officer may be necessary or desirable to implement this special resolution and matters authorized hereby, such determination to be conclusively evidenced by the execution and delivery of such documents and the taking of any such action.

For the reasons indicated above, the Board believes that the proposed reduction of stated capital account maintained in respect of the Common Shares is in the best interests of the Corporation and, accordingly, recommends that shareholders vote "FOR" the special resolution. The special resolution must be approved by not less than two-thirds of the votes cast by shareholders present in person or represented by proxy at the Meeting to be effective. Shareholders are specifically advised that the proposed special resolution grants the Board the discretion, without further shareholder approval, to revoke the special resolution and to not effect the reduction of the stated capital account maintained in respect of the Common Shares.

The persons named in the accompanying form of proxy intend to vote IN FAVOUR of the adoption of the special resolution to reduce the stated capital account, unless the shareholder who has given the proxy has directed that the Common Shares represented thereby be voted against the reduction of the stated capital account of the Corporation.

# 5. Advisory Vote on Executive Compensation

At the Meeting, you will be asked to consider voting in favour of or against, on an advisory basis, a resolution on our approach to executive compensation as follows:

Be it resolved that, on an advisory basis, and not to diminish the role and responsibilities of the Board of Directors, the shareholders accept the approach to executive compensation disclosed in the Corporation's information circular delivered in advance of the 2018 annual and special meeting of shareholders.

Since your vote is an advisory vote, the results will not be binding on the Board. The Board remains fully responsible for its compensation decisions and is not relieved of this responsibility by a positive or negative advisory vote. However, the Board will take the result of the vote into account when considering its review of executive compensation. For information on our approach to executive compensation, see pages 24 to 40 of this Circular.

The persons named in the accompanying form of proxy intend to vote IN FAVOUR of the advisory resolution on the Corporation's approach to executive compensation, unless the shareholder who has given the proxy has directed that the Common Shares represented thereby be voted against the Corporation's approach to executive compensation.

In 2017 the advisory resolution on our approach to executive compensation received the support of 96.73% of the votes cast by shareholders.

# **OUR BOARD OF DIRECTORS**

#### **Nominees**

The following table sets forth the names of all persons proposed to be nominated for election as directors (the "Nominees"), their place of residence, their principal occupation(s) for the preceding five years, their other directorships, the date on which they became directors of the Corporation, their age, the Board committees of the Corporation on which they serve, the 2017 voting results of their election as director and the number and value of securities and Deferred Share Units ("DSU"s) of the Corporation beneficially owned, or over which control or direction is exercised, directly or indirectly, by each of them, as at April 5, 2018.

#### JEAN LA COUTURE<sup>(1)</sup>, CHAIRMAN OF THE BOARD

INDEPENDENT

#### Residence, Principal Occupation & Other Directorships

Jean La Couture, residing in Montréal, Québec, Canada, is President of Huis Clos Ltée, a management and mediation firm. He is Chairman of the Board of Groupe Pomerleau and director and Chairman of the Audit Committee of Québecor Inc., a reporting issuer. He is also a director of Caisse de dépôt et placement du Québec.

Chair and Committee Membership:

Chairman of the Board of Directors

Member of the Audit Committee

**Director Since:** 

Age:

March 2010

Voting Result 2017:

Votes for: 98.93% Votes withheld: 1.07%

Number of other Reporting Issuer Directorships:

**Equity Ownership:** 

ROSS J. BEATY

Common Shares Beneficially Owned or Controlled or Directed:

47,349

DSUs:

\_

Total Value of the Common Shares and DSUs Held(2):

\$621,692 INDEPENDENT

#### Residence, Principal Occupation & Other Directorships

Ross J. Beaty residing in Vancouver, British Columbia, Canada, is currently Chairman of Equinox Gold Corp, a TSX venture issuer and of Pan American Silver Corp. a reporting issuer. Ross J. Beaty is also President of the Sitka Foundation, one of Canada's leading environmental foundations, patron of the Beaty Biodiversity Center at the University of British Columbia and director of a number of environmental NGO's, including Panthera and the Pacific Salmon Foundation. From 2008 to 2018, he was Chairman of the board of directors of Alterra Power Corp. Ross J. Beaty holds a M.Sc., in Mineral Exploration (with Distinction) from the Royal School of Mines, University of London, England, and an LL.B. (Law) and a B.Sc. (Honours Geology) from the University of British Columbia. In 2017, Ross J. Beaty was inducted to the Business Laureates of British Columbia Hall of Fame and appointed to The Order of Canada.

**Chair and Committee Membership:** 

**Director Since:** 

February 2018

Age: Voting Result 2017: 66
Joined the Board in February

2018<sup>(3)</sup>

Number of other Reporting Issuer Directorships:

2

**Equity Ownership:** 

Common Shares Beneficially Owned or Controlled or Directed:

9,505,252

DSUs: Total Value of the Common Shares and DSUs Held<sup>(2)</sup>:

\$124.803.959

Nathalie Francisci Independent

### Residence, Principal Occupation & Other Directorships

Nathalie Francisci ICD.D and CHRP, residing in Montreal, Québec, Canada, is a partner, Governance & Diversity for the international executive search firm Odgers Berndtson since 2013. From 2011 to 2013, she was President of the Québec chapter of the Institute of Corporate Directors and since 2011 she is also an associate professor in governance for the Director Education Program jointly developed by the Institute of Corporate Directors, Rotman University and McGill University. Prior to that, she was the founding President of Venatus Conseil an executive search firm. Nathalie Francisci graduated from the Institut Universitaire de Technologies Paris XI in Marketing and holds the equivalent of a master's degree in Human Resources Management. She has completed the Director Education program and is a member of l'Ordre des conseillers en ressources humaines since 1999. Nathalie Francisci is a member of the Board of Directors of the Montreal Heart Institute Foundation and of the Institute of Corporate Directors.

Chair and Committee Membership:

Member of the Corporate Governance Committee

Member of the Human Resources Committee

Director Since: May 2017

Age: 47

Votes for: 99.89% Votes withheld: 0.11%

Number of other Reporting Issuer Directorships: Votes for: 99.89% Votes withheld: 0.11%

None

**Equity Ownership:** 

Common Shares Beneficially Owned or Controlled or Directed:

DSUs: 2,773
Total Value of the Common Shares and DSUs Held<sup>(2)</sup>: \$36,409

RICHARD GAGNON INDEPENDENT

#### Residence, Principal Occupation & Other Directorships

Richard Gagnon, residing in Laval, Québec, Canada, has acted as a corporate director as his principal occupation since January 2017. From November 2003 to January 2017, he was President and Chief Executive Officer of Humania Assurance Inc. (a Canadian health insurance company). Holding a Bachelor of Arts: administration, communication and law (1979), he is also a "Fellow Administrateur Agréé" since 1996. Richard Gagnon currently acts as a director of The Professionals Financial and of the l'Ordre des Ingénieurs du Québec.

**Chair and Committee Membership:** 

Chair of the Human Resources Committee

Member of the Audit Committee

Director Since: May 2017

**Age:** 61

Voting Result 2017: Votes for: 99.92% Votes withheld: 0.08%

Number of other Reporting Issuer Directorships: None

**Equity Ownership:** 

Common Shares Beneficially Owned or Controlled or Directed:

DSUs: 2,773
Total Value of the Common Shares and DSUs Held<sup>(2)</sup>: \$36,409

DANIEL LAFRANCE<sup>(1)</sup> INDEPENDENT

#### Residence, Principal Occupation & Other Directorships

Daniel Lafrance, residing in Kirkland, Québec, Canada, has acted as a corporate director as his principal occupation since August 2013. From February 1992 to August 2013, he was Senior Vice-President Finance and Procurement, Chief Financial Officer and Secretary of Lantic Inc., wholly owned by Rogers Sugar Inc., a reporting issuer. Holding a bachelor's degree in business (1976) and a specialty in accounting (1977) from the University of Ottawa, Daniel Lafrance is also a member of the Institute of Chartered Accountants of Ontario since 1980. He currently acts as a director and Chair of the Audit Committee of Rogers Sugar Inc., a reporting issuer and of its wholly owned subsidiary Lantic Inc.

**Chair and Committee Membership:** 

Chair of the Audit Committee

Member of the Human Resources Committee

Director Since: March 2010

Age: 63

Voting Result 2017: Votes for: 99.93% Votes withheld: 0.07%

Number of other Reporting Issuer Directorships:

**Equity Ownership:** 

Common Shares Beneficially Owned or Controlled or Directed: 43,000

Total Value of the Common Shares and DSUs Held<sup>(2)</sup>: \$564,590

MICHEL LETELLIER Non-Independent

#### Residence, Principal Occupation & Other Directorships

Michel Letellier, residing in St-Lambert, Québec, Canada, has been the President and Chief Executive Officer of the Corporation since October 25, 2007. He acted as Executive Vice President and Chief Financial Officer of the Corporation from 2003 until his appointment as President and Chief Executive Officer of the Corporation. From 1997 to 2003, Michel Letellier was Vice President and Chief Financial Officer of Innergex GP Inc. and was responsible for the financial management of the affairs of Innergex GP Inc., Innergex, Limited Partnership and Innergex Power Income Fund. Michel Letellier holds an MBA from Université de Sherbrooke as well as a bachelor's degree in commerce (finance) from Université du Québec à Montréal. He currently acts as a director of KP Tissue Inc., a reporting issuer.

Chair and Committee Membership:

Director Since: October 2002

Age: 53

Voting Result 2017: Votes for: 99.92% Votes withheld: 0.08%

Number of other Reporting Issuer Directorships:

**Equity Ownership:** 

Common Shares Beneficially Owned or Controlled or Directed: 704,817

DSUs:

Total Value of the Common Shares and DSUs Held<sup>(2)</sup>: \$9,254,247

#### **DALTON JAMES PATRICK MCGUINTY**

INDEPENDENT

#### Residence, Principal Occupation & Other Directorships

Dalton James Patrick McGuinty, residing in Ottawa, Ontario, Canada, has been a Senior advisor consultant for Desire2 Learn since 2014, for Pomerleau Inc. since 2016 and for PriceWaterHouseCoopers Canada from January 2015 to September 2015. He was the Premier of Ontario, Canada from 2003 to 2013 and worked as an attorney at McGuinty & McGuinty law firm from 1983 to 1996. He was elected member of the Ontario Provincial Parliament in 1990 and elected leader of the Ontario Liberal Party in 1996. Dalton McGuinty was named a senior fellow for the Harvard University Weatherhead Center for International Affairs from 2013-2014. He has completed the Director Education Program jointly developed by the Institute of Corporate Directors, Rotman University and McGill University. He is a Director of the Ottawa Heart Institute. Until December 2017, he was also a member of the board of directors of Electrovaya Inc.

Chair and Committee Membership: Member of the Corporate Governance Committee

 Director Since:
 May 2015

 Age:
 62

Voting Result 2017: Votes for: 99.70% Votes withheld: 0.30%

Number of other Reporting Issuer Directorships:

None

Equity Ownership:

Common Shares Beneficially Owned or Controlled or Directed:

SUs: 8,602

Total Value of the Common Shares and DSUs Held<sup>(2)</sup>: \$112,944

MONIQUE MERCIER INDEPENDENT

#### Residence, Principal Occupation & Other Directorships

Monique Mercier, residing in Vancouver, British Columbia, Canada, is Executive Vice President, Corporate Affairs, Chief Legal and Governance Officer of TELUS Corporation, a telecommunications company. She holds a degree from the Faculty of Law of Université de Montréal and a master's degree in politics from Oxford University. Monique Mercier has been a member of the Board of Directors of the Canadian Cancer Research Society since 2014 and of the Vancouver Symphony Orchestra since 2015 and a trustee of the Legal Leaders for Diversity Trust. Until September 2015, she was also a member of the Board of Directors and Chair of the Compensation Committee of Stornoway Diamond Corporation, a reporting issuer.

Chair and Committee Membership: Chair of the Corporate Governance Committee

Director Since: October 2015
Age: 61

Voting Result 2017: Votes for: 99.93% Votes withheld: 0.07%

Number of other Reporting Issuer Directorships:

None

**Equity Ownership:** 

Common Shares Beneficially Owned or Controlled or Directed: 7,228
DSUs: 7,859
Total Value of the Common Shares and DSUs Held<sup>(2)</sup>: \$198,092

- (1) Jean La Couture and Daniel Lafrance were appointed directors of the Corporation on March 29, 2010 upon completion of a Plan of Arrangement whereby the Corporation was acquired by way of a reverse takeover by Innergex Power Income Fund (the "Fund"). Prior to the Arrangement, Jean La Couture and Daniel Lafrance were, since 2003, trustees of Innergex Power Trust, a wholly-owned subsidiary of the Fund.
- (2) Value is based on the Common Shares price of \$13.13 at the closing of the market on April 5, 2018.
- (3) The Board appointed Ross J. Beaty as director on February 6, 2018 immediately following the Alterra acquisition by the Corporation pursuant to the Arrangement Agreement and the Plan of Arrangement entered into by the Corporation and Alterra on October 30, 2017 (the "Arrangement Agreement"). According to the Arrangement Agreement one former director of Alterra was to be designated by Alterra to join the Board immediately following the closing of the Arrangement.

# Directors Serving Together and Maximum Number of Boards

The Charter of the Board provides that the maximum number of reporting issuers' boards of directors on which each director may sit is set at four and no member of the Board may serve, together with another member of the Board, on the board of directors of more than two reporting issuers.

# The Corporation's DSU Plan

Under the Corporation's Deferred Share Unit Plan (the "**DSU Plan**"), Directors and officers may elect to receive all or any portion of their compensation in DSUs in lieu of cash compensation. Directors' fees are paid on a quarterly basis and, at the time of each quarterly payment, the applicable amount is converted to DSUs. The number of DSUs to be credited is determined by dividing (a) the quarterly portion of the Director's annual fee that the Director elected to be paid in DSUs by (b) the weighted average trading price of a Common Share on the TSX during the period of five Trading Days ending on the Trading Day prior to the date of payment of the fees. A DSU is a unit that has a value based upon the value of one Common Share. When a dividend is paid on Common Shares, the Director's DSU account is credited with additional DSUs computed by dividing: (a) the amount obtained by multiplying the amount of the dividend declared and paid per Common Share by the number of DSUs recorded in the Director's account on the record date for the payment of such dividend, by (b) the market price of a Common Share as of the dividend payment date.

DSUs cannot be redeemed for cash until the Director leaves the Board or the officer leaves. The cash redemption value of a DSU equals the weighted average trading price of a Common Share on the TSX during the period of five Trading Days ending on the Trading Day prior to the time of redemption. DSUs are not shares, cannot be converted to shares, and do not carry voting rights. DSUs received by Directors and officers in lieu of cash compensation and held by them represent an at-risk investment in the Corporation. The value of DSUs is based on the value of the Common Shares, and therefore is not guaranteed.

# Policy Regarding Minimum Shareholding by Directors

To align director interests with those of the shareholders, each non-management director is required to acquire, over a three-year period from his or her initial election, a number of Common Shares or of DSUs having a value equal to at least three times the annual base retainer paid for directors of the Corporation. The directors shall maintain such minimum participation as long as they remain directors of the Corporation. On the other hand, the President and CEO, the sole management director, shall acquire and maintain, as long as he occupies such position and until twelve months after he retires, a number of Common Shares or DSUs having a value equal to at least three times his annual base salary.

The investment in Common Shares or DSUs is valued under the policy at the closing price of the Common Shares at the end of the preceding fiscal year.

As at the date of the Circular, all current Board members are in compliance with the Policy Regarding Minimum Shareholding by Directors, as set forth in the following table:

DIRECTORS COMPLIANCE WITH MINIMUM SHAREHOLDING POLICY							
Annual Base Retainer Pai	d to Directors in 2017			\$52,000			
Minimum Shareholding Re	base retainer of directors)	\$156,000					
Minimum Shareholding Re	ary)	\$1,580,175					
Directors	Number of Common Shares Held	Number of DSUs held	Investment Value <sup>(1)</sup>	Compliance with Policy			
JEAN LA COUTURE	47,349	-	\$681,826	J			
Ross J. Beaty	9,505,252	-	\$136,875,629	J			
NATHALIE FRANCISCI <sup>(2)</sup>	-	2,773	\$39,931	✓			
RICHARD GAGNON <sup>(2)</sup>	-	2,773	\$39,931	✓			
DANIEL LAFRANCE	43,000	-	\$619,200	✓			
MICHEL LETELLIER(3)	704,817	-	\$10,149,365	✓			
DALTON MCGUINTY <sup>(4)</sup>	-	8,602	\$123,869	✓			
MONIQUE MERCIER	7,228	7,859	\$217,253	✓			

- (1) Based on closing price of the Common Shares on the last trading day at the end of the preceding fiscal year being on December 29, 2017 of \$14.40.
- (2) Nathalie Francisci and Richard Gagnon's three-year period to reach the minimum shareholding requirement started on May 9, 2017.
- (3) Michel Letellier is required to comply with his minimum shareholding requirements until twelve months after he retires.
- (4) Dalton McGuinty's three-year period to reach the minimum shareholding requirement started on May 13, 2015.

# Bankruptcy, Insolvency and Cease-Trade Order

While serving as a director of Quebecor Inc., the controlling shareholder of Quebecor World Inc., Jean La Couture was asked to join the board of directors of Quebecor World Inc. on December 10, 2007. On January 21, 2008, Quebecor World Inc. filed for protection under the *Companies' Creditors Arrangement Act* in Canada and Chapter 11 of the U.S. *Bankruptcy Code*. Jean La Couture resigned as Director of Quebecor World Inc. on December 16, 2008.

To the knowledge of the Corporation and with the exception of the foregoing, none of the Nominees (a) is, as of the date of this Circular, nor has been within ten years before the date of this Circular, a director, chief executive officer or chief financial officer of a corporation that (i) was subject to a cease-trade order, an order similar to a cease-trade order or an order which denied the relevant corporation access to any exemption under securities legislation which was in effect for a period of more than 30 consecutive days that was issued while the Nominee was acting in the capacity of director, chief executive officer or chief financial officer, or (ii) was subject to a cease-trade order, an order similar to a cease-trade order or an order which denied the relevant corporation access to any exemption under securities legislation that was issued after the Nominee ceased to be a director, chief executive officer or chief financial officer and which resulted from an event that occurred while that person was acting in the capacity of director, chief executive officer or chief financial officer; (b) is, as of the date of this Circular, nor has been within ten years before the date of this Circular, a director or executive officer of any corporation, including the Corporation, that, while that person was acting in that capacity, or within a year of that person ceasing to act in that capacity, became bankrupt, made a proposal under any legislation relating to bankruptcy or insolvency or was subject to or instituted any proceedings, arrangement or compromise with creditors or had a receiver, receiver manager or trustee appointed to hold its assets; or (c) has, within ten years before the date of this Circular, become bankrupt, made a proposal under any legislation relating to bankruptcy or insolvency, or become subject to or instituted any proceedings, arrangement or compromise with creditors, or had a receiver, receiver manager or trustee appointed to hold the assets of the Nominee.

### Compensation of directors

The compensation of directors is designed to attract and retain highly skilled and experience persons to serve on the Corporation's Board and to recognize the time and commitment required to perform their duties.

The following table provides a summary of the compensation earned by the directors of the Corporation (other than Michel Letellier who also acted as officer of the Corporation in Fiscal 2017 and who did not receive any compensation for his services as director) for services received in such capacity during Fiscal 2017.

Since December 2015, the Directors have the ability to elect to receive all or part of their cash compensation in the form of DSUs. More information about the DSU Plan is provided on page 14 of this Circular.

Name	FEES EARNED (\$)	SHARE- BASED AWARDS (\$)	OPTION-BASED AWARDS (\$)	NON-EQUITY INCENTIVE PLAN COMPENSATION (\$)	PENSION VALUE (\$)	ALL OTHER COMPENSATION (\$)	Total (\$)
JEAN LA COUTURE	173,000	-	_	-	-	_	173,000
NATHALIE FRANCISCI <sup>(1)(2)</sup>	48,000	-	_	_	-	_	48,000
RICHARD GAGNON <sup>(1)(2)</sup>	54,750	_	-	_	_		54,750
RICHARD LAFLAMME <sup>(3)</sup>	62,500	_	_	_	-	_	62,500
DANIEL LAFRANCE	118,000	_	-	_	_		118,000
WILLIAM A. LAMBERT <sup>(3)</sup>	43,250	_	-	_	_		43,250
DALTON MCGUINTY <sup>(2)</sup>	86,000	_	-	_	_	-	86,000
MONIQUE MERCIER <sup>(2)</sup>	88,000	-	_	_	-	_	88,000

<sup>(1)</sup> Nathalie Francisci and Richard Gagnon became directors of the Corporation on May 9, 2017.

In Fiscal 2017, directors (other than Michel Letellier) were paid a base compensation and were paid for attendance at the Corporation's Board meetings in accordance with the amounts set out below. Michel Letellier, as a director of the Corporation, who was also an officer of the Corporation, was not entitled to remuneration for his services to the Corporation as a director. All directors were reimbursed for out-of-pocket expenses incurred in connection with their duties as directors. The Human Resources Committee conducts an annual review of all aspects of director compensation to ensure compensation reflects the time and effort devoted and remains appropriate. The Board determines director compensation based on the recommendations of the Human Resources Committee. The Board has reviewed the fees payable to directors and committee members for the financial year commencing January 1, 2018 to, among other things, adjust the overall target compensation by 2.5% based on the average 2018 salary increase announced by Canadian compensation firms and to be reasonable compared to the fees payable to the boards composing the compensation Comparison Group which is described at page 25 of this Circular.

	FISCAL 201	FISCAL 2017			
COMPENSATION	AMOUNT	TOTAL PAID	AMOUNT	TOTAL PAYABLE	
Directors' Base Compensation	\$52,000	\$260,000	\$54,000	\$324,000	
Chairman of Board	\$173,000 <sup>(1)</sup>	\$173,000	\$177,500 <sup>(1)</sup>	\$177,500	
Chair of Corporate Governance Committee	\$10,000	\$10,000	\$10,000	\$10,000	
Chair of Human Resources Committee	\$15,000 \$15,000		\$15,000	\$15,000	
Chair of Audit Committee	\$20,000	\$20,000 \$20,000 \$20,000		\$20,000	
Committee Members – Audit	\$6,500	\$6,500 \$6,500 \$6,50		\$6,500	
Committee Members – Other	\$4,000 \$28,000 <sup>(2)</sup>		\$4,000	\$32,000	
Attendance at Meetings					
- in person	\$2,000 per meeting	\$161,000	\$2,000 per meeting	Determined	
- by conference call	\$1,000 per meeting (if less than 1 hour); \$2,000 per meeting (otherwise)		\$1,000 per meeting (if less than 1 hour); \$2,000 per meeting (otherwise)	according to number of meetings	

<sup>(1)</sup> All inclusive. No attendance fees or other chair functions are paid to the Chairman of the Board.

<sup>(2)</sup> Directors have the ability to elect to receive all or part of their fees in the form of DSUs pursuant to the DSU Plan. For Fiscal 2017, Nathalie Francisci, Richard Gagnon and Dalton McGuinty elected to receive all of their director's base compensation in DSUs and Monique Mercier elected to receive all her fees in DSUs. See the Corporation's DSU Plan on page 14 for more details on the DSU Plan

<sup>(3)</sup> Richard Laflamme and William A. Lambert ceased to be directors of the Corporation on May 9, 2017.

<sup>(2)</sup> Including \$4,000 received by Richard Laflamme for his work with the RRSP working group.

# STATEMENT OF CORPORATE GOVERNANCE PRACTICES

The Corporation is dedicated to enhancing its corporate governance practices on an ongoing basis in order to respond to the evolution of best practices. The following table contains our disclosure on our governance practices pursuant to *Regulation 58-101 Respecting Disclosure of Corporate Governance Practices* (the "CSA Disclosure Instrument") and National Policy 58-201 – *Effective Corporate Governance* (the "CSA Governance Policy")

#### **Board of Directors**

**Directors Independence** The Board of Directors of the Corporation has reviewed the independence of each nominee within the meaning of the CSA Disclosure Instrument in light of the information provided by each of them.

As a result of the foregoing assessment, the Board has determined, after reviewing the role and relationships of each of the directors, that seven of the eight nominees proposed for election to the Board by the management of the Corporation are independent.

Amongst other things, the Board considered whether the independence of Mr. Ross J. Beaty was affected by the fact that he held the position of Executive Chairman of Alterra prior to its acquisition by the Corporation in February 2018. The Board determined that his independence was not affected by this factor, for the following reasons: (i) upon closing of the Alterra Acquisition, Mr. Beaty ceased to be an executive of Alterra, (ii) Mr. Beaty joined the Board following the closing of the Alterra Acquisition, (iii) Mr. Beaty has never held any employment or executive position with the Corporation or its affiliated entities. (iv) Mr. Beaty does not retain any interest in Alterra as at the date of this Circular; (v) Mr. Beaty receives no compensation from the Corporation or its affiliated entities other than director fees and (vi) Mr. Beaty does not have any other material relationship with the Corporation or its affiliated entities as of the date of this Circular.

Michel Letellier, President and Chief Executive Officer, as an officer of the Corporation is not considered to be independent under these rules.

Chairman of the Board Independence Jean La Couture, as Chairman of the Board, is independent within the meaning of the CSA Disclosure Instrument.

Independent Directors: Jean La Couture (Chairman), Ross J. Beaty, Nathalie Francisci, Richard Gagnon, Daniel Lafrance, Dalton McGuinty and Monique Mercier.

Non Independent Director: Michel Letellier, as President and Chief Executive Officer of the Corporation.

In camera sessions (Board meetings) Independent directors meet after each meeting to discuss matters of interest without the presence of non-independent directors and members of Management. Such meetings are chaired by the Chairman of the Board, Jean La Couture, who is independent within the meaning of the CSA Disclosure Instrument. Ten meetings of independent directors at which non-independent directors and members of Management were not in attendance were held in Fiscal 2017.

In camera sessions (committee meetings) All Board committees, namely the Audit Committee, the Human Resources Committee and the Corporate Governance Committee, are composed exclusively of independent directors. The Audit Committee meets at least quarterly with the auditor, the internal auditor, the Chief Financial Officer or other Members of Management in separate session to discuss any matters they believe should be discussed privately. The Audit Committee also meets with the Chief Financial Officer without other members of Management being present. The other committees meet after each meeting, without members of Management being present.

#### **Record of Attendance**

Overall, the combined attendance by the directors at Board meetings in Fiscal 2017 was 99%. The following table sets forth the record of attendance of the directors of the Corporation for meetings of the Board and, where applicable, for meetings of the Audit Committee, the Corporate Governance Committee and the Human Resources Committee for Fiscal 2017.

DIRECTOR	Number of Board Meetings Attended	NUMBER OF AUDIT COMMITTEE MEETINGS ATTENDED	Number of Corporate Governance Committee Meetings Attended	Number of Human Resources Committee Meetings Attended
JEAN LA COUTURE <sup>(1)</sup>	10/10	4/4	2/2	5/5
NATHALIE FRANCISCI <sup>(2)</sup>	6/6	-	1/1	1/1
RICHARD GAGNON <sup>(2)</sup>	5/6	2/2	-	1/1
RICHARD LAFLAMME(3)	4/4	-	1/1	4/4
WILLIAM A. LAMBERT <sup>(3)</sup>	4/4	2/2	-	-
DANIEL LAFRANCE	10/10	4/4	-	5/5
MICHEL LETELLIER	10/10	-	-	-
DALTON MCGUINTY <sup>(4)</sup>	10/10	-	1/1	3/4
MONIQUE MERCIER	10/10	-	2/2	-

- (1) Jean La Couture is a member of the Audit Committee and an ad hoc member of all other committees.
- (2) Nathalie Francisci and Richard Gagnon became directors of the Corporation on May 9, 2017. On the same day Richard Gagnon was named Chair of the Human Resources Committee and member of the Audit Committee while Nathalie Francisci was name member of the Human Resources Committee.
- (3) Richard Laflamme and William A. Lambert ceased to be a director of the Corporation on May 9, 2017.
- (4) Dalton McGuinty ceased to be a member of the Human Resources Committee and became a member of the Corporate Governance Committee on May 9, 2017.

### **Board Mandate**

The Board is responsible for the stewardship of the Corporation. Its mandate is to oversee the management of the business and affairs of the Corporation with a view to evaluating, on an ongoing basis, whether its resources are being managed in a manner consistent with shareholder value enhancement, ethical considerations and stakeholders' interests. The Board has adopted a formal mandate (the "Charter") for itself which is reproduced under Schedule "B" to this Circular.

The Charter describes the responsibilities of the Board in matters of:

- ☐ Strategic planning
- ☐ Human resources and performance assessment
  - Financial matters and internal control
- ☐ Risk management
- □ Corporate governance
- Health, safety and environment

### **Board Committees**

To help the Board perform its duties and responsibilities, the Board has three standing committees, being the Audit Committee, the Corporate Governance Committee and the Human Resources Committee, and has no other permanent standing committee. In Fiscal 2017, the former Nominating Committee was dissolved and all its duties and responsibilities were assigned to the Corporate Governance Committee. A written charter has been developed for each Committee setting their respective mandates, and each Committee reports to the Board.

#### **Audit Committee Disclosure**

Daniel Lafrance is Chair of the Audit Committee and Jean La Couture and Richard Gagnon are its other current members. Each of them is independent, experienced and financially literate within the meaning of *Regulation 52-110 Respecting Audit Committees*. The specific experience of each of the members of the Audit Committee is detailed in the Annual Information Form of the Corporation available on SEDAR at <a href="mailto:seedar.com">seedar.com</a>.

The mandate of the Audit Committee, attached as Schedule "C" to the Annual Information Form of the Corporation and available on SEDAR at <a href="seedar.com">seedar.com</a>, explicitly describes the role and oversight responsibilities of the Audit Committee.

In particular, the mandate of the Audit Committee provides that the Audit Committee shall, inter alia:

- recommend the appointment of the external auditor, its compensation, as well as reviewing and monitoring its qualification, performance and independence;
- review the relationships between the external auditor and the Corporation, including considering
  the auditor's
  judgments about the quality, transparency and appropriateness and not just the acceptability of the
  Corporation's
  accounting principles and resolving any issues between the external auditor and Management;
- pre-approve all non-audit services to be provided to the Corporation and its subsidiaries. The Audit Committee has approved a written policy on pre-approval of non-audited services;

- review and recommend the approval of the annual and interim financial statements of the Corporation, including
  the Corporation's MD&A disclosure, earnings press releases and Annual Information Form prior to their release,
  filing and distribution;
- oversee the implementation of adequate procedures for the review of the Corporation's public disclosure of financial
  information (other than the public disclosure referred to in the preceding sentence) extracted or derived from its
  financial statements, including periodically assessing the adequacy of such procedures;
- review the integrity of the financial reporting processes, both internal and external in consultation with the internal and external auditors;
- establish procedures for the receipt, retention and treatment of complaints or concerns received by the Corporation regarding accounting, internal accounting controls or auditing matters and the confidential, anonymous submission by employees of the Corporation of concerns regarding questionable accounting or auditing matters;
- review hiring policies for employees or former employees of the Corporation's firm of external auditors;
- authorize or conduct investigations into any matters that fall within its scope of responsibilities;
- if it considers appropriate, hire outside advisors and communicate directly with external or internal auditors, if applicable.

The Board has approved a whistle-blowing procedure with respect to the anonymous submission by employees of concerns regarding, *inter alia*, questionable accounting or auditing matters.

#### **Position Descriptions**

The Board has developed a written position description for the Chairman of the Board, for each Committee's chairperson and for the President and Chief Executive Officer

Mandate of the Chairman of the Board The mandate of the Chairman of the Board states that he is responsible for the management and operation of the Board and for relations between the Board, shareholders and other interested parties. He must ensure that the Board performs the tasks related to its mandate in an efficient manner, and that directors clearly understand and respect the limits between the Board and Management's responsibilities. The mandate of the Chairman of the Board also states that he shall provide leadership to enhance Board effectiveness.

Mandate of each Committee' chairperson The mandate of each Committee's chairperson provides that each Committee chairperson's key role is to manage his/her respective committee and ensure that the committee carries out its mandate effectively. Like the Chairman of the Board, each Committee chairperson is expected to provide leadership to enhance committee effectiveness and must oversee the Committee's discharge of its responsibilities. Committee chairpersons must report regularly to the Board on the businesses of their respective committees.

Mandate of the President and Chief Executive Officer The Board has delegated to the President and Chief Executive Officer and his management team the responsibility for the day-to-day management while respecting the Corporation's strategic plans, operational agenda, corporate policies and financial limits approved from time to time by the Board.

The Board expects to be advised, on a regular basis, as to the results being achieved and to be presented, for approval, with alternative plans and strategies proposed to be implemented, in keeping with evolving conditions. Furthermore, the Board expects the President and Chief Executive Officer and his management team to review the Corporation's strategies, carry out a comprehensive budgeting process, monitor the Corporation's performance against the budget and identify opportunities and risks affecting the Corporation and find ways to deal with them. The performance of the President and Chief Executive Officer and his management team is assessed against the achievement of strategic objectives and budget and the financial performance of the Corporation. See "Compensation of Named Executive Officers".

In addition to those matters which by law must be approved by the Board, or a committee of the Board to which approval authority has been delegated by the Board, Board approval is required for all matters of policy and all actions proposed to be taken by the Corporation which are not in the ordinary course of business. In particular, the Board approves major capital expenditures, all material transactions and the appointment of all officers.

### **Board Assessments**

The Corporate Governance Committee has the mandate to ensure that a process is in place for the annual review of the contribution and qualifications of individual directors, the performance and effectiveness of the Board as a whole and the Board committees as well as the Chair of the Board and chairs of each committee. The Corporate Governance Committee reviews and approves a performance evaluation questionnaire that is forwarded annually to directors. The questionnaires and guideline for discussions cover a wide range of issues and allows for comments and suggestions. They cover the Board and Board committees, as well as chairs' performance. The Chairman of the Board compiles responses and contacts each director, to discuss the Board and Board committee evaluations as well as individual directors' performance, including that of the Board and committee chairpersons. The Chairman of the Board then reports the results to the Board and implement a yearly action plan to follow-up on comments and suggestions made for continuous improvement of the board performance and effectiveness. This formal evaluation process takes place on an annual basis.

The most recent annual evaluation, which was conducted in the fourth quarter of Fiscal 2017, showed that the Board, its Committees, Committee chairpersons and individual directors were effectively fulfilling their responsibilities.

#### **Orientation and Continuing Education for Directors**

**Orientation** In addition to having extensive discussions with the Chairman of the Board and the President and Chief Executive Officer with respect to the business and operations of the Corporation, new directors attend orientation and training sessions provided by various members of senior management. They are provided with extensive information on the Corporation's business, its strategic and operational business plans, its corporate objectives, its operating performance, its corporate governance philosophy and its financial position. The Board further ensures that new directors nominees fully understand the role of the Board and its Committees and the contributions that individual directors are expected to make.

**Continuing Education** Presentations are made by Management and outside consultants to the Board from time to time to educate and keep Board members informed of changes within the Corporation and of regulatory and industry requirements and standards.

In 2017, Board members were provided with the following continuing education tools and activities:

- Training session by a third party on U.S. Tax Equity Structure;
- Training session by a third party on US, Europe and Latin America energy markets trends and evolution;
- Training session by a third party on climate changes;
- Strategic planning working session with the executive team, providing an overview of the renewable energy evolution, markets, prices and trends;
- Global membership for the Board of Directors with the Institute of Corporate Directors. This membership ensures that the Corporation's directors benefit from and have access to quality up-to-date information, tools and training; and
- Regular updates provided by the members of the executive team on market evolution, financial, regulatory and tax development, corporate governance best practices and human resources management.

#### **Ethical Business Conduct**

Innergex's Code of Conduct The Corporation has adopted a written Code of Conduct which was updated in 2017 and which applies to each employee, director and officer of the Corporation and its subsidiaries. The purpose of the Code is to provide guidelines to ensure that the Corporation's reputation for integrity and good corporate citizenship is maintained through the adherence to high ethical standards and compliance thereto by all of those individuals. The Code includes, among other things, rules of conduct with respect to prevention of harassment and bullying in the workplace and corruption.

The Corporation's Code of Conduct is available on SEDAR at <a href="sedar.com">sedar.com</a> and a copy is remitted to all new employees and is made available to all employees via the intranet and upon request to the Secretary.

- ⇒ The Board, through its Corporate Governance Committee, reviews the implementation of and compliance with the Code of Conduct. In this respect, it receives regular reports from the Vice President – Corporate Legal Affairs and Secretary and written declarations as to any complaints received pursuant to the Code of Conduct.
- ⇒ In 2017, we implemented the Innergex EthicLine which provides our team members with a tool to submit anonymous questions or complaints regarding ethical concerns or situation. This tool is supported by a third party provider who runs the hotline and forwards calls and reports received to the Vice-President Corporate Legal Affairs and Secretary for investigation or alternatively to the Vice President Human Resources. The Hotline is available 24 hours a day, seven days a week.

Conflicts of Interest Our Code of Conduct clearly states that directors and officers should avoid and disclose any situation that could potentially create any conflicts of interest. The Board can and does exercise independent judgement. The Board monitors the disclosure of conflicts of interest by directors and ensures that no director will vote or participate in a discussion on a matter in respect of which such director has a material interest.

Fostering Ethical Culture At the Board's request, the employees of the Corporation received training sessions in mid-2017 given by the Vice President - Corporate Legal Affairs and Secretary on the Code of Conduct and related policies. Another training session shall be provided by mid-2018. All directors, executive officers and active employees must sign the Code of Conduct. The Board promotes a business environment where employees are encouraged to report malfeasance, irregularities and other concerns. The Board has also adopted a whistle-blowing procedure with respect to the submission by employees of concerns regarding, inter alia, questionable accounting or auditing matters to manage any complaints anonymously if required. Moreover, the Board has implemented an Executive Incentive Recoupment Policy providing for the recoupment of certain incentive compensation paid to senior executive officers under certain circumstances.

#### **Shareholder Engagement Policy**

The Board believes in the importance of open and constructive dialogue with our shareholders. To facilitate such engagement, the Board adopted, in November 2017, its Shareholder Engagement Policy. This policy outlines how the Board and Management may communicate with shareholders, how shareholders can communicate with the Board and provides an overview of how management interacts with shareholders. The Corporate Governance Committee oversees this policy and will review it annually and recommend any changes to the Board for its approval. The Shareholder Engagement Policy is available online at innergex.com.

#### **Nomination of Directors**

The Corporate Governance Committee is responsible for identifying and recommending to the Board suitable nominees for election to the Board.

Recruiting is based on the skills and experience of the candidates in relation to the needs of the Corporation and the time commitment of individuals to the Corporation's matters. To that effect, the Board has developed a skill matrix as further described below.

The Corporate Governance Committee must comply with the Policy Regarding the Representation of Women on the Board.

Final decisions will be made at Board meetings.

Monique Mercier is Chair of the Corporate Governance Committee and Nathalie Francisci and Dalton McGuinty are its other members, all of which are independent.

The Corporation's Corporate Governance Committee has the responsibility of reviewing the composition of the Board, defining, where appropriate, qualifications for directors and procedures for identifying possible nominees, proposing new nominees for appointment to the Board where applicable and providing orientation to new Board members.

The charter of the Corporate Governance Committee is available on the Corporation's website at www.innergex.com.

#### **Skill Matrix**

The Corporate Governance Committee developed a skill matrix to identify the key skills and areas of strength which it believes are important to oversee the business and the growth of the Corporation, guide Management and properly manage the risks the Corporation is facing.

The skill matrix is used by the Board as an additional tool to review the appropriateness of the composition of the Board, to identify potential new candidates for appointment to the Board, based on their skills and experience to complement the current skills and experience mix of the Board. In addition to the key skills and experience identified in the skill matrix, members of the Board are selected based on their good business judgement, high level of integrity, honesty, firm commitment to the interests of all shareholders and availability to devote sufficient time to their duties as a Board member.

The table on the right illustrates, for each skill and experience, the current skills and experience mix of the Nominees to the Board. The use of the skill matrix may also serve as a guide for the Corporate Governance Committee to identify specific development needs of each Board member and of the Board as a whole.

Skills / Experience	Jean La Couture	Ross J. Beaty	Nathalie Francisci	Richard Gagnon	Daniel Lafrance	Michel Letellier	Dalton McGuinty	Monique Mercier
Public Board	3	3	2	2	2	3	2	3
Renewable Power Industry	3	3	2	2	2	3	2	2
Audit / Financial	3	2	2	2	3	3	2	2
Human Resources / Compensation	3	3	3	3	2	2	2	3
Operations / Maintenance / Construction / Engineering	3	3	1	1	2	2	2	1
Health & Safety	2	3	2	2	2	2	2	2
Environment / Permitting	2	3	1	1	2	2	2	1
Regulatory & Public Affairs / Communication	2	3	2	3	2	2	3	3
Investment Banking / Financing	3	3	2	2	3	3	1	2
Compliance / Legal	3	3	2	2	2	2	2	3
Mergers and Acquisitions	3	3	2	2	3	3	1	3
Strategic Planning	3	3	2	3	3	3	2	3
Geographical Experience								
British Columbia	2	3	1	2	3	3	2	3
Ontario	2	2	2	2	3	2	3	2
Québec	3	2	3	3	3	3	2	3
USA	2	3	1	2	2	2	1	2
France	2	2	2	2	1	2	1	1
Iceland	1	3	1	1	1	1	1	1
Latin America	2	3	1	2	2	2	1	2

Legend: 1: Nominee having no or minimal skills, experience or knowledge of this field; 2: Nominee having general skills, education or experience in this field, without being an expert or a professional thereof; 3: Nominees having great knowledge, experience or being expert or specialized in this field or market.

### **Director Term Limits and Other Mechanisms of Board Renewal**

The Charter of the Board of Directors provides that any director who has reached 72 years of age or has served on the Corporation's Board for a period of 15 years or more (the "Retirement Time") must tender his resignation to the Board on or before February 1, following the occurrence of the Retirement Time. The Board may, at its discretion, decide to accept the resignation or offer such director to continue to sit on the Board beyond the Retirement Time. These limits do not apply to a director who is also a member of the Corporation's Management. Moreover, the Corporation's Corporate Governance Committee has the responsibility of reviewing the composition of the Board which includes among other things, making recommendations in respect of the board renewal if deemed necessary.

#### Policies Regarding the Representation of Women on the Board

The Corporation adopted a written policy relating to the identification and nomination of women directors. The purpose of its Policy Regarding Representation of Women on the Board is to foster gender diversity on the Board of Directors when identifying and selecting new candidates for election to the Board.

The Corporate Governance Committee is responsible for identifying and assessing potential candidates for nomination to the Board of Directors of the Corporation. To that effect, (i) in order to fill any vacancies created at the Board level, the best potential available candidates are identified, assessed and selected in order to enrich the Board with complementary skill sets and experience as identified in the Corporation's Skill Matrix and (ii) in order to increase the number of women on the Board of Directors when identifying and assessing potential new candidates to fill any vacancies, the Corporate Governance Committee will strive to ensure that at least 50% of the final potential new candidates to be recommended for consideration by the Board of Directors are women.

The Corporate Governance Committee reports to the Board with respect to the process of identification and selection of new candidates in order to ensure that the Policy is implemented effectively. Since inception of the Policy in 2015, two of the five new directors appointed to the Board are women. The Corporation does not believe that targets are the right approach and, accordingly, the Corporation has not adopted a target.

### Consideration Given to the Representation of Women in Executive Officer Appointments

The Corporation values diversity of gender, ethnicity, nationality and other attributes, and is committed to supporting the increase of women in leadership positions. However, with a view to fostering diversity, the Corporation does not believe that targets are the right approach, it believes it is more positive to create an effective culture of diversity. The Corporation's first criteria in selecting candidates to an executive position is based on considerations such as experience, skill and ability.

However, while neither a written policy nor targets relating to the identification and nomination of women executives have been adopted to date and the emphasis in filling vacancies has been finding the best qualified candidates given the needs and circumstances of the Corporation, a nominee's diversity of gender, ethnicity, nationality, age, experience and other attributes has and will be considered in the assessment of officer nominees.

### **Number of Women on the Board and in Executive Officer Positions**

In 2017, the Corporation had two woman (33.3%) and four men (66.7%) sitting on its Board of Directors as independent directors. The Nominees proposed for election as independent directors at the 2018 Meeting include two women (29%) and five men (71%) and for the whole board, including the non-independent director, of 25% (two women) and 75% (six men).

In Fiscal 2017, the executive officers team was composed of two women (16.7%) and 10 men (83.3%). The composition of Management has historically been very stable, with a very low rate of turnover. In the last eight years, only five new executive officers were named, including two women and three men.

## Compensation

The process by which the Board determines the compensation of the Corporation's officers and the Compensation Governance are described under the section "Compensation of Named Executive Officers" of this Circular.

The process by which the Board determines the compensation of the Corporation's directors and the information on compensation received by the directors of the Corporation is described under the section "Compensation of directors" of this Circular.

# COMPENSATION OF NAMED EXECUTIVE OFFICERS

# **Compensation Governance**

The Human Resources Committee is responsible for overseeing the Corporation's compensation program on a global basis and making recommendations to the Board on executive compensation and compensation plan matters. In addition, the Committee assesses the overall strategy with respect to human capital management such as recruitment, talent development, workforce planning, employee mobilisation and satisfaction, the risks related to compensation as well as succession planning for the President and Chief Executive Officer and all other executive officers of the Corporation. The responsibilities, power and operation of the Human Resources Committee are further described in the Charter of the Human Resources Committee of the Corporation reproduced in Schedule "C" to this Circular.

The members of the Human Resources Committee are Richard Gagnon (Chair), Daniel Lafrance and Nathalie Francisci, all of whom are independent directors within the meaning of Section 1.4 of *Regulation 52-110 Respecting Audit Committees* under the *Securities Act* (Québec). Each Committee member has skills and experience that are relevant to his responsibilities in compensation, talent management, organisational development, leadership, governance and risk management gained by being a director, a current or former senior officer with oversight of compensation decision-making processes, human resources functions or pension plan management and by participating in related education programs.

In 2017, the Human Resources Committee's work included, among other things:

- Setting performance objectives for the Corporation and the President and Chief Executive Officer and evaluating his performance;
- Reviewing the appropriateness of the two comparison groups of the Corporation and making changes thereto;
- Reviewing and adjusting the Corporation's executive compensation program, including base remuneration, short-term and long-term incentives and all other advantages;
- Reviewing and adjusting the remuneration of the directors;
- Reviewing the Corporation's succession planning for the President and Chief Executive Officer and the executive officers including discussions of development plans;
- · Reviewing and assessing the risks associated with the Corporation's compensation policies and practices; and
- Overseeing the organisational integration plan with respect to the Alterra Acquisition.

## Risk Oversight

The Human Resources Committee reviews and approves the Corporation's compensation policies and practices, taking into account any associated risks. As further described hereunder, the components of compensation include a base salary, a Short-Term Incentive Plan (Performance Bonus) and a long-term equity-based incentive plan made up of the Stock Option Plan (the "Stock Option Plan") and the Performance Share Plan. The Board believes that the balanced use of these key components of the compensation program eliminates reliance on any single performance metrics thus mitigating risks related to compensation and ensuring that compensation is aligned with the interests of shareholders. During the review performed for Fiscal 2017, the Committee has not identified any risks arising from the Corporation's compensation policies and practices that are reasonably likely to have a material adverse effect on the Corporation.

As part of the compensation risk management measures, the Board has implemented, over recent years, compensation governance policies and guidelines such as anti-hedging provisions whereby the Corporation's executive officers and directors are prohibited from purchasing financial instruments relating to the Corporation's common shares, a Recoupment Policy that allows the Board to claw back incentive compensation from executive officers when financial results have to be materially restated or corrected because of executive fraud or misconduct, and minimum shareholding requirements for executive officers, as further described below under "Other Key Compensation Policies of the Corporation".

# Succession Planning

The Human Resources Committee oversees Management's succession planning. At least once a year, the Human Resources Committee reviews the progress, examines any gaps in the succession plan, reviews the development plan of each identified potential successor as well as the different scenarios to efficiently address any emergency replacement events. The Human Resources Committee meets at least once a year with the President and Chief Executive Officer and other officers to review the succession plan and identify the development needs of qualified internal candidates for filling potential future openings in key positions.

# **Independent Advisors**

The Human Resources Committee may hire outside advisors at the expenses of the Corporation in order to assist the Committee in the performance of its duties.

In Fiscal 2016 and 2017, the Human Resources Committee did not retain the services of any compensation consultant.

# **Comparison Groups**

The Corporation uses two comparison groups.

As a tool for benchmarking the Corporation's senior executive compensation, in general the Corporation uses  $\implies$ 

⇒ the "Compensation Comparison Group"

To determine the vesting of a portion of the performance shares rights granted based on the ranking of the three-year average total shareholder's return of the Corporation relative to peers, the Corporation uses

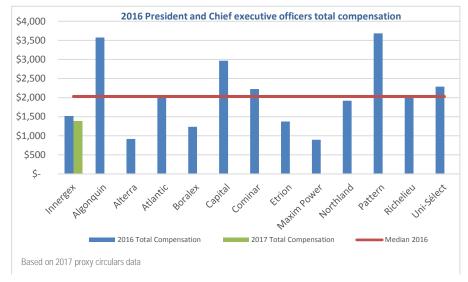
⇒ the "Performance Group"

⇒ Compensation Comparison Group The Corporation uses the Compensation Comparison Group to benchmark the Corporation's senior executive compensation. It is composed of the 12 publicly-traded corporations listed below, which were selected taking into account the industry (with a focus on the Renewable Energy industry), the location with a focus on Québec based head office, the capitalization, the earnings before interest, taxes, depreciation and amortization and the total assets of each. The Compensation Comparison Group's appropriateness is reviewed on an annual basis to ensure that the inclusion criteria and the included corporations are still relevant. The Human Resources Committee reviewed the composition of the Compensation Comparison Group in 2017, which was composed of the following entities:

	COMPENSATION COMPARISON GROUP			
Algonquin Power & Utilities Corp.	Alterra Power Corp.(1)	Atlantic Power Corp.		
Boralex Inc.	Capital Power Corporation	Cominar Real Estate Investment Trust		
Etrion Corporation	Maxim Power Corp.	Northland Power Inc.		
Pattern Energy Group Inc.	Richelieu Hardware Ltd.	Uni-Sélect Inc.		

<sup>(1)</sup> Alterra Power Corp. was part of the comparison group in 2017 prior to its acquisition by the Corporation which closed on February 6, 2018; the use of Alterra 2017 Proxy Circular in the Compensation Comparison Group is still relevant to compare 2017 proxy circulars dated information but will be removed from the group in 2018.

The 2016 and 2017 total compensation of the President and Officer Chief Executive was positioned below the median when compared with the total compensation of the Corporations composing the Compensation Comparison Group's 2017 proxy circulars data information, as show in the table on the right.



⇒ Performance Group The Corporation uses the Performance Group in order to link 50% of the performance objectives of the performance share rights granted under the Performance Share Plan to the ranking of the Corporation's total shareholders return ("TSR") among the TSR of each of the entities composing the Performance Group over three-year periods. In 2017, it was composed of the 16 publicly-traded entities listed below, including the Corporation, plus the S&P/TSX Composite Index, which were selected since their activities, yield or dividend payment profiles are similar or comparable to those of the Corporation. For consistent comparison purposes, the TSR Performance Group is reviewed on an annual basis prior to each performance share right grant to ensure that the entities or indexes included are still relevant. See the Performance Share Plan section for more details on each grants, the performance targets and on the calculation of the TSR and of the ranking.

Performance Group							
Algonquin Power & Utilities Corp.	Brookfield Renewable Energy Partners L.P.	Fortis Inc.	Pattern Energy Group Inc.				
Alterra Power Corp.(1)	Capital Power Corporation	Innergex Renewable Energy Inc.	S&P/TSX Composite Index				
Atlantic Power Corp.	Cominar Real Estate Invest. Fund	Maxim Power Corp.	TransAlta Renewables Inc.				
Boralex Inc.	Emera Incorporated	Northland Power Inc.	Valener Inc.				

<sup>(1)</sup> Alterra Power Corp. was part of the comparison group in 2017 prior to its acquisition by the Corporation which closed on February 6, 2018; the use of Alterra 2017 Proxy Circular in the Compensation Comparison Group is still relevant to compare 2017 proxy circulars dated information but will be removed from the group in 2018.

# Compensation Program Framework at a glance

Through its executive compensation practices, the Corporation seeks to provide value to its shareholders through a strong executive leadership. Specifically, it seeks to attract and retain talented and experienced executives necessary to achieve the Corporation's strategic objectives and to motivate and reward executives whose knowledge, skills and performance are critical to the Corporation's short and long-term success. It also seeks to align the interests of the Corporation's executives and shareholders by motivating executives to increase shareholder value and preserve a stable dividend while building for the future. Accordingly, the Compensation Programs of the Corporation includes a mix of the following components, which are discussed further in the pages noted.

## Base Salary (page 29)

- Fixed Compensation reviewed annually
- Based on skills, experience, role and responsibilities
- Competitive to attract and retain talented and experienced executives

### Performance Bonus (Annual Incentive)(page 29)

- Performance bonuses, not guaranteed at risk variable compensation to motivate successful achievement of annual performance objectives
- Based mainly on the overall performance of the Corporation and partially on individual performance the weighting is as follows:
  - 47.0% to 50.0% based on a financial measure
  - 28.0% to 30.0% of the performance objectives are aligned with long term growth: the development objectives
  - 20.0% to 25.0% on personal objectives

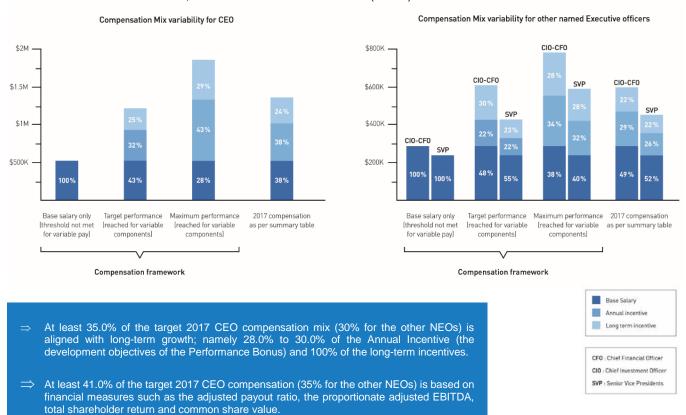
## **Equity based Incentive Plans (page 32)**

- Composed of a mix of a Stock Option Plan and a non-dilutive Performance Share Plan which are both variable and at risk compensations
- To align interest of executive with value creation for shareholder on a long term basis
- Stock options value is linked to the Common Share price appreciation vesting over a 4-year period for options
- Rewards of the Performance shares are based on a financial measure: a combination of both an absolute target shareholders return and a relative one (the ranking of the TSR of the Corporation among its Performance Group) over a 3-year period

### Other Benefits and Perquisites

Contributions to RRSPs and other perquisites such as car allocation

The compensation program mix between base salary and the variable annual and long-term incentives for Fiscal 2017 for the Chief Executive Officer, the Chief Financial Officer ("CFO") and the Chief Investment Officer ("CIO") and for the other Named Executive Officers, the two Senior Vice-Presidents ("SVP"):



# **Summary Table**

The following table presents information regarding the compensation earned in Fiscal 2015, 2016 and 2017 by the President and Chief Executive Officer of the Corporation, the Chief Financial Officer of the Corporation and the other three most highly compensated executive officers of the Corporation as of December 31, 2017 (the "Named Executive Officers or "NEO").

	Non-equity incentive plan compensation (\$)							
FISCAL YEAR	SALARY (\$)	Share-based awards (\$) <sup>(1)</sup>	OPTION-BASED AWARDS (\$) <sup>(2)</sup>	ANNUAL INCENTIVE PLANS <sup>(3)</sup>	LONG-TERM INCENTIVE PLANS	PENSION VALUE (\$)	ALL OTHER <sup>(6)(7)</sup> COMPENSATION (\$)	TOTAL COMPENSATION (\$)
MICHEL LETE President a	ELLIER nd Chief Executiv	ve Officer						
2017	526,724	303,312	26,268	520,009	-	-	13,005	1,389,318
2016	516,390	283,740	41,500	653,046	_	_	12,685	1,507,361
2015	503,500	321,694	_	638,514	-	-	12,465	1,476,173
JEAN PERRO Chief Finan								
2017	297,029	117,289	11,761	167,434	-	-	13,005	606,518
2016	289,514	108,617	17,250	219,027(4)	-	_	12,685	647,093
2015	281,207	125,511	_	209,366	-	-	12,465	628,549
JEAN TRUDE	L tment Officer							
2017	292,466	117,289	11,761	176,378	-	-	13,005	610,899
2016	282,634	108,617	17,250	248,403(5)	-	-	12,685	669,589
2015	274,525	125,511	_	210,568	-	-	12,465	623,069
FRANÇOIS HI Senior Vice		rations and Mainte	nance					
2017	254,351	92,322	8,006	136,348	-	-	12,724	503,751
2016	247,575	86,186	12,500	172,694	_	_	12,384	531,339
2015	241,395	97,483	_	166,997	_	_	12,070	517,945
RENAUD DE E Senior Vice		roelectric Projects	Management					
2017	215,503	92,322	8,006	104,748	<del>-</del>	-	65,894	486,473
2016	210,035	86,186	12,500	141,254	-	-	67,711	517,686
2015	203,038	97,483	-	134,371	-	-	69,351	504,243

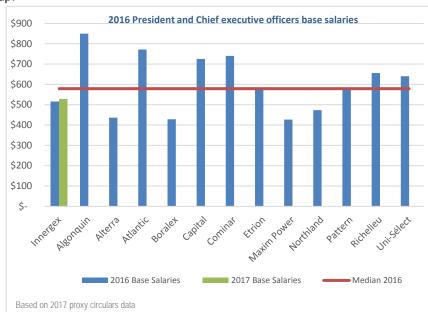
- (1) For valuation purposes, (i) the value of the performance share rights ("PSR") granted under the Performance Share Plan is based on the volume weighted average trading price of the Common Shares on the TSX for the 5 trading days immediately preceding each grant, which was \$11.88 and \$12.68 for the Fiscal 2015 grants (further to a decision of the Board, an additional PSR grant was made for Fiscal 2015, on March 2, 2016 to replace the Option Based Awards included in the 2015 Compensation Plan but which were not granted), \$12.68 for the Fiscal 2016 grant and \$14.52 for Fiscal 2017 grant; (ii) the number of performance shares earned pursuant to a PSR may increase or decrease depending on whether or not the performance targets are reached or exceeded. For Fiscal 2015, 2016 and 2017 performance targets are based on a combination of the average total shareholder return ("TSR") of the year of the grant and the two following years and the ranking of the Corporation within the Performance Group, as defined under section "Comparison Groups" of this Circular. For Fiscal 2015, 2016 and 2017, the target number of PSR granted represents a fair estimate of the potential vesting of such grants. See the Performance Share Plan section for more details on each grants, the performance targets and on the calculation of the TSR. These amounts do not constitute cash amounts received by the Named Executive Officers. It is an at-risk value. See the Equity-Based Incentive Plan sections.
- (2) All stock option values are based on the Black-Scholes model, for valuation purposes, which establishes a value of \$1.34 and of \$1.36 per option granted during Fiscal 2016 and Fiscal 2017 respectively. The Black-Scholes valuation methodology is used to value stock options because it is the predominant methodology in the marketplace. No stock options were granted in Fiscal 2015, the Board replaced the 2015 stock options awards by a PSR grant of an approximately equivalent value made in Fiscal 2016 year and earned as part of the Fiscal 2015 Compensation Plan.
- Amounts are paid in the fiscal year following the fiscal year for which they were earned. The Annual Incentive Plan amounts disclosed herein therefore relate to bonuses earned in Fiscal 2017 and paid in the Fiscal 2018 year. See "Performance Bonus" below.
- Jean Perron elected to receive \$150,000 of his Annual Incentive Plan amount in the form of DSUs.
- This amount includes a special bonus of \$25,000 awarded to Jean Trudel for his contribution to the expansion of the Corporation in the French market. The Corporation has made contributions to the registered retirement saving plans ("RRSP") of, and on behalf of, each of the Named Executive Officers. The Corporation matches the employee's contribution to his RRSP up to an amount of 5% of his salary, subject to a maximum of 50% of the maximum RRSP contribution limit under the Income Tax Act.
- The value of perquisites awarded to each Named Executive Officer in Fiscal 2017 was less than \$50,000 or 10% of the total of their respective salaries and annual incentive plans, except for Renaud De Batz de Trenquelléon who received his RRSP contribution mentioned in (6) above of \$10,780, a car allowance of \$12,000 and an annual compensation for additional interest to be paid on his mortgage resulting from his relocation, agreed upon when the Corporation required him to move from Montréal (Québec) to Vancouver (British-Columbia) in 2011, which amounts to \$43,114 in 2017.

# Compensation Discussion and Analysis

### **Base Salary**

The Corporation's approach is to pay its executives a base salary that is competitive with those of other executive officers in comparable organisations in the renewable energy industry or comparable industries, such as those listed in the Compensation Comparison Group. The Corporation believes that a competitive base salary is a necessary element of any compensation program that is designed to attract and retain talented and experienced executives. The Corporation also believes that attractive base salaries can motivate and reward executives for their overall performance. The Compensation Comparison Group is also used to ensure that the base salary of its executive officers is reasonably positioned within the Compensation Comparison Group, as shown in the table below, without, however, targeting any remuneration level against the Compensation Comparison Group.

On an annual basis, the President and Chief Executive Officer reviews the base salary of each executive and suggests adjustments as required, in accordance with certain criteria including, without limitation, (i) past salary, (ii) changes in the compensation for comparable companies such as those listed in the Compensation Comparison Group and (iii) changes in the duties and responsibilities to ensure the compensation remains competitive and is commensurate with the responsibilities of the position and individual performance. The President and Chief Executive Officer typically suggests adjustments to the Human Resources Committee which analyses the suggestions based on the Corporation's approach to executive compensation and makes its own recommendations to the Board. November 2016, considering all these



criteria, the Board authorized an approximate 2% increase in the base salary of the President and Chief Executive Officer, from \$516,390 to \$526,724, and between 2.6% to 3.5% increase to the other Named Executive Officers, effective as of January 1, 2017.

### **Performance Bonus**

In 2017, the executive officers of the Corporation had the opportunity to earn an annual bonus based mainly (75% to 80%) on the overall performance of the Corporation and partially (25% to 30%) on individual performance; performance bonuses are not guaranteed and are at risk compensation. The target and maximum bonuses level of the short term incentive, applicable since 2015 for the Named Executive Officers of the Corporation, are showed in the table to the right.

NAMED EXECUTIVE OFFICERS	TARGET	MAXIMUM
Michel Letellier	75%	150%
Jean Perron Jean Trudel	45%	90%
François Hébert Renaud de Batz	40%	80%

#### 2017 CORPORATE OBJECTIVES FOR THE PERFORMANCE BONUS AT A GLANCE

Adjusted Payout Ratio	Aligns compensation with sustainability of current dividend and dividend increases as well as the ability of the Corporation to fund its growth	Weighting 25.0% for CEO and 23.5% for the other NEO
Growth of the Adjusted EBITDA	Measures profitable growth in line with the Corporation strategic plan	Weigthing 25.0% for the CEO, and 23.5% for the other NEO
Development Objectives	Short term important milestone identified for long term value creation and growth to align daily business affairs with long term strategy	Weighing 30.0% for the CEO and 28.0% for the other NEO
Personal Objectives	Qualitative and quantitative elements to be accomplished to reach the short and long-term objectives of the Corporation	Weighing 20.0% for the CEO and 25.0% for the other NEO

For Fiscal 2017, the Human Resources Committee recommended, and the Board authorized, a performance bonus to executive officers based on the following 2017 Corporate Objectives and on additional considerations:

### 2017 CORPORATE OBJECTIVES(1) RESULTS **OPERATION OBJECTIVES** WEIGHTING: 25.0% for the President and Chief Executive Officer and 23.5% for all other Named Executive Officers Two-year average target adjusted payout ratio of 83.5% for ☑ Pay out came at 96.85% of the objective, the Fiscal 2016 and 2017 actual result of 86.5% is less beneficial than the target, mainly due to lower production from challenging post-commissioning activities in 2017 at the Upper Lilloeet River and Mesgi'g Ugju's'n facilities, below average water flows in British Columbia and below average wind regime in France, partly offset by contribution of wind facilities acquired in France and lower general and administrative expenses.

Calculation of the Adjusted Payout Ratio. The adjusted payout ratio and free cash flow are not recognized measures under International Financial Reporting Standards ("IFRS") and therefore may not be comparable with those presented by other issuers. The adjusted payout ratio is calculated as the dividends declared on Common Shares over the cash flows from operating activities before changes in non-cash operating working capital items, less maintenance capital expenditures net of proceeds from disposals, scheduled debt principal payments and preferred share dividends declared. It also subtracts the portion of Free Cash Flow attributed to non-controlling interests regardless of whether an actual distribution to non-controlling interests is made in order to reflect that such distribution may not occur in the period the Free Cash Flow is generated, and adds back cash receipts from the Harrison Hydro Limited Partnership for the wheeling services to be provided to other facilities owned by the Corporation over the course of their electricity purchase agreements. The Corporation also adjusts for other elements that represent cash inflows or outflows that are not representative of the Corporation's long-term cash generating capacity. Such adjustments include adding back transaction costs related to realized acquisitions (which are financed at the time of the acquisition) and adding back realized losses or subtracting realized gains on derivative financial instruments used to hedge the interest rate on project-level debt prior to securing such debt or the exchange rate on equipment purchases.

(1) Capitalized terms relating to projects in this table have the same meanings as the ones assigned to them in our Annual Information Form available on sedar.com.

### 2017 CORPORATE OBJECTIVES(1)

RESULTS

#### **GROWTH OF THE ADJUSTED EBITDA**

WEIGHTING: 25.0% for the President and Chief Executive Officer and 23.5% for all other Named Executive Officers

For 2017, the growth target of the Adjusted EBITDA was \$ 336M

Adjusted EBITDA realized in 2017 of \$299M plus 50% of expected 2018 Adjusted EBITDA Proportionate contribution of Alterra that brings results over target.

In order to align the efforts of Management to generate solid growth, the Board as implemented, starting in 2017, a new corporate objective based on the growth of the Adjusted EBITDA.

Calculation of the Growth of the Adjusted EBITDA. Years 2017, 2018 and 2019, will be transition years for the implementation of this new corporate objective to lead to a formula, starting in 2020, where the target will be based on the average Proportionate Adjusted EBITDA of the two previous years plus 10%. In application of this formula, adjustments may be made, at Board discretion, to take into consideration special events such as important acquisitions or the timing of any such acquisition. In 2017, given the tremendous efforts deployed by Management to conclude the Arrangement Agreements with Alterra and toward closing, which occurred in early 2018 and given the importance of this transaction, the Board recognized 50% of the expected contribution of the Alterra Acquisition to the projected Adjusted EBITDA Proportionate in 2018. Please see the Forward-Looking Information section at page 44 of this Circular.

Adjusted EBITDA and Adjusted EBITDA Proportionate are not measures recognized by IFRS and have no standardized meaning prescribed by IFRS. References in this document to "Adjusted EBITDA" are to revenues less operating expenses, general and administrative expenses and prospective project expenses. References to "Adjusted EBITDA Proportionate" are to Adjusted EBITDA plus Innergex's share of Adjusted EBITDA of the joint ventures, please see the Non-IFRS Measures section at page 43 of this Circular.

#### **DEVELOPMENT OBJECTIVES**

WEIGHTING: 30.0% for the President and Chief Executive Officer and 28.0% for all other Named Executive Officers

- Activities to develop and advance Prospective Projects and realize acquisitions
- ☑ May 2017, acquisition of three wind projects in construction in France totalling 119.5 MW.
- ☑ August 2017, acquisition of two wind projects in France totalling 43 MW.
- ☑ October 2017, announcement of the Arrangement Agreement for the Alterra Acquisition which closed on February 6, 2018 together with a \$ 150M financing from la Caisse de dépôt et placement du Québec and a \$ 225M increase of the credit facility of the Corporation.
- ☑ Advanced work on numerous Prospective Projects and investigate numerous acquisition opportunities.
- Achieve commercial operation of the Upper Lillooet River Facility on time and on budget
- ☑ Achieved partially, the Board considered that challenging post commissioning activities still need to be achieved by Management.
- Achieve commercial operation of the Boulder Creek Facility on time and on budget
- ☑ Achieved
- Achieve commercial operation of the Plan Fleury, les Renardières and Rougemont-2 wind farms (post acquisition added objective)
- ☑ Achieved

#### PERSONAL OBJECTIVES

WEIGHTING: 20.0% for the President and Chief Executive Officer, 25.0% for all other Named Executive Officers

At the beginning of each year, each Named Executive Officer meets with the President and Chief Executive Officer to set his individual objectives for the year, specific for his sector, while the President and Chief Executive Officer meets with Chairman of the Board and the Human Resources Committee for his own objectives, which are approved by the Board of Directors. Such objectives include qualitative and quantitative elements necessary to be accomplished during the current year to reach the short and long-term objectives of the Corporation.

<sup>(1)</sup> Capitalized terms relating to projects in this table have the same meanings as the ones assigned to them in our Annual Information Form available on sedar.com.

As reflected in the break-down provided above, bonuses are primarily based upon the performance of the Named Executive Officers for their involvement in the successful achievement by the Corporation of its objectives for the year. However, it is important to note that at least 55% of these 2017 objectives for the CEO (51.5% for the other NEO) are aligned toward long-term value creation and growth through the growth of the Adjusted EBITDA and the development objectives. The primary objective of the Corporation's bonus payments is to motivate and reward its Named Executive Officers for meeting the Corporation's yearly objectives using a performance-based compensation program. At least 50% of the bonus is linked to financial objectives. The Corporation does not believe that it is possible to specifically quantify every important aspect of executive performance in a pre-

At least 55% of the CEO 2017 short-term incentives (bonuses) are aligned with long-term value creation and growth. Innergex's growth of the Adjusted EBITDA and the development objectives consist in building now for the future.

At least 50% of the short-term incentives is based on a financial measures.

determined objective goal. For example, the extent of the actions to realize value of the prospective projects portfolio may become a more important objective of the executive team if a request for proposals is launched by a governmental authority during the year or the priority may differ if an interesting acquisition opportunity is pursued by the Corporation. Such events may occur after the Corporation has established the executives' performance goals for the year and may require its executives to focus their attention on different or other strategic objectives.

## Equity-Based Incentive Plan

The Equity-Based Incentive Plan of the Corporation is composed of a mix of the Stock Option Plan and the Performance Share Plan. It is composed of the Stock Option Plan of the Corporation and a non-dilutive Performance Share Plan with grants of performance share rights on an annual basis, with a three-year vesting period and conditional, *inter alia*, upon realization of pre-determined financial objectives based on total shareholder return.

The implementation of this dual Equity-Based Incentive Plan has had an impact on the number of options granted since the Fiscal 2012; grants under both plans are considered together as the Equity-Based Incentive Plan of the Corporation. Grants under the Stock Option Plan and the Performance Share Plan are recommended on a yearly basis by the Human Resources Committee to the Board, which ultimately has the responsibility of awarding grants under both plans.

Since 2014, it was decided that the Equity-Based Incentive Plans grants would be gradually balanced according to the following guidelines:

- Yearly target grants under both plans on a combined basis should be equal to 60% of the base salary of the Chief Executive Officer and from 40% to 50% for the other Named Executive Officer.
- The portion of stock options will be gradually decreased in favor of proportionally increasing the number of the PSR allocated to each Named Executive Officer as showed in the table to the right.

In Fiscal 2015, the Board did not grant options as initially planned in
the 2015 Compensation Plan and decided to replace such grant
with an additional performance shares rights grant equivalent to the
value of the options not granted. Therefore, the Equity-Based
Incentive Plans balancing was modified as showed in the table to
the right.

Grants under the Stock Option Plan and the Performance Share Plan are recommended by the Human Resources Committee on a yearly basis to the Board, which ultimately has the responsibility of awarding grants under both plans.

2014 – EQUITY-BASED INCENTIVE PLANS BALANCING				
CEO EQUITY BASED	PROPORTION OF BASE SALARY			
INCENTIVE PLAN	2014	2015	2016	
Stock Options	13%	8%	5%	
PSR	39%	52%	55%	
Total	60%	60%	60%	

REVISED EQUITY-BASED INCENTIVE PLANS BALANCING					
CEO EQUITY BASED	Proi	PORTION O	F BASE SA	LARY	
INCENTIVE PLAN	2014	2015	2016	2017	
Stock Options	13%	0%	8%	5%	
PSR	39%	60%	52%	55%	
Total	60%	60%	60%	60%	

# **Stock Option Plan**

The Corporation's granting of options to purchase Common Shares to its executive officers is a method of compensation which is used to attract and retain executives, to provide an incentive to participate in the long-term development of the Corporation and to increase shareholder value.

A description of the Stock Option Plan follows:

A description of the St	tock Option Plan follows:				
Adopted	December 3, 2007 in connection with the Corporation's initial public offering.				
Administration	The Stock Option Plan is administered by the Board.				
Eligibility	Employees, officers, directors and cer	tain consultants of the	Corporation	and its subsidia	aries.
Award	Options to buy Common Shares.				
<b>Exercise Price</b>	Options granted under the Stock Opti				
	less than the market price of the Comm				
	volume weighted average trading price				
	immediately preceding the date of gran which was equal to the offering price of				
	all options granted under the Stock O				
	the grant.	,	•		
<b>Common Shares</b>	A maximum aggregate of 4,064,123	Common shares repr	esenting app	proximately 3.0	63% of the
Issuable	issued and outstanding Common Shar	es as at April 5, 2018 r	may be subje	ct to options gr	anted under
	the Stock Option Plan.				
Historical total		TOTAL STOCK OPTIC	ONS		
number of stock options granted to	GRANT DATES	GRANTED		EXERCISE P	
executive officers	December 6, 2007 <sup>(1)</sup>	1,410,000		\$11.00	
as well as the	June 23, 2010	808,024		\$8.75	
grant dates and	November 18, 2011	835,420		\$9.88	
the exercise price	November 16, 2012	417,000		\$10.70	
of each grant	November 5, 2013	397,000		\$9.13	
	November 21, 2014	397,000		\$10.96	
	August 12, 2016	125,748			
	August 9, 2017	77,167	<u>.</u>	\$14.52	
	(1) all of the 2007 options have either been exerc	sised or expired.			
Options history and status	<ul> <li>Aggregate total stock options granted since inception of the Plan</li> </ul>				4,467,359
	<ul> <li>Aggregated exercised options since</li> </ul>	ce inception of the Plan	n		948,904
	<ul> <li>Aggregated number of options ca</li> </ul>	ancelled since inception	n of		735,856
	the Plan				
	<ul> <li>Options currently under grant</li> </ul>				representing
	approximately 2.10% of the issu and outstanding Common Sha				
	Ontions available for future grants		and oc	itstanding Com	332,620
	<ul> <li>Options available for future grants</li> </ul>				332,020
Burn Rate <sup>(1)</sup>	Calculation		2017(%)	2016(%)	2015(%)
	Number of options granted in the app divided by the weighted average n outstanding for the applicable fiscal ye	number of shares	0.1%	0.1%	0.0%
	(1) the Stock Option Plan is the only equity incen	tive plan which includes the	issuance from tr	easury of securities	of the
Limits	Corporation.  The number of Common Shares issue	iable to non-executive	directors of	the Corporation	on under the
Lillius	The number of Common Shares issuable to non-executive directors of the Corporation under t Stock Option Plan or any other securities-based compensation arrangement of the Corporati cannot at any time exceed 1% of the issued and outstanding Common Shares.				
	The number of Common Shares issua	-			ler the Stock
	Option Plan and any other securities-	based compensation a			
	issued and outstanding Common Shar	res.			
Vesting	The options granted under the Stock of the four years following the grant date amounts on a yearly basis over the five	Option Plan vest in fou e. The options granted	d on June 23		

#### Term, Expiry

Options must be exercised during a period established by the Board, which may not be greater than ten years after the date of grant.

Any Common Shares subject to an option that expires or terminates without having been fully exercised may be made the subject of a further option.

If the date on which an option expires occurs during or within 10 days after the last day of a black out period under a black out policy of the Corporation, the expiry date of the option will be the last day of such 10-day period.

### Financial Assistance and in lieu exercise

No financial assistance is provided under the Stock Option Plan to help option holders' exercise their options.

During Fiscal 2017, the Board approved, in accordance with the Stock Option Plan, that in lieu of paying the Exercise Price for the Common Shares to be issued pursuant to an exercise, the option holder may elect to acquire the number of Common Shares determined by subtracting the Exercise Price from the Market Price of the Common Shares on the date of exercise, multiplying the difference by the number of Common Shares in respect of which the option was otherwise being exercised and then dividing that product by such Market Price of the Common Shares.

#### **Termination**

If the employment of an option holder is terminated for cause, options not then exercised terminate immediately.

If an option holder dies or becomes, in the determination of the Board, permanently disabled, vested options at the time of death or permanent disability may be exercised, as the case may be, for a period of six months or one year after the date of death or permanent disability.

If an option holder's employment or directorship ends for reasons other than by reason of death, permanent disability or termination for cause, vested options at the time of such termination may be exercised for a period of 90 days after such termination.

The Stock Option Plan contains mechanisms to satisfy the Corporation's payment of payroll deductions obligations upon the exercise of an option even if the option holder is no longer at the employment of the Corporation at the time of exercise of the option.

The limitations set forth above are subject to waiver by the Board, at its discretion, provided that the Board will not, in any case, authorize the exercise of an option after its applicable expiry date.

### Amendment, suspension or termination of the Stock Option Plan

The Board may amend, suspend or terminate the Stock Option Plan or the term of any outstanding option at any time, provided that no such amendment, suspension or termination may be made without obtaining any required approval of any regulatory authority or stock exchange or, if the amendment, suspension or termination materially prejudices the rights of any option holder, the consent of that option holder.

Furthermore, the Board may not, without the consent of the shareholders, make amendments to the Stock Option Plan for any of the following purposes:

- to increase the maximum number of Common Shares that may be issued pursuant to options granted under the Stock Option Plan;
- (ii) to reduce the Exercise Price of the options to less than the Market Price;
- (iii) to reduce the Exercise Price for options for the benefit of an insider, as that term is defined under the Stock Option Plan;
- (iv) to extend the expiry date of options for the benefit of an insider, as that term is defined under the Stock Option Plan;
- (v) to increase the maximum number of Common Shares issuable to non-executive directors or insiders; and
- (vi) to amend the provisions of the Plan relating to what the Board cannot amend without shareholder approval.

# **Change of Control**

In the event of a proposed change of control (as that term is defined under the Stock Option Plan), the Board may accelerate the vesting period of outstanding options. Options granted pursuant to the Stock Option Plan may not be assigned or transferred, with the exception of an assignment made to certain permitted assigns, including a trustee, custodian or administrator acting on behalf of the participant, a holding entity of the participant and the spouse of the participant.

# Changes in Capital Structure

The Stock Option Plan and individual option terms and conditions are subject to adjustment in the event of a subdivision, consolidation or certain distributions of Common Shares and upon a capital reorganization, reclassification or change of the Common Shares, a corporate reorganization or combination of the Corporation with another corporation or a sale, lease or exchange of all or substantially all of the assets of the Corporation.

#### **Performance Share Plan**

The goal of the Performance Share Plan is to motivate the executive officers to create long-term economic value for the Corporation and its shareholders. This portion of the Equity-Based Incentive Plan focuses executive officers on delivering business performance over the next three years against the total shareholder value. The award is paid out at the end of the three years, depending on how well the Corporation performed against targets set at the beginning of the three-year period.

A description of the Performance Share Plan follows:

<b>Implemented</b> Effective as of January 1, 2012.
---

**Administration** The Performance Share Plan is administered by the Board.

**Eligibility** Employees and officers of the Corporation.

Award The Human Resources Committee recommends to the Board the number of performance share

rights to be granted, changes to the plan and establishes the performance objectives to be

achieved, which are approved by the Board of Directors of the Corporation.

**Vesting** The vesting date of the performance share rights is determined on the grant date which shall not

exceed three (3) years thereafter. The payouts are made in shares, so the value goes up or down based on stock price performance from the beginning of the grant. On the vesting date, each performance share right entitles its holder to one Common Share of the Corporation with all the reinvested dividends accrued thereon from the grant date, such dividend being either paid in cash,

in shares or in a combination of both at the sole discretion of the Corporation.

**Dilution** The Performance Share Plan is not dilutive with respect to the issued and outstanding shares of

the Corporation, in that performance shares are settled in Common Shares of the Corporation

purchased on the secondary market.

Assignment and Transfer

Performance share rights are not transferable or assignable.

**Termination** Unless the Human Resources Committee decides otherwise, the performance share rights

granted expire upon the termination of employment of their holder for any reason whatsoever except for involuntary termination of employment without cause ("Termination Without Cause"),

death, retirement or permanent disability.

If the performance share rights holder retires, deceases, becomes disabled or in the event of Termination Without Cause prior to the vesting date, he or his estate is entitled, on such vesting date, to a number of performance share rights in proportion to the number of days between the grant date and his Termination Without Cause, retirement, death or permanent disability date and the total number of days between the grant date and the vesting date of the performance share

rights.

Change of Control

In the event of a change of control of the Corporation, the Board may decide, to the extent that the Board considers necessary or equitable, the manner in which all the performance share rights which are not yet vested shall be dealt with, including, without restriction, accelerating their vesting

and deeming that the performance objectives have been achieved.

Changes in Capital Structure

The Performance Share Plan and individual grant terms and conditions are subject to adjustment in the event of a split, consolidation or certain distributions of Common Shares and upon a capital reorganization, reclassification or change of the Common Shares, a corporate reorganization or combination of the Corporation with another corporation or a sale, lease or exchange of all or substantially all of the assets of the Corporation. Other than to reflect changes in capital structure, no other adjustments are allowed to the terms and conditions of a grant made under the

Performance Share Plan.

The following tables summarize the historical performance share right grant dates for Year 2015, 2016 and 2017, the number of performance share rights (identified below as "PSRs") granted to each Named Executive Officers each such year and the performance objectives thereof:

.,				TARGET # OF PSR GRANTE	:D
YEARS	GRANT DATES	VESTING DATES	Michel Letellier	Jean Perron Jean Trudel	François Hébert Renaud de Batz
2015	March 2, 2015 March 2, 2016	Dec. 31, 2017 Dec. 31, 2018	23,059 3,766	8,918 1,543	7,007 1,123
2016	March 2, 2016	Dec. 31, 2018	22,377	8,566	6,797
2017	August 9, 2017	Dec. 31, 2019	20,895	8,080	6,360

#### **PERFORMANCE OBJECTIVES**

The Performance Share Plan performance objectives aims to align vesting with both absolute and relative TSR objectives. The performance objectives are composed of a mix of two targets: 50% based on the absolute average three-year TSR of the Corporation and the other 50% based on the average ranking of the Corporation TSR within the Performance Group for the same three-year period.

WEIGHTING	Trigger	TARGET	MAXIMUM
50% of the grant	If TSR <sup>(1)</sup> over 5% and lower than 9%:	If TSR <sup>(1)</sup> equals 9%:	If TSR <sup>(1)</sup> over 9% up to and including 14%:
	50% to 99%	100%	101% to 150%
50% of the grant	If ranking R-13 to R-9 <sup>(2)</sup> :	If ranking R-8 <sup>(2)</sup> :	Ranking over R-7 to R-4 or higher <sup>(2)</sup> :
	30% to 86%	100%	125% to 200%

<sup>(1)</sup> The TSR equals the average of the total annual return during the three-year period beginning on January 1 of the grant year and ending on December 31 of the second following year, being: TSR 3 years = [TSR year one + TSR year two + TSR year three] / 3. The TSR for a given year equals: (all reinvested pershare dividends declared on Common Shares during the given year + the variation of the Common Share Price between the end and the beginning of the year) / Common Share Price at the beginning of the year.

<sup>(2) &</sup>quot;R" refers to the ranking position of the Corporation TSR from the 1st to the 16th position within the Performance Group, R-1 being the highest position. The composition of the Performance Group is described on page 25 under the heading "Comparison Groups" of this Circular.

## Performance Graph

The graph to the right compares, over the last five years ending December 31, 2017, the cumulative TSR of the Corporation (based on a \$100 investment at the end of 2012), to the TSR of the S&P/TSX Composite Index (the "Index") for such period.

The trend set forth in the Performance Graph of the Corporation for the shareholders' return shows an increase in 2013 and 2014 of 8.9% and 13.5% respectively while the index increased by 13.0% and 10.6% and the aggregate total compensation of the Named Executive Officers increased by 15.8% and 13.6%. In 2015, the aggregate compensation of the Named Executive Officers increased by 16.7% compared with the Corporations' shareholders return of 13.8% over the Index being an increase of 5.5% for the Corporation while the Index decreased by 8.3%. 2016, the Corporation's In shareholders' return increased by 30.0% with a gain of 8.9% over the Index while the compensation of the aggregate 3.2%. In increased bv 2017. Corporation's shareholders' return increased by 7.4% while the Index increased by 9.1% compared with the aggregate compensation of the NEO which decreased by 7.1% compared with fiscal 2016 mainly due to lower performance bonus allocation (short term incentive partially offset by an average base salary increase of 2.69%).



## **Employment Agreements**

Each of the Named Executive Officers entered into an employment agreement with the Corporation (the "Employment Agreements") at the time of the Corporation's initial public offering which was completed on December 6, 2007. Each Employment Agreement has an indeterminate term.

The Employment Agreements of the President and Chief Executive Officer, the Chief Financial Officer and the Chief Investment Officer contain change of control arrangements. The overall purpose of these change of control arrangements is to (i) ensure the continued dedication of the executive, notwithstanding the possibility, threat or occurrence of a change of control of the Corporation; (ii) diminish any distraction of the executive resulting from the uncertainties and risks created by a pending or threatened change of control of the Corporation; and (iii) provide the executive with compensation and benefit arrangements upon a change of control of the Corporation that are competitive with those of comparable companies.

## Termination and Change of Control Benefits

If the Corporation terminates the employment of a Named Executive Officer without cause, or if one of the President and Chief Executive Officer, Chief Financial Officer or the Chief Investment Officer terminates his employment for Good and Sufficient Reason (as defined hereafter), the Employment Agreements provide that the Corporation must pay the individual the termination and change of control benefits as described in the table below. The severance amount payable to the President and Chief Executive Officer, the Chief Financial Officer or the Chief Investment Officer equals two times his Annual Compensation, as defined in the table below. The severance amount for the other Named Executive Officers equals to one time their respective base salary. The severance amount is payable at the time of the termination of employment and any vested and unvested options held by the Named Executive Officer must be exercised within 90 days

of the termination of employment. Good and sufficient reason includes (a) if he is not appointed or reappointed as an executive officer of the Corporation, (b) if the Corporation ceases its activities in the normal course of business, (c) if the Corporation significantly modifies the functions and responsibilities of the executive officer, (d) if the Corporation reduces or fails to pay base salary or other benefits of the executive officer or (e) the employment conditions are modified in a bankruptcy or insolvency context. From the date of such termination, the Corporation is discharged from paying any group insurance premiums, contributions to RRSPs and car allowance for the Named Executive Officer. In addition, if the Corporation terminates the employment of the President and Chief Executive Officer, Chief Financial Officer or the Chief Investment Officer for any reason, other than for cause, within one year following a change of control of the Corporation or if one of them terminates his employment for any reason within one year following a change of control of the Corporation, the Employment Agreements also provide that they will be entitled to the severance payments and the vesting of all outstanding options as described above.

Moreover, in the event of a change of control of the Corporation, pursuant to the Performance Share Plan, the Board may decide, as it considers necessary or equitable, the manner in which all the performance share rights not yet vested shall be dealt with, including, without restriction, accelerating their vesting and deeming achievement of the performance objectives.

The following table shows estimated incremental payments, payables and benefits that are triggered by a termination of employment of the Named Executive Officers in the circumstances described above, with and without a change of control.

Name	Position	CALCULATION FORMULA <sup>(1)(2)</sup>	TERMINATION PROVISIONS VALUE	CHANGE OF CONTROL PROVISIONS VALUE
MICHEL LETELLIER	President and Chief Executive Officer	Annual Compensation <sup>(3)</sup> of \$1,071,739 x 2 Plus \$2,859,221 (value of unexercised inthe-money options)	\$5,002,670	5,002,670
JEAN PERRON	Chief Financial Officer	Annual Compensation <sup>(3)</sup> of \$489,468 x 2 Plus \$1,455,624 (value of unexercised in- the-money options)	\$2,434,560	\$2,434,560
JEAN TRUDEL	Chief Investment Officer	Annual Compensation <sup>(3)</sup> of \$493,849 x 2 Plus \$1,455,624 (value of unexercised in- the-money options)	\$2,443,322	\$2,443,322
François Hébert	Senior Vice President – Operations and Maintenance	Base Salary of \$254,351 x 1 Plus \$1,177,324 (value of unexercised inthe-money options)	\$1,431,675	(4)
RENAUD DE BATZ	Senior Vice President – Hydroelectric Projects Management	Base Salary of \$215,503 x 1 Plus \$1,199,924 (value of unexercised inthe-money options)	\$1,415,427	(4)

<sup>(1)</sup> The termination values assume that the triggering event (termination without cause by the Corporation or termination by the Named Executive Officer for good and sufficient reason) occurred on December 31, 2017. The change of control values assume that the triggering event (termination by the Corporation for any reason, other than for cause or termination by the Named Executive Officer for any reason) occurred on December 31, 2017, being within one year of the change of control.

(2) No change of control provision value is accounted for in the performance share rights as they are subject to the discretion of the Board.

Pursuant to the Employment Agreements, the Named Executive Officers are also subject to non-competition covenants. For the President and Chief Executive Officer, the Chief Financial Officer and the Chief Investment Officer, the non-compete covenant is for a period of 24 months following the termination of their employment, or 12 months if they terminate their employment for Good and Sufficient Reason. For the other Named Executive Officers, it is for a period of 12 months following the termination, for any reason. The Employment Agreements also include non-solicitation covenants of the Named Executive Officers which apply throughout the Named Executive Officers' employment with the Corporation and for a period of two years following the termination, for any reason, of such employment.

<sup>(3)</sup> Annual Compensation includes the Base salary at the time of termination, the performance bonus of the preceding year, car allowance (which was \$12,000 in 2017) and the RRSP contribution.

<sup>(4)</sup> François Hébert and Renaud de Batz do not have Change of Control Provisions in their employment agreements; therefore, the Calculation Formula only applies to the Termination Provisions Value.

## **Equity-Based Incentive Plan Awards**

The following table sets forth details of options to purchase Common Shares and performance share rights granted to each Named Executive Officers and which are outstanding as at December 31, 2017.

	OPTION-BASED AWARDS			Share-based Awards			
<b>G</b> RANT YEAR	NUMBER OF SECURITIES UNDERLYING UNEXERCISED OPTIONS	OPTION EXERCISE PRICE (\$)	OPTION EXPIRATION DATE	VALUE OF UNEXERCISED IN-THE-MONEY OPTIONS <sup>(1)</sup> (\$)	NUMBER OF SHARES OR UNITS THAT HAVE NOT VESTED <sup>(2)</sup>	MARKET OR PAYOUT VALUE OF THE SHARE-BASED AWARD THAT HAVE NOT VESTED <sup>(3)</sup> (\$)	MARKET OR PAYOUT VALUE OF VESTED SHARE-BASED AWARDS NOT PAID OUT OR DISTRIBUTED <sup>(4)</sup> (\$)
MICHEL LETEL	LIER						
2010	157,920	8.75	June 22, 2020	892,248	_	_	_
2011	157,920	9.88	Nov. 17, 2018	713,798	_	_	_
2012	108,500	10.70	Nov. 15, 2019	401,450	_	_	_
2013	108,500	9.13	Nov. 4, 2020	571,795	_	_	_
2014	108,500	10.96	Nov. 20, 2021	279,930	_	_	_
2015	_	_	_	- -	_	_	474,974
2016	30,970	14.65	Aug. 11, 2023	_	26,143 <sup>(5)</sup>	406,904 <sup>(5)</sup>	_
2017	19,315	14.52	Aug. 8, 2024	_	20,895	318,121	_
EACH OF JEAN	PERRON AND JEAN				-,	,	
2010	94,752	8.75	June 22, 2020	535,349	-	_	_
2011	95,000	9.88	Nov. 17, 2018	429,400	_	_	_
2012	42,500	10.70	Nov. 15, 2019	157,250	_	_	_
2013	42,500	9.13	Nov. 4, 2020	223,975	_	_	_
2014	42,500	10.96	Nov. 20, 2021	109,650	_	_	_
2015	_	_	_	_	_	_	183,695
2016	12,873	14.65	Aug. 11, 2023	_	10,109(5)	157,342 <sup>(5)</sup>	_
2017	8,648	14.52	Aug. 8, 2024	_	8,080	123,016	_
FRANÇOIS HÉE	BERT		<u> </u>				
2010	78,960	8.75	June 22, 2020	446,124	_	_	_
2011	80,000	9.88	Nov. 17, 2018	361,600	-	_	_
2012	32,000	10.70	Nov. 15, 2019	118,400	_	_	_
2013	32,000	9.13	Nov. 4, 2020	168,640	_	_	_
2014	32,000	10.96	Nov. 20, 2021	82,560	_	_	_
2015	_	_	_	_	_	_	144,332
2016	9,328	14.65	Aug. 11, 2023	_	7,920(5)	123,271 <sup>(5)</sup>	_
2017	5,887	14.52	Aug. 8, 2024	_	6,360	96,829	_
RENAUD DE BA	.TZ		<i>g ,</i>				
2010	78,960	8.75	June 22, 2020	446,124	_	_	_
2011	85,000	9.88	Nov. 17, 2018	384,200	_	_	_
2012	32,000	10.70	Nov. 15, 2019	118,400	_	_	_
2013	32,000	9.13	Nov. 4, 2020	168,640	_	_	_
2014	32,000	10.96	Nov. 20, 2021	82,560	_	_	_
2015	_	_	_	_	_	_	144,332
2016	9,328	14.65	Aug. 11, 2023	_	7,920(5)	123,271 <sup>(5)</sup>	_
2017	5,887	14.52	Aug. 8, 2024	_	6,360	96,829	_

<sup>(1)</sup> Value is based on the Common Share price which was at \$14.40 at close of market on December 29, 2017.

<sup>(2)</sup> The number of shares stated in this table represents the number of shares that would be vested to the Named Executive Officers if the stated target financial performance being based on the average TSR over a three-year period is achieved at the end of the three-year vesting period which number of shares may vary from 0% to 175% for the grant of years 2015, 2016, and 2017. See the Equity-Based Incentive Plan sections

grant of years 2015, 2016 and 2017. See the Equity-Based Incentive Plan sections.

(3) The value of the performance share rights includes the Common Share price which was at \$14.40 at close of market on December 29, 2017 plus the reinvested dividend accrued on each share from January 1 of their respective grant year. The payouts are made in shares, so the value goes up and down based on stock price performance from the beginning of the grant. On the vesting date, each vested performance share right entitles its holder to one share of the Corporation with all the reinvested dividends accrued thereon from the grant date, such dividends being paid in cash, in shares or in a combination of both at the sole discretion of the Corporation.

<sup>(4)</sup> Value is based on the Common Share price which was at \$14.40 at close of market on December 29, 2017. The average total shareholder return during the three year period beginning January 1st, 2015 and ending on December 31, 2017 equals 14.14% while the ranking of the TSR of the Corporation for the same period reach rank 8 on 16 therefore the payout globally reached 125% of the target. Payments were made in Common Shares in the first quarter of Fiscal 2018.

<sup>(5)</sup> This number includes the additional PSR grant, 3,766 PSR for Michel Letellier, 1,543 PSR for Jean Perron and Jean Trudel, 1,123 PSR for François Hébert and Renaud de Batz, that was made for Fiscal 2015, on March 2, 2016, to replace option-based awards included in the 2015 Compensation Plan but which were not granted.

## Incentive Plan Awards - Value Vested or Earned During the Year

The following table summarizes, for each of the Named Executive Officers, the value of options and performance shares vested during Fiscal 2017 and the value of executive performance bonus earned during Fiscal 2017.

Name	OPTION-BASED AWARDS – VALUE VESTED DURING THE YEAR <sup>(1)</sup> (\$)	PERFORMANCE SHARE RIGHTS – VALUE VESTED DURING THE YEAR <sup>(2)</sup> (\$)	Non-equity incentive plan – Value earned during the year <sup>(3)</sup> (\$)
MICHEL LETELLIER	93,310	474,974	520,009
JEAN PERRON	36,550	183,695	167,434
JEAN TRUDEL	36,550	183,695	176,378
FRANÇOIS HÉBERT	27,520	144,332	136,348
RENAUD DE BATZ	27,520	144,332	104,748

<sup>(1)</sup> Value is based on the Common Share price which was at \$14.40 at close of market on December 29, 2017.

The actual gain realized by the Named Executive Officers who have exercised options is equal to the difference between the exercised price of the stock option and closing price of the Common Shares on the TSX on the exercised date. The actual gain realized by the NEO during Fiscal 2017 is shown in the table to the right.

GAIN REALIZED FROM EXERCISING STOCK OPTIONS				
NEO	OPTIONS EXERCISED	OPTION PRICE	VALUE REALIZED <sup>(1)</sup>	
Michel Letellier	282,000 options granted in 2007	\$11.00	\$885,480	
Jean Perron	94,000 options granted in 2007	\$11.00	\$295,160	
Jean Trudel	-	-	-	
François Hébert	94,000 options granted in 2007	\$11.00	\$295,160	
Renaud de Batz	94,000 options granted in 2007	\$11.00	\$295,160	

<sup>(1)</sup> The value of the Common Shares was \$14.14 on August 14, 2017, the exercise date.

# SECURITIES AUTHORIZED FOR ISSUANCE UNDER EQUITY COMPENSATION PLANS

The following table sets forth, as at December 31, 2017, certain information with respect to the Stock Option Plan, being the only compensation plan of the Corporation pursuant to which equity securities of the Corporation are authorized for issuance from the treasury.

PLAN CATEGORY	Number of securities to BE ISSUED UPON EXERCISE OF OUTSTANDING OPTIONS, WARRANTS AND RIGHTS	WEIGHTED-AVERAGE EXERCISE PRICE OF OUTSTANDING OPTIONS, WARRANTS AND RIGHTS	NUMBER OF SECURITIES REMAINING AVAILABLE FOR FUTURE ISSUANCE UNDER EQUITY COMPENSATION PLANS
Equity compensation plans approved by securityholders <sup>(1)</sup>	2,782,599	\$10.14	332,620
Equity compensation plans not approved by securityholders	-	-	-
Total	2,782,599	\$10.14	332,620

<sup>(1)</sup> For more information regarding the Stock Option Plan, please refer to the section "Equity-Based Incentive Plan - Stock Option Plan" above.

 <sup>(2)</sup> Value is based on the Common Share price which was at \$14.40 at close of market on December 29, 2017. The average total shareholder return during the three year period beginning January 1<sup>st</sup>, 2015 and ending on December 31, 2017 equals 14.14% while the ranking of the TSR of the Corporation for the same period reach rank 8 on 16 therefore the payout globally reached 125% of the target. Payments were made in Common Shares in the first quarter of Fiscal 2018.
 (3) For more details, see "Performance Bonus" above.

## OTHER KEY COMPENSATION POLICIES OF THE CORPORATION

Recoupment Policy: The Board of Directors adopted an Executive Incentive Compensation Recoupment Policy providing for the Corporation's recoupment of certain incentive compensation paid to senior executive officers under certain circumstances concerning incentives made after March 15, 2012. In cases of a material restatement of financial results where a senior executive officer's fraud or wilful violation of applicable laws, rules and regulations or the Corporation's policy has caused the restatement (the "Recoup Officer"), the Board (i) may determine to recoup the Recoup Officer's incentive compensation which was paid or vested, net of income tax retained, based upon the achievement of certain financial results, to the extent that the amount of such compensation would have been lower if the financial results had been properly reported and (ii) may seek to cancel equity awards where the financial results of the Corporation were considered in granting such awards. Recoupment applies only to those senior executive officers who engaged in, participated in or voluntarily ignored fraudulent activity or misconduct that led to a material restatement of the Corporation's financial statement being required.

**No Hedging**: The Named Executive Officers and the directors of the Corporation are not permitted to purchase financial instruments that are designed to hedge or offset a decrease in the market value of equity securities of the Corporation granted as compensation or held, directly or indirectly.

<u>Minimum Shareholding by Officers of the Corporation</u>: The Board of Directors adopted a minimum shareholding requirement for the executive officers of the Corporation. It provides that:

- the President and CEO shall have acquire and maintain, until twelve month after he retires, a number of Common Shares or deferred share units having an investment value equal to at least three times his annual base salary;
- the other executive positions shall have five years from the later of the date of his/her appointment to this position and November 9, 2017 (being the date this new requirement was approved by the Board), to hold a number of Common Shares or deferred share units of the Corporation having a value equal to:
  - o for Chief positions at least two times his/her annual base salary
  - o for Senior Vice President positions at least one and a half time his/her annual base salary
  - o for Vice President positions at least one time his/her annual base salary.

The investment in Common Shares or deferred share units is valued under this Policy at the closing price of the Common Shares at the end of the preceding fiscal year. Compliance by Officers of the Corporation with the minimum shareholding requirement is reviewed by the Secretary and reported to the Board on a regular basis. As at the date of this Circular, all executive Officers were in compliance with this policy.

## INDEBTEDNESS OF DIRECTORS AND EXECUTIVE OFFICERS

None of the Corporation's directors or executive officers is indebted to the Corporation (other than "routine indebtedness" under Canadian securities laws).

## AUDIT COMMITTEE INFORMATION

Reference is made to *Audit Committee Disclosure* of the Annual Information Form of the Corporation for the financial year ended December 31, 2017 for disclosure of information relating to the Audit Committee required under *Regulation 52-110 Respecting Audit Committees* under the *Securities Act* (Québec) as well as under the section "Statement of Corporate Governance Practices" of this Circular. A copy of the Annual Information Form of the Corporation can be found on SEDAR at <a href="mailto:sedar.com">sedar.com</a>, on the Corporation's website at <a href="mailto:www.innergex.com">www.innergex.com</a> or may be obtained upon request, free of charge to a securityholder of the Corporation, by contacting the Secretary of the Corporation, at 1225 Saint-Charles Street West, 10th floor, Longueuil, Québec, J4K 0B9 or at <a href="mailto:ntheberge@innergex.com">ntheberge@innergex.com</a>.

## DIRECTORS' AND OFFICERS' LIABILITY INSURANCE

The Corporation provides insurance for the benefit of its directors and officers against liability that may be incurred by them in these capacities.

## INTEREST OF INFORMED PERSONS IN MATERIAL TRANSACTIONS

No director, executive officer or shareholder who beneficially owns, directly or indirectly, or exercises control or direction over more than 10% of any category of shares of the Corporation or any director or officer of any such person, has or had since January 1, 2017, any material interest, direct or indirect, in any transaction or in any proposed transaction, that has materially affected or will materially affect the Corporation.

However, on October 30, 2017, the Corporation announced the agreement to enter into a 5-year \$150 Million subordinated unsecured term loan agreement with la Caisse. This loan agreement was negotiated at arm's length with la Caisse to finance the cash portion of the Alterra Acquisition and closed on February 6, 2018. At such date, with the dilution of the Alterra Acquisition, la Caisse's ownership of the Common Shares of the Corporation fell below 10%. On March 17, 2015, Upper Lillooet River Power Limited Partnership and Boulder Creek Power Limited Partnership, which are affiliates of the Corporation, closed a \$491.6 million non-recourse construction and term financing for the Upper Lillooet River and Boulder Creek Projects and on June 22, 2015, Big Silver Creek LP, which is an affiliate of the Corporation, closed a \$197.2 million non-recourse construction and term financing for the Big Silver Creek Facility. These financings were arranged through competitive selection process by the Manufacturers Life Insurance Company, as agent, inter alia, with syndicates of lenders which included la Caisse. As disclosed by La Caisse in its Alternative Monthly Report filed pursuant to section 4.7(2) of regulation 62-103 on SEDAR on March 9, 2018, since its last report as at March 31, 2015, la Caisse security holding of Innergex has decreased below the 10% threshold.

As of the closing of the Alterra Acquisition, the following transactions had occurred: (i) in 2011, Ross J. Beaty entered into a revolving credit facility with Alterra (the "Credit Facility"). The Credit Facility had a borrowing capacity amount of C\$20.0 million and funds were available to Alterra on a revolving basis at an interest rate of 8% per annum, compounded and payable monthly. The Credit Facility matured on March 31, 2018; and (ii) in October 2016, Ross J. Beaty loaned through a five-year term bond US\$35.7 million to Alterra's subsidiary Magma Energy Sweden A.B (the "Bond"). The Bond was bearing interest at 8.5% per annum, was collateralized by shares held by a subsidiary of the Corporation in HS Orka and any portion of the principal amount outstanding and interest accrued thereon may be prepaid to the lender, without notice, bonus or penalty. In order to optimize its treasury management, the Corporation prepaid the Bond on March 23, 2018.

## SHAREHOLDER PROPOSALS FOR 2019 ANNUAL MEETING

The final date for submitting shareholder proposals for the 2019 Annual Meeting of the Corporation is December 5, 2018, being the date which is 90 days before the anniversary date of the Corporation's notice to shareholders in connection with the Meeting.

## NORMAL COURSE ISSUER BID

On August 15, 2017, the Corporation announced that it received approval from the TSX to proceed with a normal course issuer bid on its Common Shares (the "Bid"). Under the Bid, the Corporation can purchase for cancellation up to 2,000,000 of its Common Shares representing approximately 1.84% of its issued and outstanding Common Shares. The Bid commenced on August 17, 2017 and will terminate on August 16, 2018. As of April 5, 2018, the Corporation purchased for cancellation a total of 753,294 Common shares under the Bid.

Any securityholder may obtain, without charge, a copy of the notice filed with the TSX upon forwarding a written request to the Secretary of the Corporation at 1225 Saint-Charles Street West, 10<sup>th</sup> floor, Longueuil, Québec J4K 0B9 or by email at ntheberge@innergex.com.

## ADDITIONAL INFORMATION

Financial information related to the Corporation is provided in the Corporation's comparative financial statements and Management's Discussion and Analysis thereon for Fiscal 2017. Copies of the Corporation's Annual Information Form for Fiscal 2017, the audited consolidated financial statements of the Corporation for Fiscal 2017, together with a report of the auditor thereon, the Management's Discussion and Analysis of the Corporation's financial condition and results of operations for Fiscal 2017 and this Circular will be available upon request to the Secretary of the Corporation either by writing at 1225 Saint-Charles Street West, 10<sup>th</sup> floor, Longueuil, Québec J4K 0B9 or by email at <a href="mailto:ntheberge@innergex.com">ntheberge@innergex.com</a> or on the website of the Corporation at <a href="mailto:www.innergex.com">www.innergex.com</a>. These documents are also available on SEDAR at <a href="mailto:sedar.com">sedar.com</a>.

## NON-IFRS MEASURES

This Circular has some measures that are not recognized measures under IFRS and therefore may not be comparable to those presented by other issuers. Innergex believes that these indicators are important, as they provide management and the reader with additional information about the Corporation's production and cash generation capabilities, its ability to sustain current dividends and dividend increases and its ability to fund its growth. These indicators also facilitate the comparison of results over different periods. Adjusted EBITDA, Adjusted EBITDA Proportionate, Free Cash Flow and Payout Ratio are not measures recognized by IFRS and have no standardized meaning prescribed by IFRS.

References in this document to "Adjusted EBITDA" are to revenues less operating expenses, general and administrative expenses and prospective project expenses. Innergex believes that the presentation of this measure enhances the understanding of the Corporation's operating performance. Readers are cautioned that Adjusted EBITDA should not be construed as an alternative to net earnings, as determined in accordance with IFRS. Please refer to the "Operating Results" section of the Management's Discussion and Analysis for the year ended December 31, 2017 (the "MD&A") for the reconciliation of Adjusted EBITDA which is available on SEDAR at <a href="seedar.com">seedar.com</a> and on the Corporation's website at <a href="www.innergex.com">www.innergex.com</a>.

References in this document to "Adjusted EBITDA Margin" are to Adjusted EBITDA divided by revenues. Innergex believes that the presentation of this measure enhances the understanding of the Corporation's operating performance. References in this document to "Adjusted EBITDA Proportionate" are to Adjusted EBITDA plus Innergex's share of Adjusted EBITDA of the joint ventures. Innergex believes that the presentation of this measure enhances the understanding of the Corporation's operating performance. Readers are cautioned that Adjusted EBITDA Proportionate should not be construed as an alternative to net earnings, as determined in accordance with IFRS. Please refer to the "Investments in Joint Ventures" section of the MD&A for the reconciliation of Adjusted EBITDA Proportionate.

References to "Payout Ratio" are to dividends declared on common shares divided by Free Cash Flow. Innergex believes that this is a measure of its ability to sustain current dividends and dividend increase as well as its ability to fund its growth. This Circular contains references to the Alterra Power Corp. acquisition. Gross Adjusted EBITDA, Net Adjusted EBITDA and Projected Revenues are not recognized under IFRS, have no standardized meaning prescribed by them and therefore may not be comparable to those presented by other issuers. Innergex believes that these indicators are important, as they provide management and the reader with additional information about cash generation capabilities and facilitates the comparison of results over different periods.

References in this document to "Gross Adjusted EBITDA" are to Projected Revenues less operating expenses, general and administrative expenses and cost of power (if applicable), Readers are cautioned that Gross Adjusted EBITDA should not be construed as an alternative to net earnings as determined in accordance with IFRS.

References in this document to "Net Adjusted EBITDA" corresponds to Gross Adjusted EBITDA multiplied by Innergex's ownership interest in each facility. References to "Projected Revenues" are to expected gross production of a project multiplied by the price of the associated power purchase agreement, the projected merchant price of electricity or secured financial power hedge contract. In these contracts, any pricing mechanisms that stipulate price adjustments depending on merchant prices reflect management's current views and expectations, subject to change, of the merchant prices. (HS Orka Projected Revenues are calculated from total generation produced by HS Orka multiplied by a mix of long- and short-term industrial and retail contracts as well as revenue from hot and cold water sales and other revenues).

## FORWARD-LOOKING INFORMATION

To inform readers of the Corporation's future prospects, this Circular contains forward-looking information within the meaning of applicable securities laws ("Forward-Looking Information"), including the but not limited to statements relating to financial benefits and accretion expected to result from the Alterra Acquisition, prospective projects, successful development, business strategy, future development and growth prospects, business integration, governance, business outlook, objectives, plans and strategic priorities, and other statements that are not historical facts. Forward-Looking Information can generally be identified by the use of words such as "approximately", "may", "will", "could", "believes", "expects", "intends", "should", "plans", "potential", "project", "anticipates", "estimates", "scheduled" or "forecasts", or other comparable terminology that state that certain events will or will not occur. It represents the projections and expectations of the Corporation relating to future events or results as of the date of this Circular.

Future-oriented financial information: Forward-Looking Information includes future-oriented financial information or financial outlook within the meaning of securities laws, such as expected production, projected revenues, projected Adjusted EBITDA and projected Adjusted EBITDA Proportionate, to inform readers of the potential financial impact of expected results, of the expected commissioning of Development Projects, of the potential financial impact of acquisitions, of the Corporation's ability to sustain current dividends and of its ability to fund its growth. Such information may not be appropriate for other purposes.

Assumptions: Forward-Looking Information is based on certain key assumptions made by the Corporation, including those concerning hydrology, wind regimes, geothermal resources and solar irradiation, performance of operating facilities, project performance, economic, financial and financial market conditions, the Corporation's success in developing new facilities, expectations and assumptions concerning availability of capital resources.

Risks and Uncertainties: Forward-Looking Information involves risks and uncertainties that may cause actual results or performance to be materially different from those expressed, implied or presented by the Forward-Looking Information. These are referred to in the "Risk Factors" section of the Annual Information Form of the Corporation filed on sedar.com and include, without limitation: the ability of the Corporation to execute its strategy for building shareholder value; its ability to raise additional capital and the state of the capital markets; liquidity risks related to derivative financial instruments; variability in hydrology, geothermal resources, wind regimes and solar irradiation; delays and cost overruns in the design and construction of projects; the ability to secure new power purchase agreements or renew any power purchase agreement; fluctuation affecting prospective power prices; uncertainties surrounding the development of new facilities; obtainment of permits; equipment failure or unexpected operations and maintenance activity; interest rate fluctuations and refinancing risk; financial leverage and restrictive covenants governing current and future indebtedness; the possibility that the Corporation may not declare or pay a dividend; potential undisclosed liabilities associated with the Alterra Acquisition; failure to realize the anticipated benefits of the Alterra Acquisition; integration of the Alterra Acquisition; changes in governmental support to increase electricity to be generated from renewable sources by independent power producers; variability of installation performance and related penalties; the ability to attract new talent or to retain officers or key employees; integration of the facilities and projects acquired and to be acquired; failure to realize the anticipated benefits of acquisitions.

Although the Corporation believes that the expectations and assumptions on which Forward-Looking Information is based are reasonable under the current circumstances, readers are cautioned not to rely unduly on this Forward-Looking Information as no assurance can be given that it will prove to be correct. Forward-Looking Information contained herein is made as at the date of this Circular and the Corporation does not undertake any obligation to update or revise any Forward-Looking Information, whether as a result of events or circumstances occurring after the date hereof, unless so required by law.

## **APPROVAL**

The content of this Circular and the sending of this Circular to the shareholders has been approved by the Board of the Corporation.

DATED as of the 6th day of April, 2018.

By order of the Board of INNERGEX RENEWABLE ENERGY INC.

(t) Nathalie Théberge

Nathalie Théberge Vice President – Corporate Legal Affairs and Secretary

# **SCHEDULE "A"**

# CHANGE TO THE AUDITOR DISCLOSURE DOCUMENTS

[see attached documents]



#### NOTICE OF CHANGE OF AUDITOR

TO: Deloitte LLP

KPMG LLP

AND TO: British Columbia Securities Commission

Alberta Securities Commission

Financial and Consumer Affairs Authority of Saskatchewan

The Manitoba Securities Commission Ontario Securities Commission Autorité des marchés financiers

Financial and Consumer Services Commission (New Brunswick)

Nova Scotia Securities Commission

Office of the Superintendent of Securities (Prince Edward Island)

Office of the Superintendent of Securities, Service Newfoundland and Labrador

Innergex Renewable Energy Inc. (the "Corporation") hereby gives notice pursuant to Section 4.11 of National Instrument 51-102 - Continuous Disclosure Obligations ("NI 51-102") not to re-appoint Deloitte LLP (the "Former Auditor") as the auditor of the Corporation and to appoint KPMG LLP (the "Successor Auditor") in its place. The Corporation confirms that:

- The Audit Committee has conducted a review of external audit services. As part of their review, the Audit Committee, sought proposals to provide audit services for the financial year ending December 31, 2018.
- After careful review of the proposals received and due consideration of all relevant factors, the Audit
  Committee recommended to the Board of directors that the Successor Auditor, and not the Former
  Auditor, be nominated for appointment as auditor of the Corporation by the shareholders of the
  Corporation for the financial year of the Corporation ending December 31, 2018.
- 3. On April 5, 2018, the Board of Directors approved the recommendation of its Audit Committee indicated above and decided not to nominate the Former Auditor for reappointment as auditor of the Corporation for the financial year ending December 31, 2018 and to nominate the Successor Auditor for appointment as the auditor of the Corporation by the shareholders of the Corporation for the financial year of the Corporation ending December 31, 2018. The vote will take place at the annual and special meeting of shareholders of the Corporation scheduled to be held on May 15, 2018.

Innergex Renewable Energy Inc.

Head Office 1225 Saint-Charles Street West, 10th floor Longuouil, Québec: JAK 089 Canada

Tel, 450 928-2550 | Fax 450 928-2544 infolimnergex.com | www.innergex.com 1185 West Georgia Street, Suite 900 Vancouver, British Columbia V6E 4E6 Canada Tel. 604 633-9990 | Fax 604 633-9991 Info@innergex.com | www.innergex.com



- 4. The auditor's reports of the Former Auditor on the annual financial statements of the Corporation for the two most recent financial years preceding the date of this notice, being reports for the financial year ended December 31, 2017 and December 31, 2016, did not express any modified opinion.
- In the opinion of the Corporation, there have been no reportable events as such term is defined in Section 4.11 of NI 51-102 (including disagreements, consultations and unresolved issues) in connection with the audits for the two most recent financial years ended December 31, 2017 and December 31, 2016.

DATED as of the 5th day of April, 2018.

INNERGEX RENEWABLE ENERGY INC.

By: (8) Jean Perron

Jean Perron Chief Financial Officer



Deloitte LLP La Tour Deloitte 1190 Avenue des Canadiens-de-Montréal Suite 500 Montreal QC H3B 0M7 Canada

Tel: 514-393-7115 Fax: 514-390-4111 www.deloitte.ca

April 6, 2018

To: British Columbia Securities Commission
Alberta Securities Commission
Financial and Consumer Affairs Authority of Saskatchewan
The Manitoba Securities Commission
Ontario Securities Commission
Autorité des marchés financiers (Québec)
Financial and Consumer Services Commission (New Brunswick)
Nova Scotia Securities Commission
Office of the Superintendent of Securities, Service Newfoundland & Labrador
Office of the Superintendent of Securities, Prince Edward Island

#### Subject: Innergex Renewable Energy Inc.

Dear Sirs/Mesdames:

As required by subparagraph (5)(a)(ii) of section 4.11 of National Instrument 51-102, we have reviewed the change of auditor notice of Innergex Renewable Energy Inc. dated April 5, 2018 (the "Notice") and, based on our knowledge of such information at this time, we agree with the statements contained therein.

Yours very truly,

Debitte LLP

Member of Deloitte Touche Tohmatsu Limited

<sup>&</sup>lt;sup>1</sup> CPA auditor, CA, public accountancy permit No. A111405



KPMG LLP Tour KPMG, Suite 1500 600 de Maisonneuve Blvd. West Montréal (Québec) H3A 0A3 Tel. 514-840-2100 Fax 514-840-2187 www.kpmg.ca

British Columbia Securities Commission
Alberta Securities Commission
Financial and Consumer Affairs Authority of Saskatchewan
The Manitoba Securities Commission
Ontario Securities Commission
Autorité des marchés financiers
Financial and Consumer Services Commission (New Brunswick)
Nova Scotia Securities Commission
Office of the Superintendent of Securities (Prince Edward Island)
Office of the Superintendent of Securities, Service Newfoundland and Labrador

April 6, 2018

Re: Notice of Change of Auditors of Innergex Renewable Energy Inc.

Dear Sir/Madam,

We have read the Notice of Innergex Renewable Energy Inc. dated April 5, 2018 and are in agreement with the statements contained in such Notice.

Yours very truly,

LPMG LLP

KPMO LLP is a Caractian limited liability partnership and a member firm of the KPMO network of independent member firms affiliated with KPMO International Cooperative ("KPMO International"), a Swiss entity. KPMO Caracta provides services to KPMO LLP.

## SCHEDULE "B"

## CHARTER OF THE BOARD OF DIRECTORS

This Charter prescribes the role of the Board of directors (the "Board") of Innergex Renewable Energy Inc. (the "Corporation"). This Charter is subject to the provisions of the Corporation's Articles and By-Laws and to applicable laws.

#### 1. Role

The Board is responsible for the stewardship of the Corporation.

The mandate of the Board is to oversee the management of the business and affairs of the Corporation with a view to evaluate, on an ongoing basis, whether the Corporation's resources are being managed in a manner consistent with enhancing shareholder value, ethical considerations and stakeholder's interests.

#### 2. Constitution

#### 2.1. Number

The Board shall be comprised of that number of Board members as shall be determined from time to time by the Board upon recommendation of the Corporate Governance Committee. The Corporation's Articles provide that the Board shall be composed of a minimum of 3 and a maximum of 10 directors.

#### 2.2. Independence

A majority of the Board shall be composed of Board members who must be determined to be independent in accordance with applicable law, rules and regulations.

#### 2.3. Criteria for Board membership

Board members must have an appropriate mix of skills, knowledge and experience in business and an understanding of the geographical areas in which the Corporation operates. Board members selected should be able to commit the requisite time for all of the Board's business.

#### 2.4. Fiduciary duty and duty of care

Board members are expected to possess the following characteristics and traits:

- demonstrate high ethical standards and integrity in their personal and professional dealings
- act honestly and in good faith with a view to the best interests of the Corporation
- devote sufficient time to the affairs of the Corporation and exercise care, diligence and skill in fulfilling their responsibilities both as Board members and as a Committee members
- provide independent judgment on a broad range of issues
- understand the key business plans of the Corporation
- raise questions and issues to facilitate active and effective participation in the deliberations of the Board and of each Committee
- make all reasonable efforts to attend all Board and Committee meetings
- review the materials provided by management in advance of the Board and Committee meetings.

#### 2.5. Selection

The Board approves annually the final choice of nominees for election by the shareholders, upon recommendation by the Corporate Governance Committee.

#### 2.6. Chair

The Board shall appoint a Chair annually at the first meeting of the Board following the annual shareholders meeting at which the directors are elected. If the Board does not so appoint a Chair, the director who is the serving as Chair shall continue as Chair until his or her successor is appointed.

#### 2.7. Remuneration

Members of the Board and the Chair shall receive such remuneration for their services as the Board may determine from time to time, in consultation with the Human Resources Committee, and which is customary for comparable corporations, having regard for such matters as time commitment, responsibility and trends in director compensation.

#### 2.8. Retirement Time and Term Limit

Any director who has reached 72 years of age or has served on the Corporation's Board for a period of 15 years or more (the "Retirement Time") must tender his resignation to the Board on or before February 1 following the occurrence of the Retirement Time. The Board may, at its discretion, decide to accept the resignation or offer such director to continue to sit on the Board beyond the Retirement Age. This paragraph does not apply to a director who is also a member of the Corporation's Management.

#### 2.9. Maximum Number of Boards

The maximum number of public company boards of directors on which each director may sit is set at four and no member of the Board may serve, together with another member of the Board, on the board of directors of more than two public companies.

#### 3. Responsibilities

The Board establishes the overall policies for the Corporation, monitors and evaluates the Corporation's strategic direction, and retains plenary power for those functions not specifically delegated by it to its Committees or to management.

Without limiting the generality of the foregoing, the Board shall, inter alia:

#### 3.1. With respect to strategic planning

- Oversee the strategic planning process and review, monitor and approve, at least annually, the Corporation's long-term strategy, taking into account, amongst other matters, business opportunities and risks.
- Approve and monitor the implementation of the Corporation's annual business plan.
- Advise the management on strategic issues.

#### 3.2. With respect to human resources and performance assessment

- Select the President and Chief Executive Officer and, approve the appointment of other senior management executives.
- Monitor and assess the performance of the President and Chief Executive Officer and the Chief Financial Officer.
- Oversee the evaluation of the other senior management members.
- Approve the compensation of the senior management, taking into consideration Board expectations and fixed goals and objectives.
- Monitor the implementation of incentive compensation plans and equity-based plans.
- Monitor management and Board succession planning process.
- Monitor the size and composition of the Board and its Committees based on competencies, skills and personal qualities sought in Board members.
- Review annually the charters of the Board and Committees and the duties of their respective Chair.

The Board may direct the Corporate Governance Committee and/or the Human Resources Committee to consider matters contemplated in this section 3.2 and to report and make recommendations to the Board.

#### 3.3. With respect to financial matters and internal control

- Monitor the integrity and quality of the Corporation's financial statements and the appropriateness of their disclosure.
- Review the general content of, and the Audit Committee's report on the financial aspects of, the Corporation's Annual Information Form, Annual Report, Management Proxy Circular, Management's Discussion and Analysis, prospectuses and any other document required to be disclosed or filed by the Corporation before their public disclosure or filing with regulatory authorities.
- Approve operating and capital budgets, the issuance of securities and, subject to the schedule of authority
  adopted by the Board, any transaction out of the ordinary course of business, including proposals on
  mergers, acquisitions or other major transactions such as investment or divestitures.
- Establish dividend policies and procedures.
- Oversee the Corporation's systems in place to identify business risks and the implementation of processes to manage these risks.
- Monitor the Corporation's internal control and management information systems.
- Monitor the Corporation's compliance with applicable legal and regulatory requirements.
- Review at least annually the Corporation's information disclosure policy and monitor the Corporation's communications with analysts, investors and the public.
- Oversee the Whistleblower Procedures, including in respect of financial matters.

The Board may direct the Audit Committee to consider matters contemplated in this section 3.3 and to report and make recommendations to the Board.

#### 3.4. With respect to corporate governance matters

- Take all reasonable measures to satisfy itself as to the integrity of the President and Chief Executive
  Officer and other executive officers and that management creates a culture of integrity throughout the
  Corporation.
- Review, on a regular basis, the appropriate corporate governance structures and procedures.
- Adopt and review, on a regular basis, the Corporation's Code of conduct, policies and procedures applicable to the Board and employees.
- Approve the disclosure of the Corporation's governance practices in any document before it is delivered to the shareholders and the securities regulators or filed with the Stock exchanges.
- Review on an annual basis the Charter of the Board and of each Committee of the Board.
- Adopt formal position description for the Chair of the Board, and the Chair of each Committee.
- Adopt a formal annual assessment process for the Board, as a whole, the Committees and the contributions of each director.
- Implement a continuing education program for all directors and a comprehensive orientation program for new directors and new members of Committees;
- Assess on an annual basis the performance and effectiveness of the Board in accordance with the assessment process established by the Corporate Governance Committee.

The Board may direct the Corporate Governance Committee to consider matters contemplated in this section 3.4 and to report and make recommendations to the Board.

#### Other matters

Oversee the development and implementation of, and assess and monitor, environmental, safety and security policies, procedures and guidelines, including an emergency response plan.

#### 4. Meetings

The Board will meet at least quarterly, with additional meetings scheduled as required. Additional meetings may be held at the request of any Board member. The Chair will forward to the President and Chief Executive Officer any questions, comments or suggestions of the Board members.

In order to transact business, at least a majority of directors then in office shall be present.

The Chair will prepare, and the Corporate Secretary at the request of the Chair, will distribute, the meeting agenda and minutes to the Board.

Information and materials that are important to the Board's understanding of the agenda items and related topics are distributed in advance of a meeting. The Corporation will deliver information on the business, operations and finances of the Corporation to the Board on an "as required basis".

The Chair shall designate from time to time a person who may, but need not, be a member of the Board, to be secretary of any meeting of the Board.

At each quarterly meeting of the Board, non-management Board members will meet in camera session. To the extent that non-management directors include directors who are not independent directors, the independent directors shall meet at the conclusion of each quarterly meeting with only independent directors present.

The Board may invite any of the Corporation's employees, officers, advisors or consultants or any other person to attend meetings of the Board to assist in the discussion and examination of the matters under consideration by the Board.

#### 5. Board Committees

The Board may establish and delegate to committees of the Board any duties or responsibilities of the Board which the Board is not prohibited by law from delegating. However, the committees of the Board have the authority to make recommendations to the Board but not to bind the Corporation, except to the extent such authority has been specifically delegated to such committee by the Board. The roles and responsibilities of each Committee are described in their respective Committee charter. The Board may appoint ad hoc committees when deemed appropriate.

The Board has three standing committees: the Audit Committee, the Corporate Governance Committee and the Human Resources Committee.

#### 6. Conflict of interest

If a Board member (i) is party to a contract or transaction or proposed contract or transaction with Innergex or any of its affiliates, (ii) is a director or an officer, or an individual acting in a similar capacity, of a party to a contract or transaction or proposed contract or transaction with Innergex or any of its affiliates, or (iii) has a material interest in a person or an affiliate of any person who is a party to a contract or transaction or proposed contract or a transaction with Innergex or any of its affiliates, he/she shall disclose, as soon as possible, the nature and extent of his/her interest in writing to the Chair of the Board, or, in the case of the Chair of the Board, to the President and Chief Executive Officer.

In such circumstances, a director shall not:

- (i) receive material provided to the Board or Committee members;
- (ii) be present during meetings of the Board or Committees while the matter in question is discussed;
- (iii) vote on any resolution intended to approve such a contract or transaction; or
- (iv) receive copy of the minutes except to examine the portion of the minutes that contain disclosure relating to such director's disclosure of conflict;

unless the contract or the transaction or proposed contract or transaction:

- (a) is related to his/her compensation as a director, officer, employee or agent of the Corporation;
- (b) is related to the purchase of liability insurance; or
- (c) is with an affiliate of the Corporation;

provided, however, that the director's presence at the meeting where such vote is taken or the written acknowledgement by the director of the existence of a written resolution is taken into consideration in the determination of the quorum required or the minimum number of directors required.

The Board will monitor the disclosure of conflicts of interest and compliance with the foregoing process.

#### 7. Advisors

The Board may engage outside advisors at the expense of the Corporation in order to assist the Board in the performance of its duties and set and pay the compensation for such advisors.

The Board has determined that any Board member who wishes to engage a non-management advisor to assist on matters involving the Board member's responsibilities as a Board member at the expense of the Corporation should review the request with, and obtain the authorization of, the Chair of the Board.

## 8. Board Interaction with Third Parties

If a third party approaches a Board member on a matter of interest to the Corporation, the Board member should bring the matter to the attention of the Chair who shall determine whether this matter should be reviewed with management or should more appropriately be dealt by the Board in camera session.

#### 9. Communication with the Board

Shareholders and other constituencies may communicate with the Board and individual Board members by contacting any one of the Chair of the Board, the Chair of the Audit Committee or the Chair of the Corporate Governance Committee.

#### 10. Review of the Charter

The Board shall review this Charter on an annual basis and make changes to this Charter, as considered appropriate from time to time.

#### 11. Assessment

On an annual basis the Board shall follow the process established by the Corporate Governance Committee of the Board for assessing performance and effectiveness for the Board.

## SCHEDULE "C"

## CHARTER OF THE HUMAN RESOURCES COMMITTEE

This Charter prescribes the role of the Human Resources Committee (the "Committee") of the Board of Innergex Renewable Energy Inc. (the "Corporation"). This Charter is subject to the provisions of the Corporation's Articles and By-Laws and to applicable laws.

#### 1. Role

In addition to the powers and authorities conferred upon the Directors in the Corporation's Articles and By-Laws and as prescribed by applicable laws, the mandate of the Committee is primarily as follows:

- Oversee the senior management compensation policies and practices and seek to ensure such policies are designed to recognize and reward performance and establish a compensation framework which is industry competitive and which results in the creation of shareholder value over the long-term;
- ii. Supervise the succession planning process for the senior management team;
- iii. Assess the overall strategy with respect to human capital management such as recruitment, talent development, workforce planning, employee mobilisation and satisfaction, etc.; and
- iv. Review the Board and its Committees' compensation
- v. Nothing contained in this Charter is intended to require the Committee to ensure the Corporation's compliance with applicable laws or regulations.

#### 2. Composition

## 2.1. Number and criteria

The Committee is comprised of such Directors as are determined by the Board, all of who must be independent (as that term is defined in Regulation 52-110 – *Respecting Audit Committees*) and who must have direct experience which is pertinent to their responsibilities relating to executive compensation.

The Committee consists of at least three members.

#### 2.2. Selection and Chair

The members of the Committee and its Chair shall be appointed by the Board on an annual basis after the shareholders' annual meeting at which the directors are elected, or until their successors are duly elected. The Chair shall designate from time to time a person who may, but not necessarily, be a member of the Committee to act as secretary.

Unless a Chair is elected by the full Board, the members of the Committee may designate a Chair by majority vote of the full Committee Membership.

Any member of the Committee may be removed or replaced at any time by the Board and shall cease to be a member of the Committee on ceasing to be a director of the Corporation. The Board may fill vacancies on the Committee by appointing from among the Board. If and whenever a vacancy shall exist on the Committee, the remaining members may exercise all of its powers so long as a quorum remains.

#### 2.3. Remuneration

Members of the Committee and the Chair shall receive such remuneration for their services as the Board may determine from time to time.

#### 3. Meetings

The Committee should meet at least twice annually or more frequently as circumstances require.

A quorum for the transaction of business at any meeting of the Committee shall be a majority of members of the Committee or such greater number as the Committee shall determine by resolution.

The Committee may ask members of Management or others to attend meetings or to provide information as necessary. The Committee shall have full access to all information it deems appropriate for the purpose of fulfilling its role.

Meetings of the Committee shall be held from time to time and at such place as any member of the Committee shall determine upon reasonable notice to each of its members, which shall not be less than 48 hours. The notice period may be waived by all members of the Committee.

The Committee should determine any desired agenda items.

The Committee should record minutes of its meetings and the Chair shall present a report of the meetings and the Committee's recommendations to the Board on a timely basis.

#### 4. Responsibilities

The Committee's primary responsibility is to submit to the full Board, recommendations concerning director and executive compensation and compensation plan matters.

The Committee shall, inter alia:

- Oversee that base salaries determination and adjustments are competitive relative to the industry and that bonuses, if any, reflect individual performance in the context of the overall performance of the Corporation.
   Overall performance should be measured by issues such as profitability, share price, distributions and initiatives being undertaken in the year, which should provide future shareholder benefit;
- Review corporate objectives relevant to the President and Chief Executive Officer and other senior management positions;
- Evaluate the President and Chief Executive Officer performance in light of the corporate goals and objectives;
- Review and recommend to the Board the compensation of the members of the Board, including annual
  retainer, meeting fees, stock option plan participation and other benefits conferred upon the directors and any
  share ownership policy for Board members and members of the senior management team, if considered
  appropriate;
- Review and recommend to the Board for approval the compensation of the President and Chief Executive Officer based on the evaluation of his performance;
- Review the annual compensation package of the other Corporation's senior management;
- Oversee the administration of the Corporation's compensation plans for senior management, including equitybased plans, incentive compensation plans, annual bonuses and such other compensation plans or structures as are adopted by the Board from time to time;
- Oversee the risks associated with the Corporation's compensation policies and practices;
- Oversee implementation of appropriate mechanisms regarding succession planning for the position of President and Chief Executive Officer and other senior management positions;
- Assess overall human resources management; and
- Review and recommend to the Board for approval, any public disclosure of information relating to the compensation of the Corporation's senior management, including the information to be disclosed and the compensation discussion and analysis to be incorporated in the annual management information circular.

#### 5. Advisors

The Committee may hire outside advisors at the expense of the Corporation in order to assist the Committee in the performance of its duties and set and pay the compensation for such advisors.

The Board has determined that any committee who wishes to hire a non-management advisor to assist on matters involving the committee members' responsibilities at the expense of the Corporation should review the request with, and obtain the authorization of, the Chairman of the Board.

#### 6. Assessment

On an annual basis the Committee shall follow the process established by the Corporate Governance Committee (and approved by the Board) for assessing performance and effectiveness of the Committee.

#### 7. Charter review

The Committee should review this Charter on an annual basis and recommend to the Board changes, as considered appropriate from time to time.

## 8. General

The Committee is a committee of the Board and is not and shall not be deemed to be an agent of the Corporation's shareholders for any purpose whatsoever. The Board may, from time to time, permit departures from the terms hereof, either prospectively or retrospectively, and no provision contained herein is intended to give rise to civil liability to securityholders of the Corporation or other liability whatsoever.

